

## Arctic Development Library

***Western Arctic Tourism Strategy, Draft  
Volume 4, Dempster Highway Development  
Plan***

***Date of Report: 1988***

***Author: Maclaren, Plansearch, Pelman  
Associates***

***Catalogue Number: 11-52-7***

11-52-7 CS

# Western Arctic

Tourism Strategy

Draft Volume 4

Dempster Highway Development Plan

---

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

8801

40313

**Lavalin**

**VOLUME 4: DEMPSTER HIGHWAY DEVELOPMENT**

	<u>PAGE</u>
1. INTRODUCTION .....	1-1
2. HIGHWAY DEVELOPMENTS ..*.*.....	2-1
201 DEMPSTER HIGHWAY VISITOR CENTRE .....	<b>2-2</b>
201.1 Proposed Development .....*.*.*.....	2-2
2.1.2 Cost Estimates .0.0.....	2-3
2.2 YUKON/NORTHWEST TERRITORIES BORDER .....	<b>2-4</b>
2.2.1 Proposed Development .....	2-4
2.2.2 Cost Estimates .....000.....	2-5
2.3 MILDWAY LAKE CAMPGROUND ..000.0.00.00.0.00.....	<b>2-6</b>
2.3.1 Proposed Development .....0.....	2-6
2.3.2 Cost Estimates .....0.0.....	2-8
2.4 PEEL RIVER LOOKOUT .....	<b>2-9</b>
2.4.1 Proposed Development .....0.....	2-9
2.4.2 Cost Estimates .....00.**.*.00.0.,..	<b>2-9</b>
2.5 FORT MCPHERSON VISITOR SERVICE AREA .....	<b>2-10</b>
2.5.1 Proposed Development .....0.....	2-10
2.5.2 Cost Estimates ..00.0.0.....	2-11
2.6 DEEP WATER LAKE BOAT RAMP .....	<b>2-12</b>
2.6.1 Proposed Development ..**.*.0.....	2-12
2.6.2 Cost Estimates .....	2-12
2.7 ARCTIC RED RIVER DEVELOPMENT .....	<b>2-13</b>
2.7.1 Proposed Development .......**.....	2-13
2.7.2 Cost Estimates ..00.0.00.***.*.*.....	2-14
2.8 CAMPBELL HILLS INTERPRETIVE STOP .....	<b>2-16</b>
2.8.1 Proposed Development .....0.0.0.0.....	2-16
2.8.2 Cost Estimates ..**.0.0.0.0.....	2-16

*diff*

# I. Introduction.

---

## 1. INTRODUCTION

The **Dempster** Highway, officially opened in 1979, is one of the unique highways of the world. The 750 km route originates near **Dawson** in the south and extends to **Inuvik** in the north crossing a wide variety of magnificent scenery (see Figure 1.1).

As the most northern highway in North America, the potential for tourism travel on the **Dempster** Highway is immense. However, to ensure that travelers on the highway enjoy the range of cultural and recreational experiences available and have a comfortable and safe trip, a series of facilities should be developed along the route. The purpose of this report is to **recommend** the development of these facilities.

The nature and extent of the proposed facilities vary from a major campground located at Midway Lake to a modest lookout at Peel River. Whether large or small each of the proposed facilities is intended to meet the needs of travelers, capture the special character of the region and extend the visitors stay in the area.

All the proposed development sites along the **Dempster** Highway are environmentally sensitive. The short growing season, limited precipitation, shallow soils, poor drainage and permafrost contribute to the fact that vegetation once disturbed is extremely slow to regenerate. The overriding objective that has influenced the location and extent of the proposed developments is: the minimization and containment of environmental damage. Therefore, to reduce the damage related to the proposed developments the following design and development principles have been maintained:

- o minimize areas to be cleared for development;
- o where possible utilize existing roads, trails and clearings;



- o prevent degradation of the permafrost through the use of gravel fill for road beds, building sites and campsites; and
- o regenerate cleared or damaged areas through the planting of native vegetation.

The following section **contains** descriptions of the proposed developments.

A handwritten signature in black ink, appearing to read "QHR 2007".

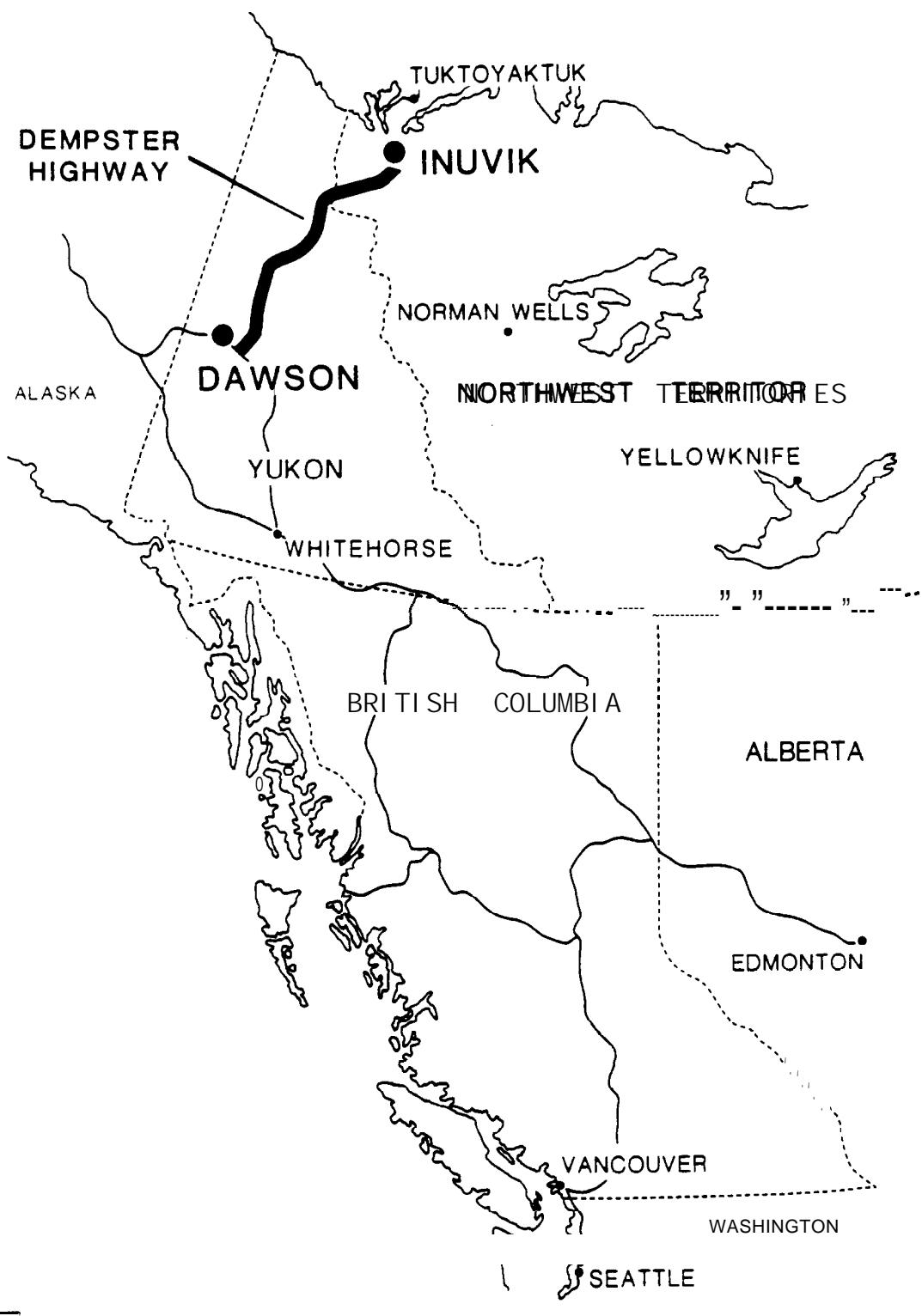


Figure 1.1  
Dempster Highway Location Map

## 2. Highway Developments.

## 20 HIGHWAY DEVELOPMENTS

As indicated on Figure 2.1, a series of eight Highway Developments are proposed, including:

- o Dempster Highway Visitor Centre;
- o Yukon/Northwest Territories Border;
- o Midway Lake Campground;
- o Peel River Lookout;
- o Fort McPherson Visitor Service Area;
- o Deep Water Lake Boat Ramp;
- o Arctic Red River Development; and
- o Campbell Hills Interpretive Stop.

The following subsections contain detailed written descriptions, order of magnitude cost estimates and conceptual drawings for each of the proposed developments.

# Dempster Highway Visitor Centre & Gateway

2.1

## **DEMPSTER HIGHWAY VISITOR CENTRE**

Travelers beginning their journey on the **Dempster** Highway require information on the services and facilities, and the cultural and recreational experiences available along the route. The beginning of the highway, southeast of **Dawson**, provides an opportunity to develop a visitor information **centre**.

2.1.1

### Proposed Development

As proposed the **Dempster** Highway Visitor **Centre** will be developed in two phases.

Phase One includes the construction of a 1,200 sq. ft. open structure. The heavy timber columns and beams, **colourful** sloped metal roof and fanciful pealed facade of the structure reflect the style of the buildings in **Dawson**. Incorporated into the development will be a display area containing a series of nine 4 x 8 ft. information panels illustrating the tourism opportunities along the **Dempster** Highway and public washrooms. In addition to the structure, an outdoor display area for large scale displays is proposed.

Phase Two includes the enclosure of the structure and the upgrading of the interior to include an enlarged display area, a lounge and a sales outlet. In addition, Phase Two includes the development of the gateway structure over the Highway to mark the beginning of the most northern route in North America.

2.1.2 Cost Estimates

ITEM	DESCRIPTION	COST
Site Preparation	Building site development	\$ 60,000
Visitor <b>Centre</b> Phase 1	Building construction	210,000
Visitor <b>Centre</b> Phase 2	Building enclosure	120,000
Gateway	Construction	50,000
Miscellaneous	Building furnishings	40,000
	TOTAL	\$480,000

Construction of phase one is proposed to begin in 1988 and phase two in 1990. A series of conceptual drawings illustrating phase one and two of the proposed development follow this written description.

# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.

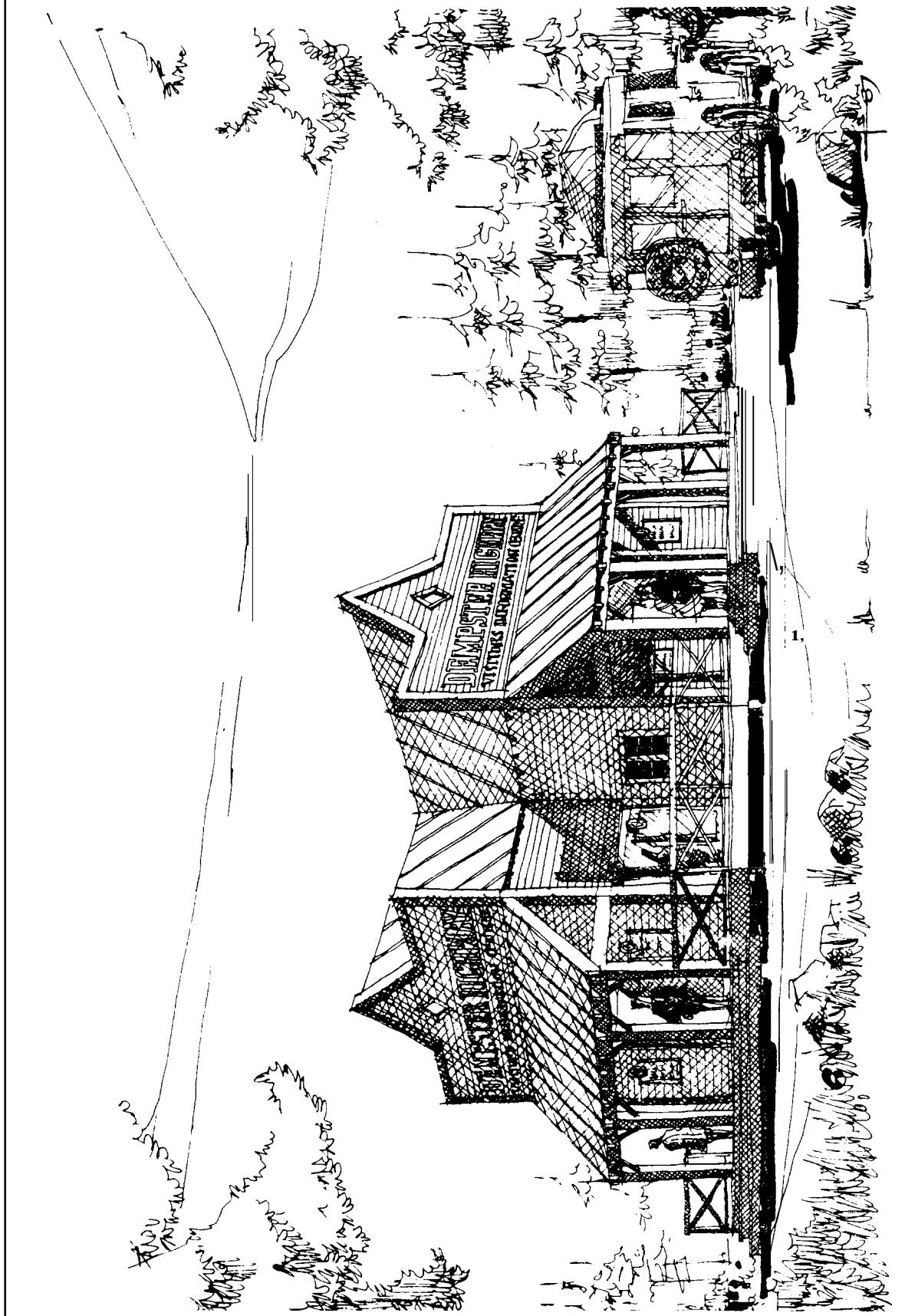
2.1 Dempster Highway  
Visitor Centre

Perspective

date 1987

scale not to scale

MCKENZIE PLANGE ARCHITECTS  
PELLEGRINI ASSOCIATES ARCHITECTS  
ARMSTRONG TRAILER MARKETING  
Lavalin



# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

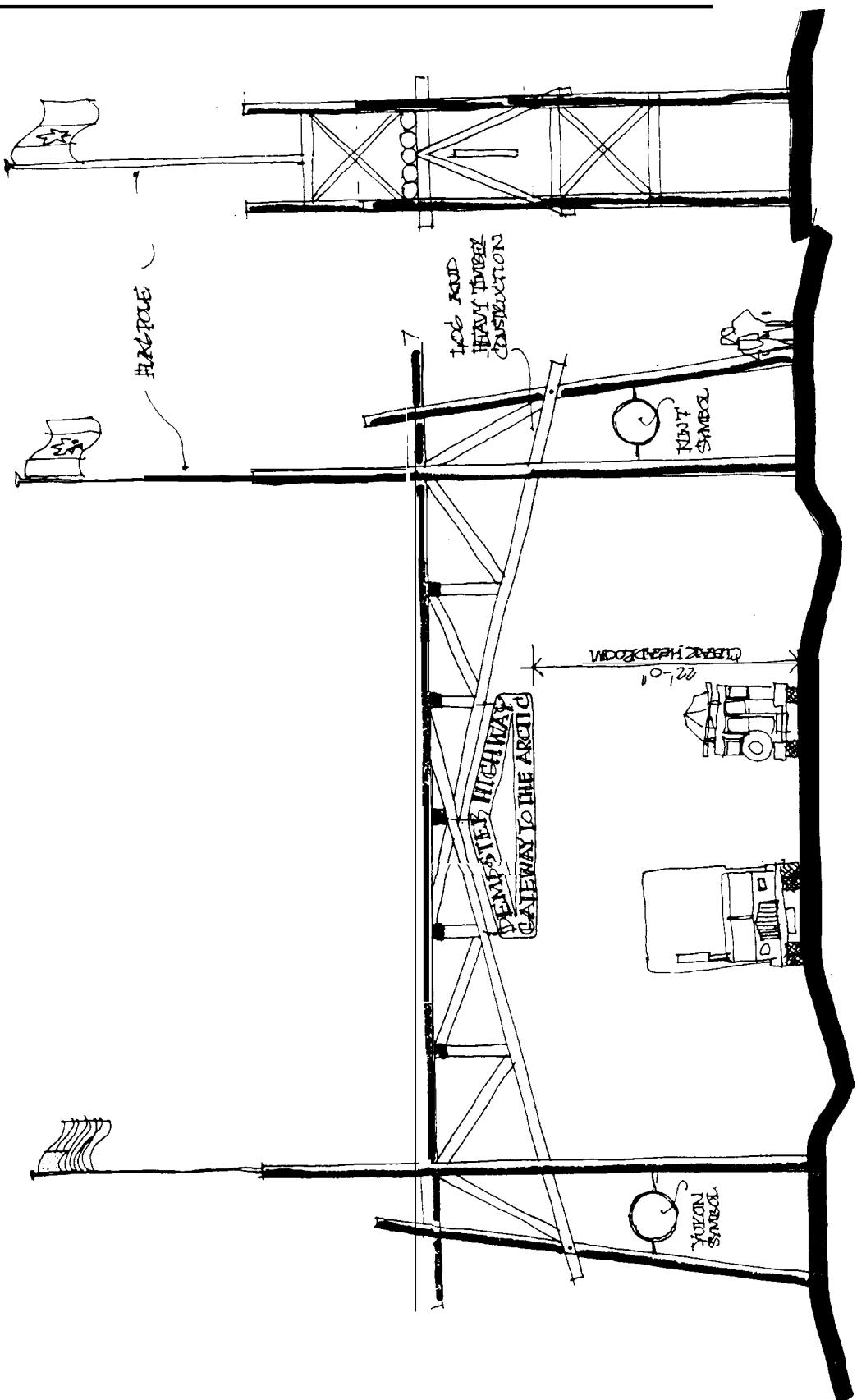
# Dempster Highway

2.1 Dempster Highway  
Visitor Centre

Gateway

date 1987  
scale 1/8" = 1' - 0"

MAPS, PLANS AND  
PELHAM ASSOCIATES ARCHITECTS  
TRAVEL MAPS LTD.



# WESTERN ARCTIC

Tourism Strategy  
Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

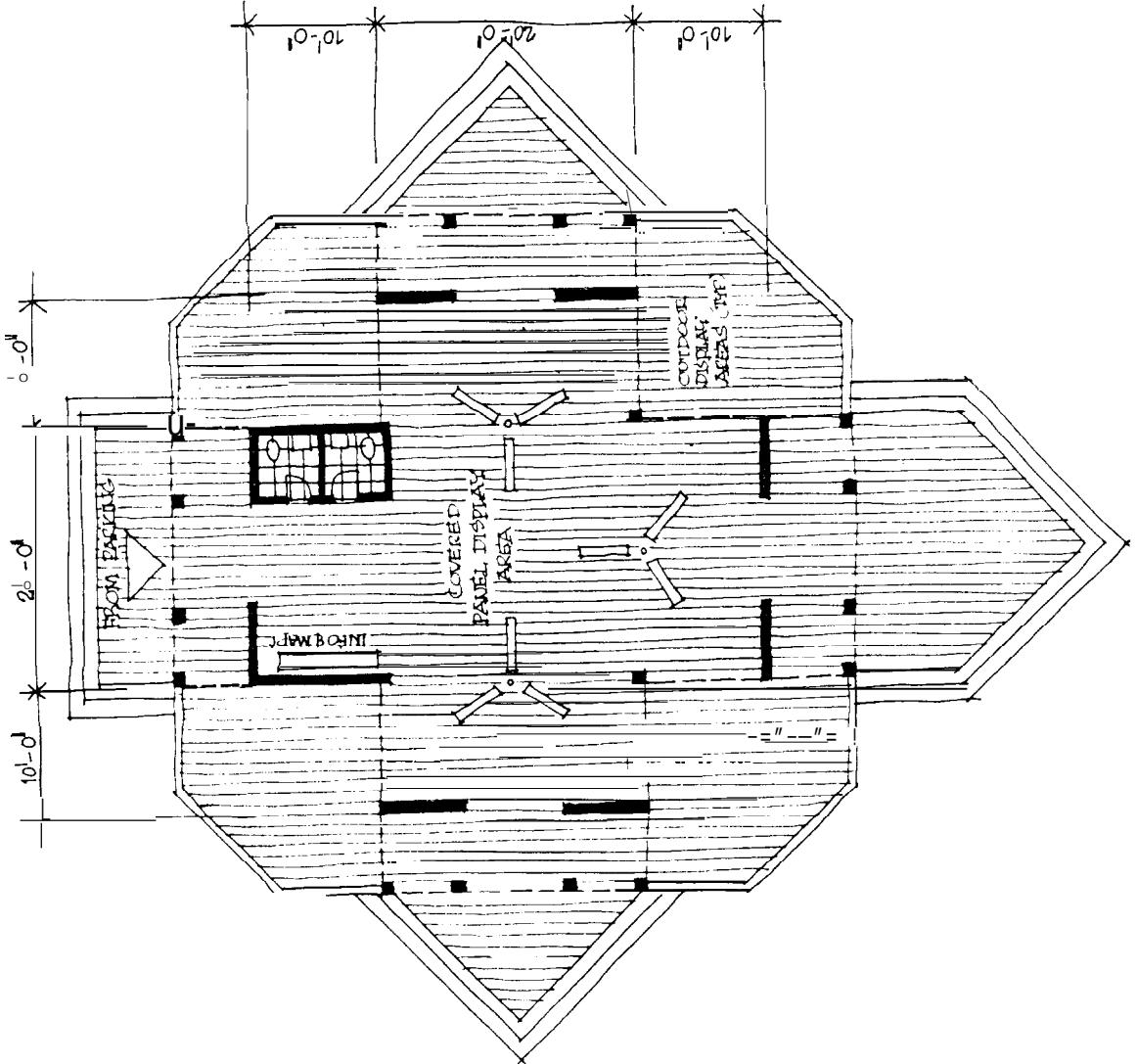
# Dempster Highway.

2.1 Dempster Highway  
Visitor Centre

Plan Phase One

date 1987  
scale 1" = 8' - 0"

WILLIAM PLANE ARCH.  
PELMAN ASSOCIATES ARCHITECTS  
ADONION TRAVEL MARKETING  
**Lavalii**



# WESTERN ARCTIC

Tourism Strategy  
Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.

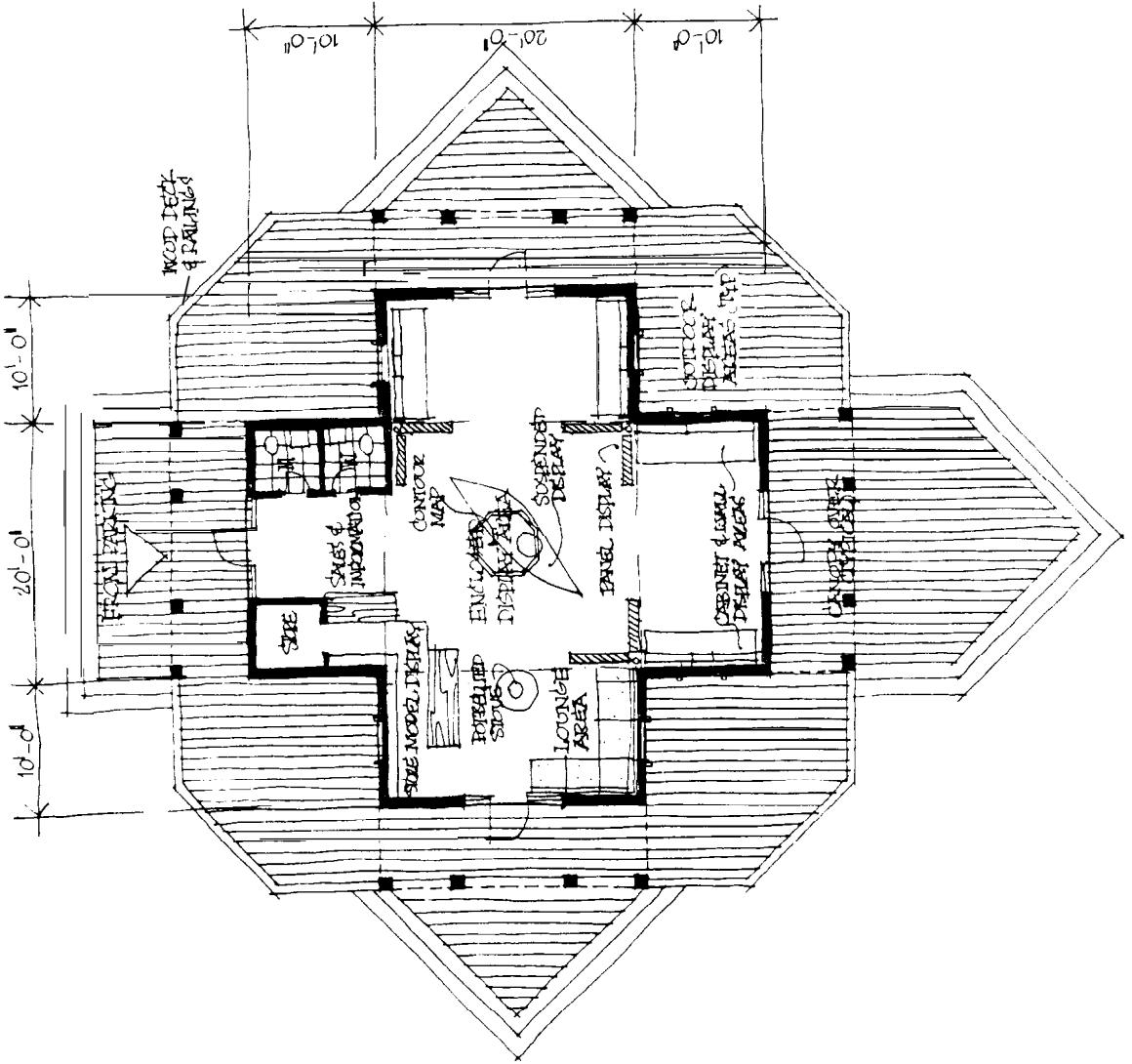
2.1 Dempster Highway  
Visitor Centre

Plan Phase Two

date 1987  
scale 1" = 8'

MAPS ARE P. LANGE ARCH.  
PELJIAN ASSOCIATES ARCHITECTS  
AND TRAVEL MARKETING

Lavalin

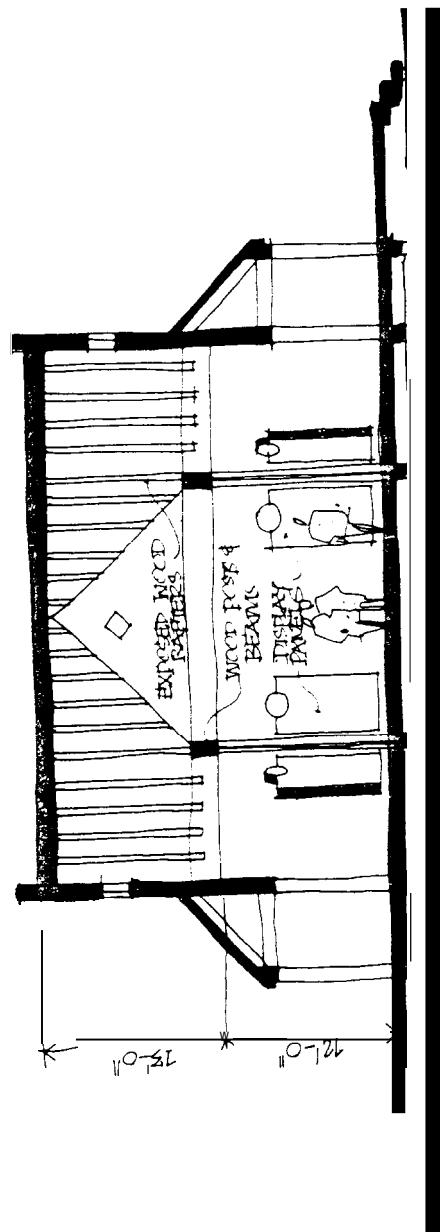


# WESTERN ARCTIC

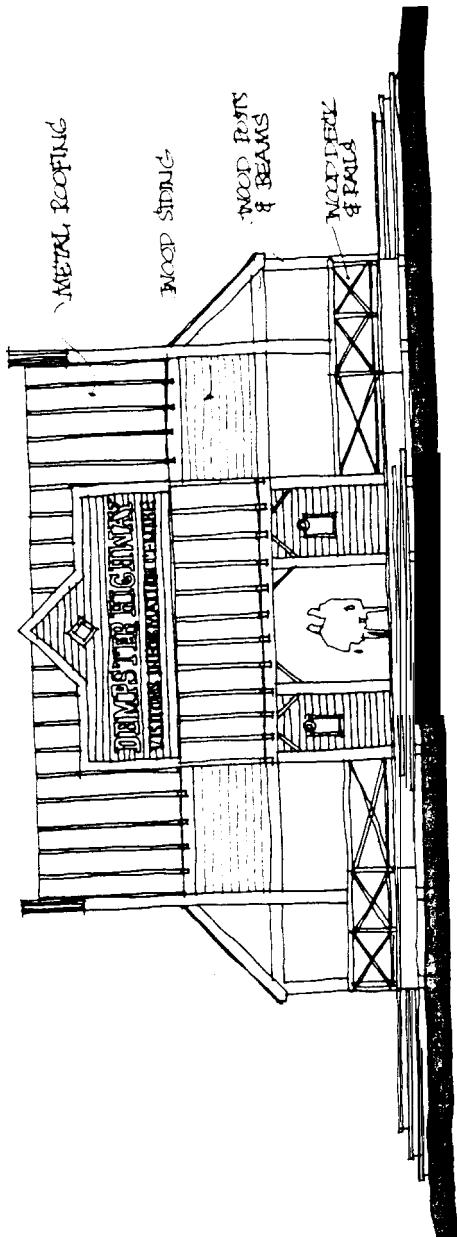
## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



section



elevation

2.1 Dempster Highway  
Visitor Centre

Section and Elevation

date 1987  
scale 1" = 8' - 0"

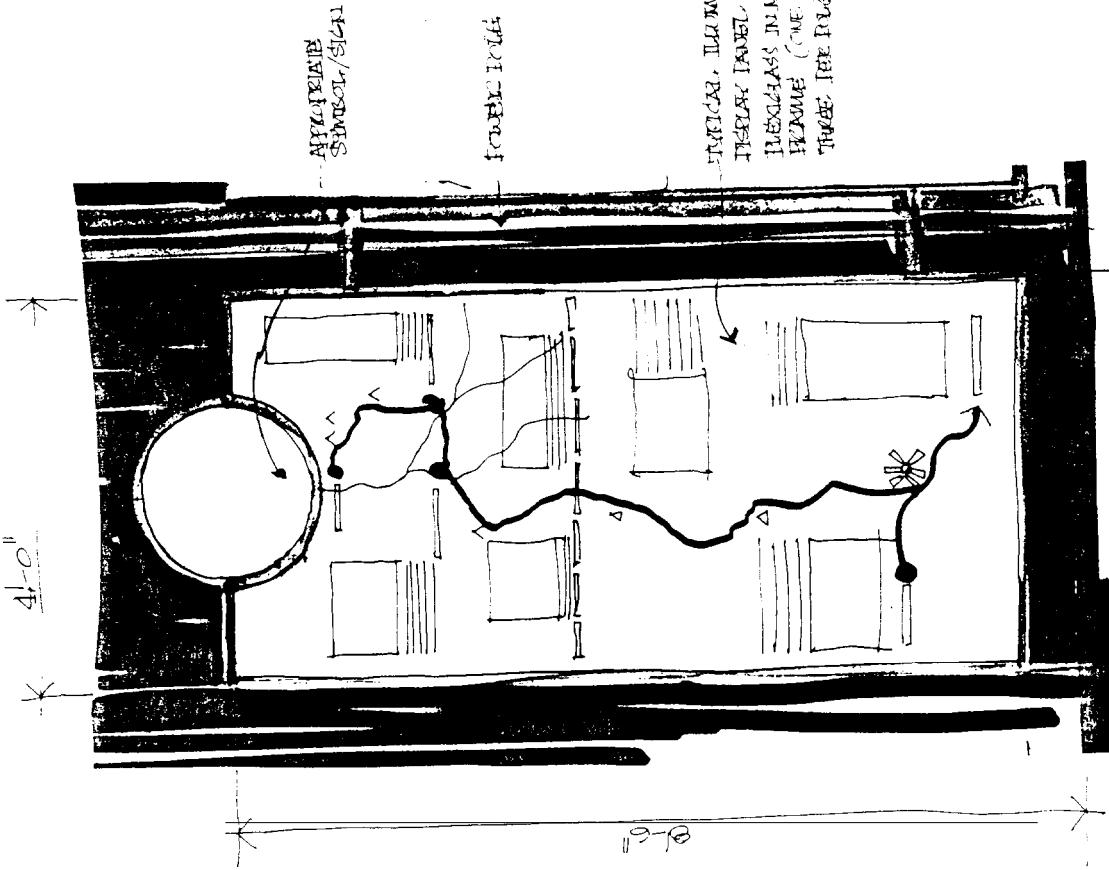
MCLAREN PLANS ARCH.  
PELMAN ASSOCIATES ARCHITECTS  
ADONIA TRAVEL MARKETING  
**Lava**

# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



# WESTERN ARCTIC

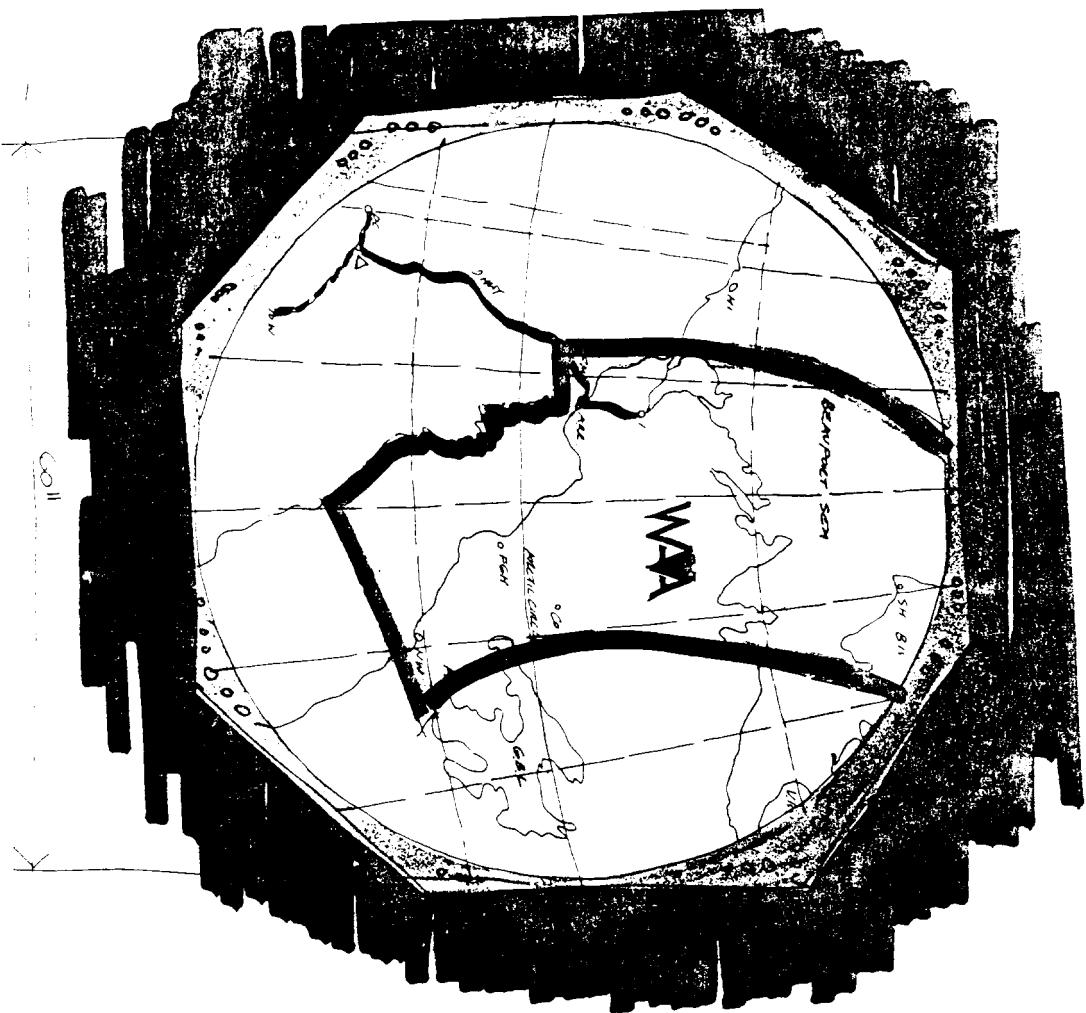
Tourism Strategy  
economic Development  
Government  
Associate Tourism  
Investment

## Dempster Highway.

2.1 Dempster Highway  
Visitor Centre

Display Contour Map

date 1987  
scale not to scale



# Yukon/Northwest Territories Border

2.2

## YUKON/NORTHWEST TERRITORIES BORDER

The border between the Yukon and the Northwest Territories is located 465 km from the start of the **Dempster** Highway. Currently, it is marked by a vehicle pull off and sign. The border crossing provides an important opportunity to inform travelers of the many attractions located along the remainder of the **Dempster** Highway.

2.2.1

### Proposed Development

The existing facilities located at the border crossing will be enhanced to include an information kiosk and a gravel parking area large enough to accommodate both transport trucks and recreation vehicles. To mark the border, additional signs at both the southern and northern approaches and a series of metal flags are proposed.

The information kiosk, a 600 **sq.ft.** open log structure with a metal roof, contains a series of nine 4 x 8 ft. information panels. The panels illustrate the history of the region, the development of the highway, the many cultural and recreational areas on the route, and the location of **traveller** services such as gas, food and accommodation.

The border area experiences extremely high velocity winds in the winter, therefore, the information kiosk will be designed to withstand these forces. In addition, shutters will be installed annually to winterize the kiosk.

If required a pit privy and garbage container can be included in the proposed development. However, if installed the facilities will require frequent maintenance.

2.2.2 Cost Estimates

ITEM	DESCRIPTION	COST
Site Preparation	Road widening, <b>revegetating</b>	\$ 25,000
Information Kiosk	700 Sq. ft.	50,000
Site Development	Sig ns, flags, etc.	25,000
Miscellaneous	Bui ldi ng furni shi ngs	7,500
	<b>TOTAL</b>	<b>\$107,500</b>

Construction is proposed to begin in 1991. A series of conceptual drawings illustrating the proposed development follow this written description.

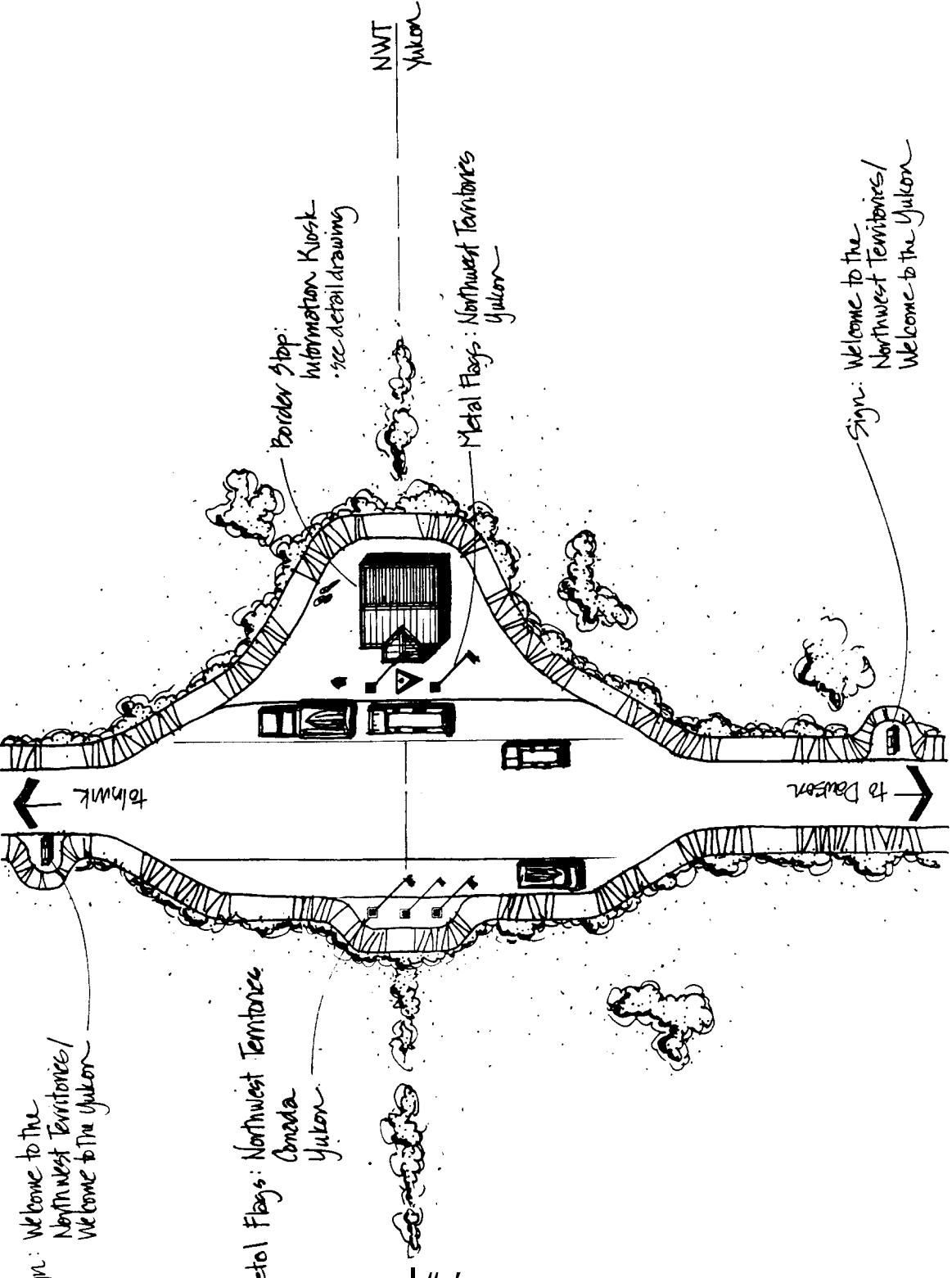


# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



2.2 Yukon / Northwest Territories Border

Site Plan

date 1987  
scale 1" = 40'

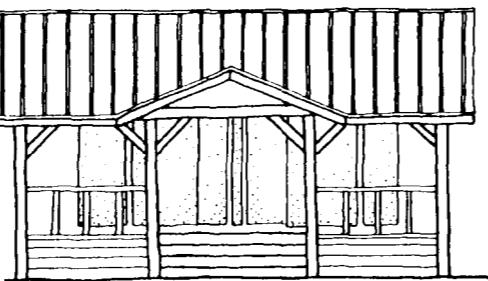
MCLAREN PLANNING ARCHITECTS  
PELHAM ASSOCIATES ARCHITECTS  
ADONION TRAVEL MARKETING  
Lavalin

# WESTERN ARCTIC

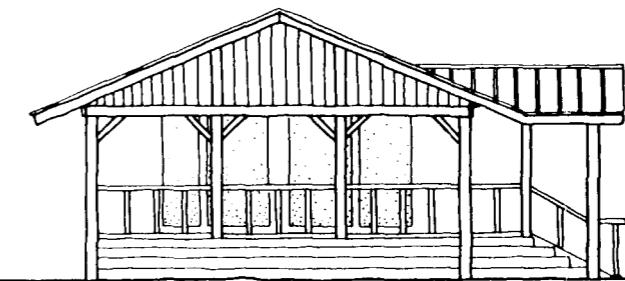
## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

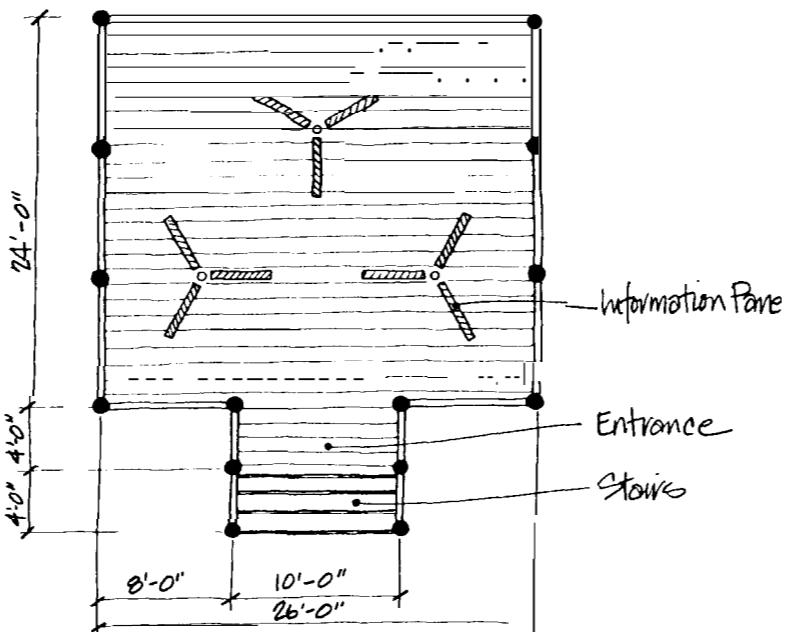
Dempster Highway.



front elevation



side elevation



plan

2.2 Yukon / Northwest Territories Border

Interpretive Kiosk

Date 1987

Scale 1/8" = 1'-0"

MCLAREN PLANSEARCH  
ELMAN ASSOCIATES ARCHITECTS  
ODISON TRAVEL MARKETING

Lavalip

# Midway Lake Campground

## 2.3

MIDWAY LAKE CAMPGROUND

Midway Lake is located approximately halfway between the Yukon/Northwest Territories border and the **community** of Fort McPherson in an area of gently rolling terrain. The picturesque lake is easily accessible from the highway, and provides an ideal opportunity for the development of a campground and recreation area. In the past, the site of the proposed development was used as a construction camp. The road access, boat launching ramp and cleared areas are reminders of this past use. Currently, large native gatherings and festivals are held during the summer on this site.

2.3.1 Proposed Development

The development located at Midway Lake includes both camping and recreation facilities for special events held by the Fort McPherson Band.

**CAMPING FACILITIES:** The campground layout is based on two 16 ft. wide gravel access roads with "T" ends to **accommodate** recreational vehicle turning. A series of 10 pull through sites and 22 back in sites are located along the two access roads. Each site is equipped with a picnic table and fire pit. Three pit privies are located in the camping area. Drinking water is provided on site in two storage tanks supplied from Midway Lake.

In addition, the camping facilities includes the following features:

Campground Check-in. A proposed 770 **sq.ft.** building that includes the check-in and staff accommodation is located on the access road into the site.

A handwritten signature or mark, possibly reading "CJL", is written diagonally across the page.

Garbage Disposal Area. A single garbage area has been designated just off the main access road. Garbage will be collected regularly and disposed of in the Fort McPherson Landfill site.

Group Camping Area. A group camping area complete with parking, pit privy, fire pit and 3 picnic tables will be located opposite the arts and crafts outlet.

**RECREATION FACILITIES:** The recreation facilities are located on the edge of Midway Lake, adjacent to the existing boat ramp. The facilities include:

An Arts and Crafts Outlet. The 770 **sq.ft.** log building with a metal roof is designed to accommodate the sale of local arts and crafts and camping supplies. The outlet will be equipped with a small diesel powered generator.

Boating Facility. In this area, the existing boat ramp will be upgraded, a dock constructed, and a parking area developed.

Picnic Area. Located on the edge of Midway Lake, the picnic area includes a 700 **sq.ft.** screened shelter complete with 4 picnic tables and a stove. In addition, 5 picnic tables, 3 fire pits, a pit privy, and a water tank are also suggested for this area.

Amphitheatre. One unique feature of the area is the 60 ft. diameter **amphitheatre.** The **amphitheatre** is constructed of 3 rows of timber seating with a gravel floor and facing the lake, a level performance platform. The **amphitheatre** is designed to **accommodate** native performances and festivals as well as presentations to tourists.



2.3.2 Cost Estimates

ITEM	DESCRIPTION	COST
<b>CAMPING FACILITIES</b>		
Site Preparation	Road widening, <b>revegetation</b>	\$ 60,000
Campsite Development	32 sites	50,000
Campground Check-in	770 <b>sq. ft.</b>	77,000
Campsite Equipment	pavilions, fire pits, picnic tables	60,000
Miscellaneous		20,000
	SUBTOTAL	\$267,000
<b>RECREATION FACILITIES</b>		
Site Preparation	Road widening, <b>revegetation</b>	60,000
Arts & Crafts Outlet	770 <b>sq. ft.</b>	77,000
Picnic Shelter	700 <b>sq. ft.</b>	50,000
Amphi theatre	60 ft. diameter	60,000
Dock Construction	6 ft. wide x 15 ft. long	3,000
Trail Development	4 ft. wide x 1,500 ft. long	3,000
Site Embellishments	pavilions, signs, generator, etc.	40,000
Miscellaneous		30,000
	SUBTOTAL	\$323,000
	TOTAL	\$590,000

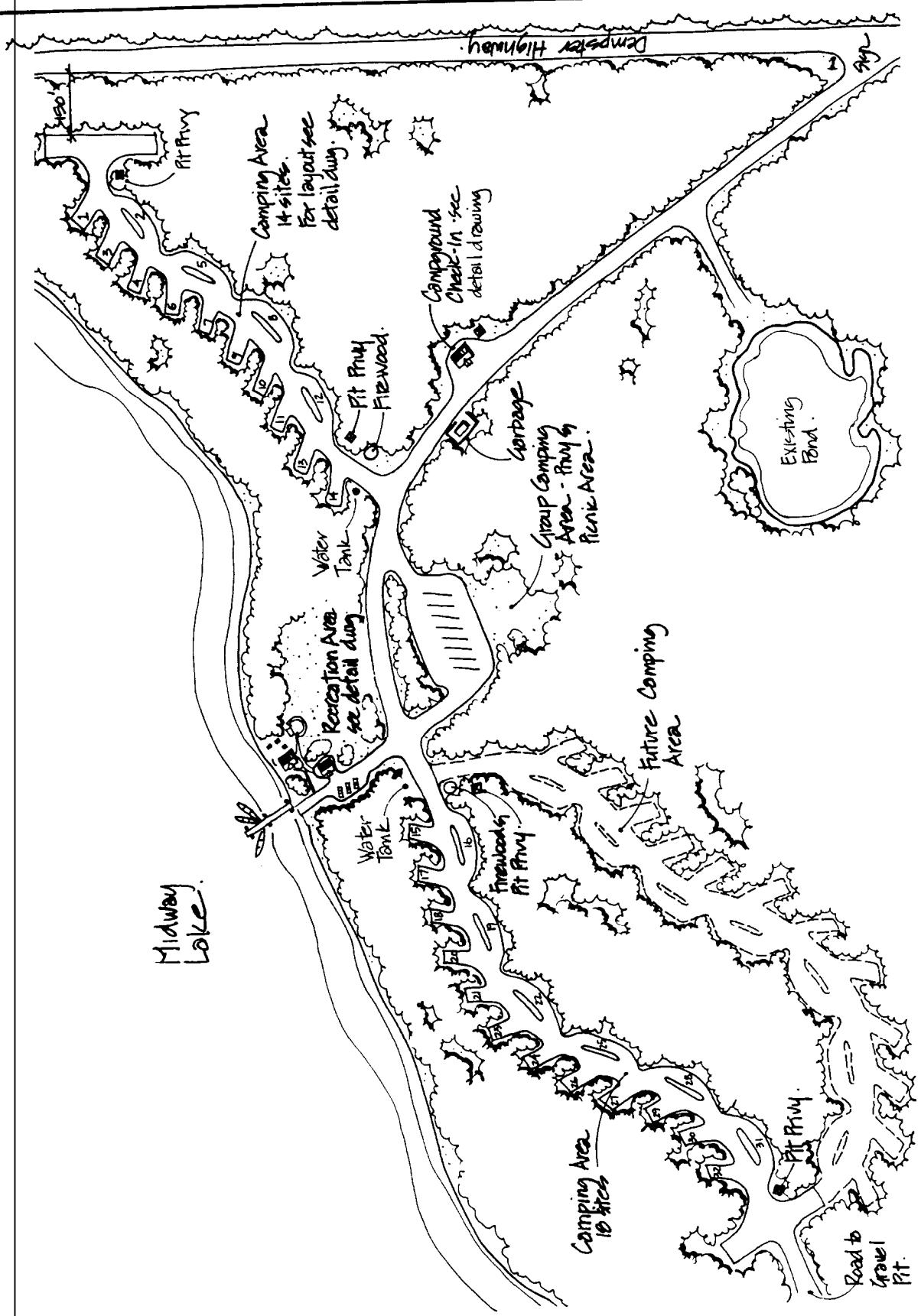
Planning of the development is proposed to begin in 1989 and construction **in** 1991. A series of conceptual drawings illustrating the proposed development follow this written description.

# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



2.3 Midway Lake Campground

Site Plan

date 1987  
scale 1" = 200'

MCKEEEN PLANNING ARCH.  
PELMAN ASSOCIATES ARCHITECTS  
ADONOR TRAVEL MARKETING

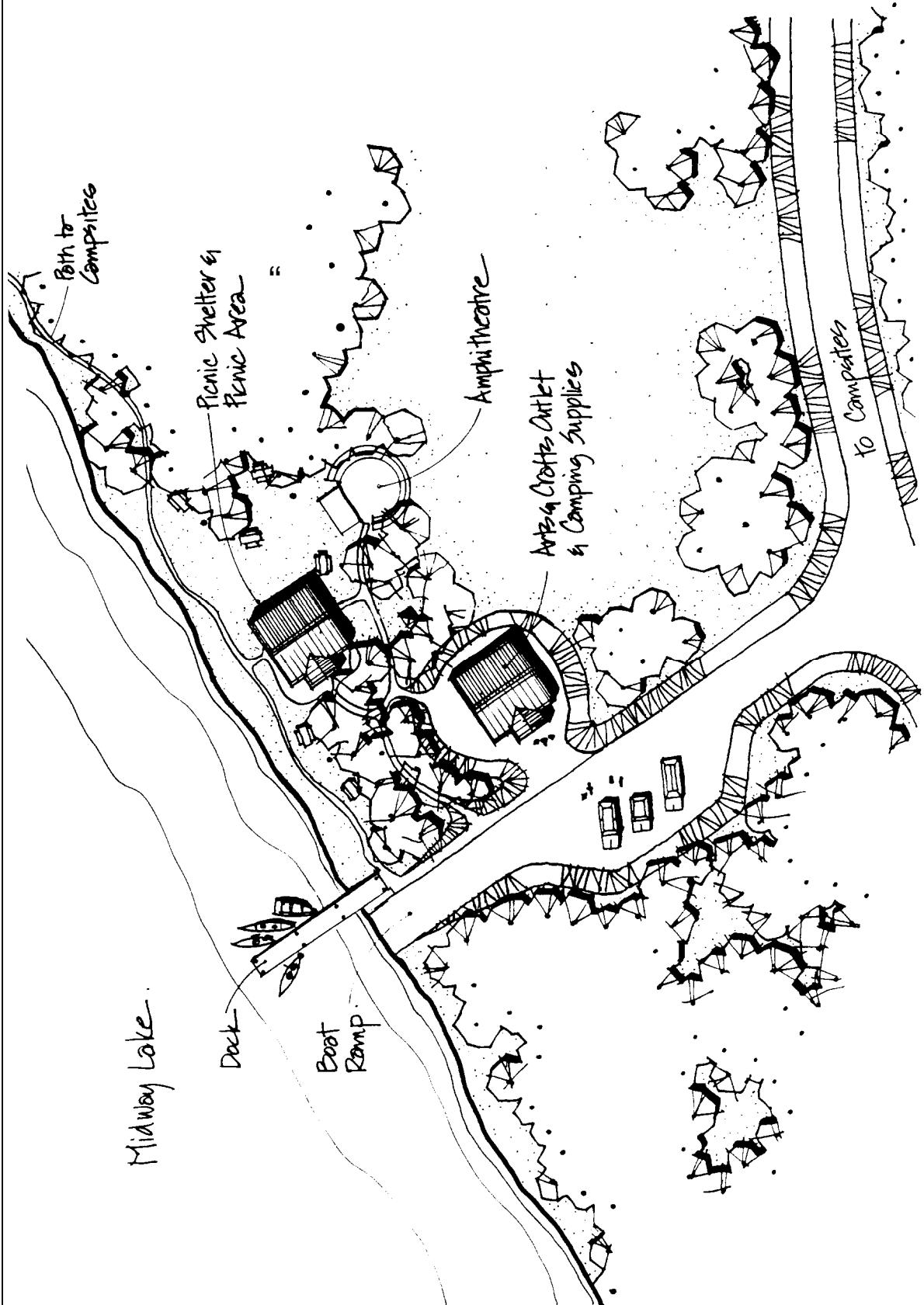
Lavalifit

# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



2:3 Midway Lake  
Campground

Recreation Area

date 1987  
scale 1" = 40'



McLAREN PLANNING GROUP  
PELMAN ASSOCIATES ARCHITECTS  
ARCHITECTURE: MARCH 1984

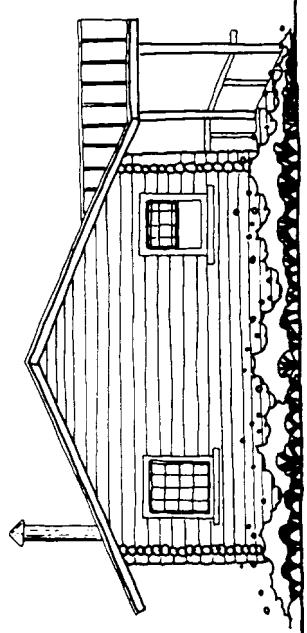
Lavalin

# WESTERN ARCTIC

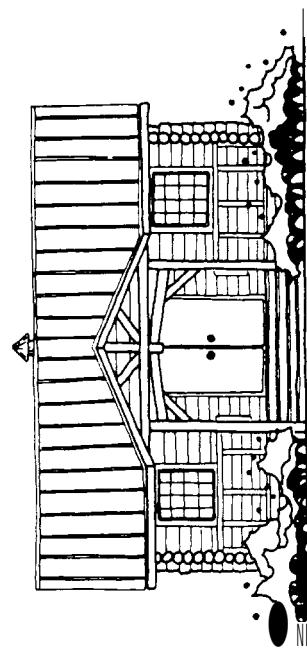
## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

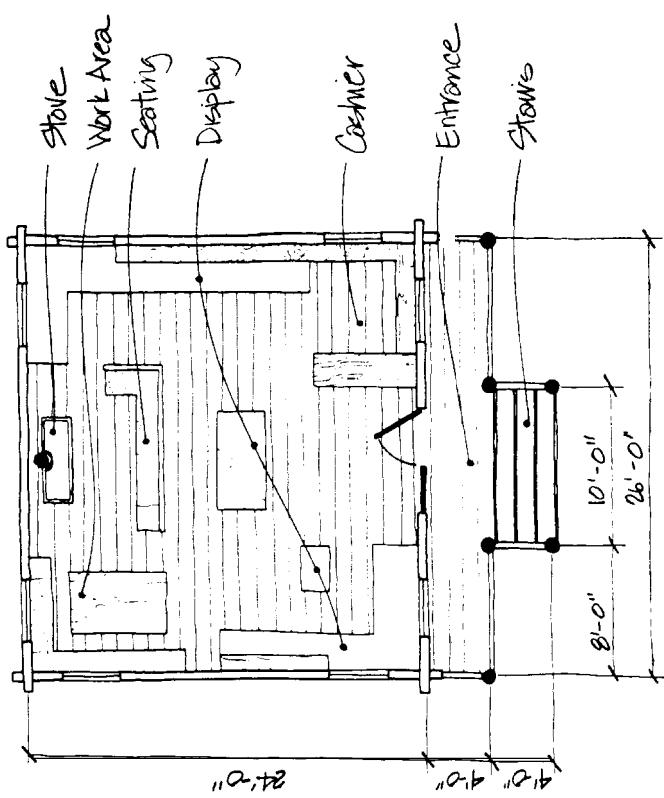
# Dempster Highway.



side elevation



front elevation



plan

2.3 Midway Lake  
Campground

Arts and Crafts Centre

date 1987  
scale 1/8" = 1'-0"

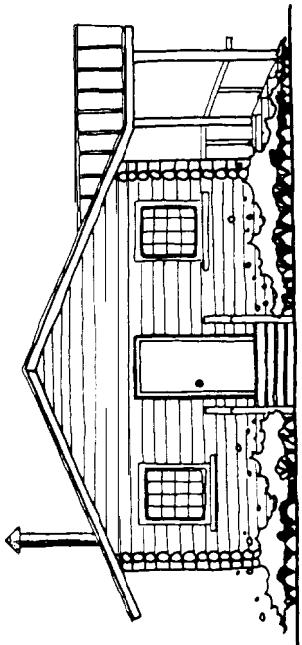
MCLAREN PLANGEARCH  
PELHAM ASSOCIATES ARCHITECTS  
ARMAND TRAVERS MARKETING

Lavalin

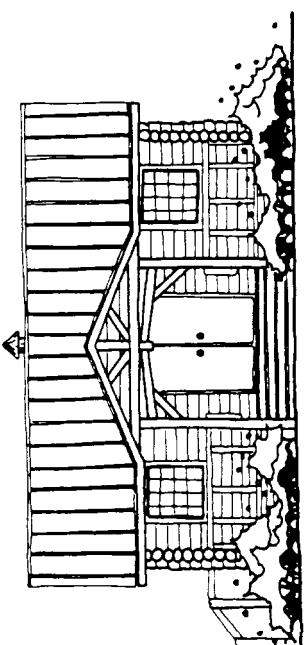
# WESTERN ARCTIC

Tourism Strategy  
Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

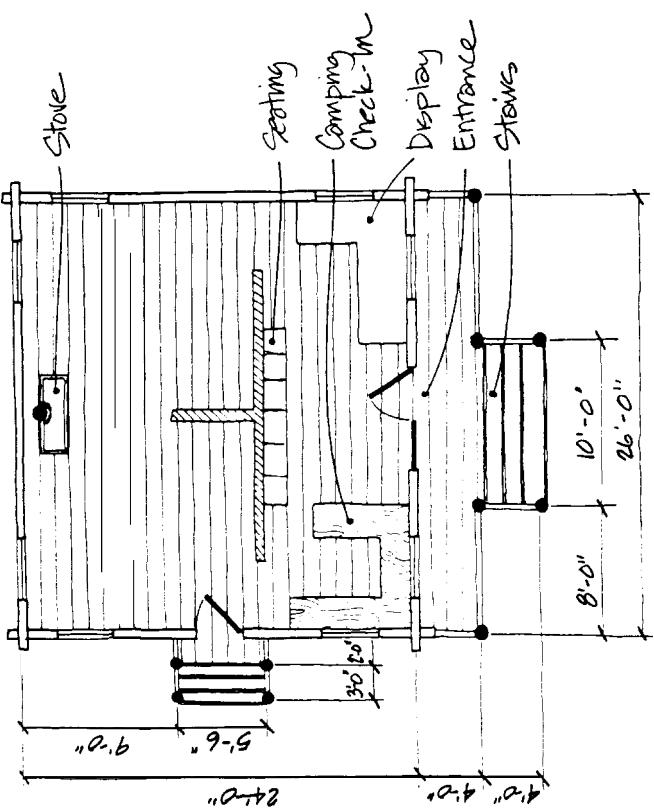
# Dempster Highway.



side elevation



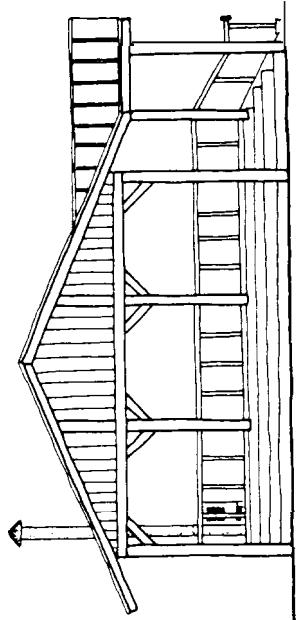
front elevation



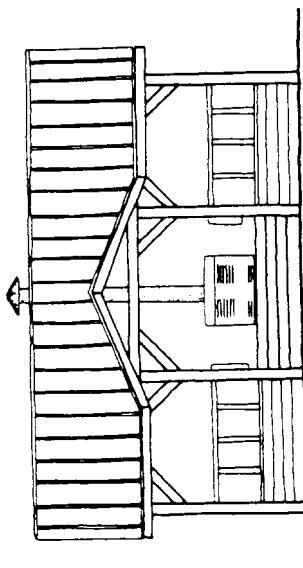
# WESTERN ARCTIC

**Tourism Strategy**  
Western Arctic Visitors Association  
Economic Development and Tourism  
Government

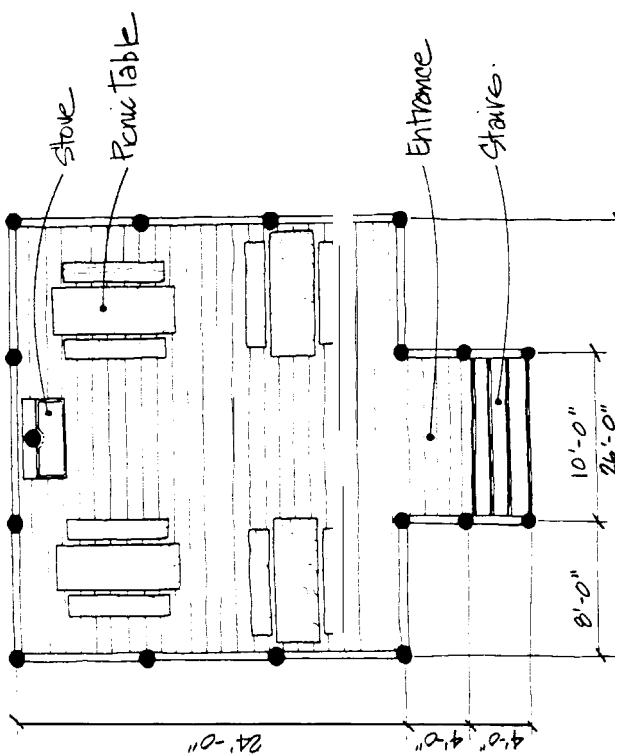
# Dempster Highway



side elevation



front elevation



2.3 Midway Lake  
Campground

Picnic Shelter

date 1987  
scale 1/8" = 1'-0"

McLAREN PLANNING ARCHITECTS  
PELMAN ASSOCIATES ARCHITECTS  
ALDerson TRAVEL MARKETING  
Lavalin

# Peel River Lookout

2.4

PEEL RIVER LOOKOUT

The Peel River is one of the major rivers that joins the Mackenzie and flows into the Arctic Ocean. Approximately 65 km north of the Yukon/Northwest Territory border, the rising topography provides an ideal opportunity to view the expansive delta area.

2.4.1

Proposed Development

At present no off-road facilities exist at this location, therefore, a gravel highway **pulloff** large enough to **accommodate** both transport trucks and recreational vehicles is proposed. In order to maximize the viewing potential from the lookout, the exact location of the structure will be determined on site. As proposed, the 230 **sq. ft.** viewing platform is 8 ft. above grade and accessed via a stairway. A gravel pathway joins the parking area and the **lookout**.

If required, a garbage container and pit privy can be included in the proposed development. However, if installed the facilities will require frequent maintenance.

2.4.2

Cost Estimates

ITEM	DESCRIPTION	COST
Site Preparation	Road widening, development site	\$ 15,000
Lookout	230 sq. ft.	30,000
Trail Development	5 ft. wide x 600 ft. long	1,000
Site Embellishment	Sig ns	10,000
Miscellaneous		5,000
	TOTAL	\$ 61,000

Proposed Construction will be in 1990. Conceptual drawings illustrating the site plan and proposed lookout follow **this** written description.

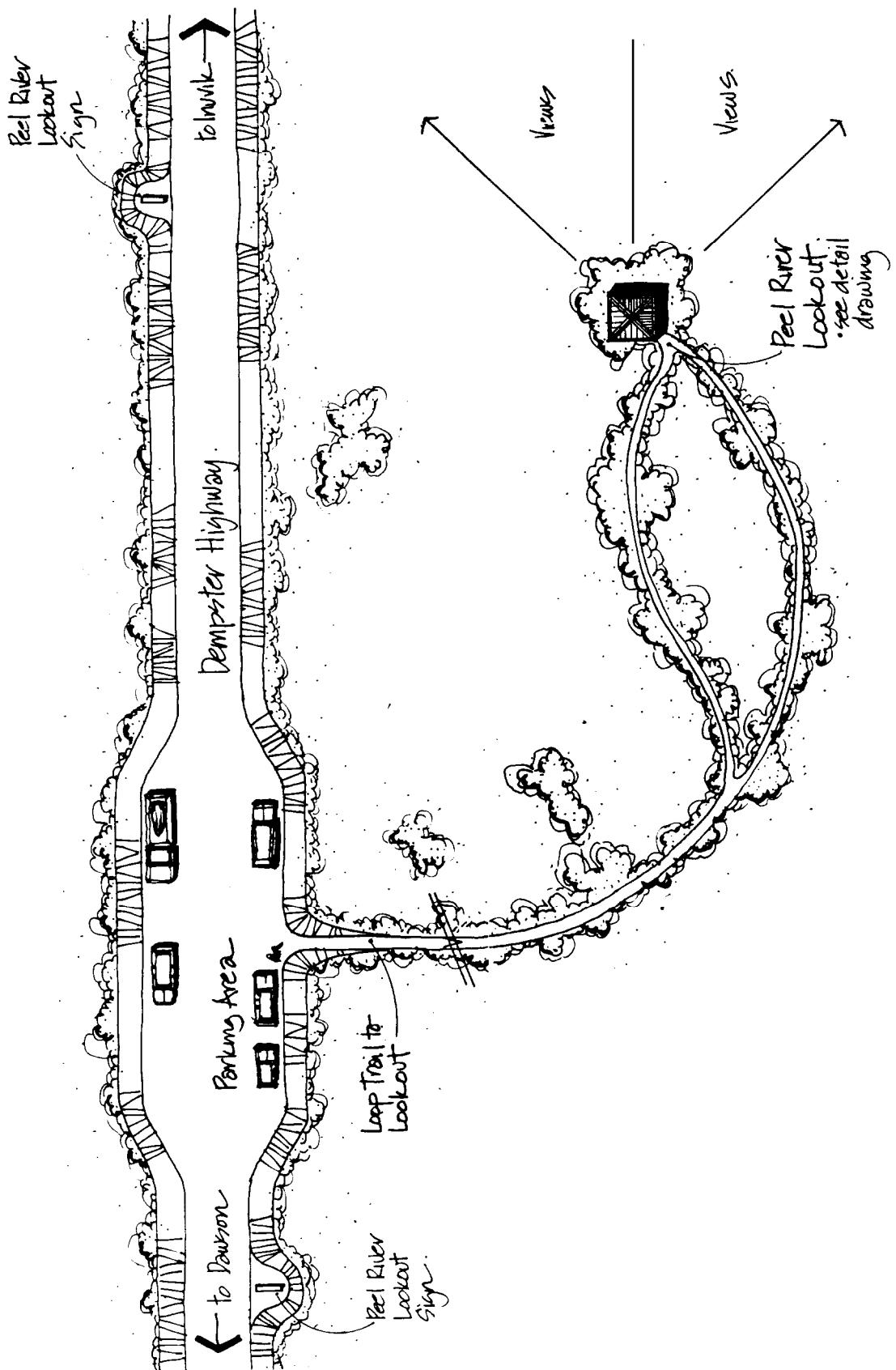


# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



2.4 Peel River Lookout

Site Plan

MICHAEL PELLMAN ARCHITECTS  
PELMAN ASSOCIATES ARCHITECTS  
ALASKON TRAVEL MARKETING

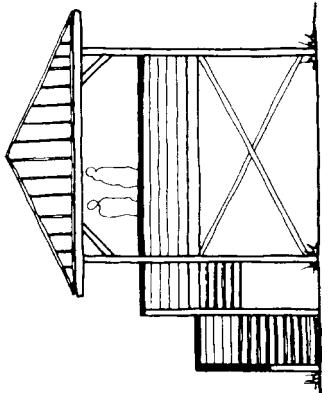
Lavalin

# WESTERN ARCTIC

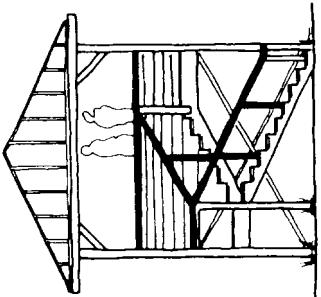
## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

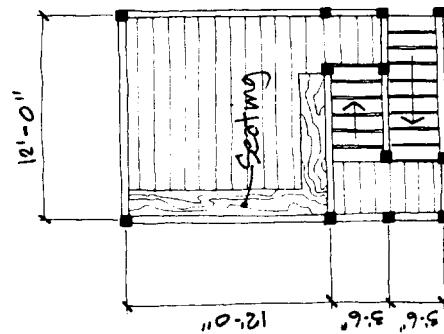
# Dempster Highway.



side elevation



front elevation



plan

## 2.4 Peel River Lookout

### Lookout

date 1987  
Scale 1/8" - 1' - 0"

MAPS, PLANS & DRAWINGS  
PE. MANN ASSOCIATES ARCHITECTS  
1000 - 10th Street, Whitehorse, Yukon

Lavalin

# Fort McPherson Visitor Service Area

2.5

## FORT MCPHERSON VISITOR SERVICE AREA

Fort McPherson situated on the east bank of the Peel River 85 km north of the Yukon/Northwest Territories border is the first Western Arctic community visitors encounter when traveling the **Dempster** Highway to **Inuvik**. Therefore, Fort McPherson is an ideal location for the development of a visitor service centre.

2.5.1

### Proposed Development

The proposed Fort McPherson Visitor Service Area includes: visitor information, arts and crafts sales, food and visitor supply sales, vehicle repairs and gas bar. The majority of these services are incorporated into the proposed 2,340 **sq.ft.** building. The structure combines rustic and modern characteristics; rough hewn log columns and beams create the entrance canopy and standard wood frame construction covered with **colourful** metal siding create the foodmart and repair facility. The building is constructed on a gravel pad with a concrete floor slab and includes:

Repair Bay. A 20 x 60 ft. repair bay for servicing buses and recreational vehicles.

Staff Washroom.

Workshop/Parts Storage Area.

Entry Deck/Display Area. The area will be used for advertising the services of the attractions of Fort McPherson and the tourism attractions of the **Dempster** Highway.

Foodmart/Arts and Crafts. The area provides the **traveller** with food supplies and arts and crafts made in Fort McPherson and the region.

Storage and Public Washrooms.

## 2.5.2 Cost Estimates

ITEM	DESCRIPTION	COST
Site Preparation	Building site development	\$ 50,000
Visitor Service Area	Building construction	338,000
Miscellaneous	Interior furnishings	67,000
TOTAL		\$455,000

Construction is proposed to begin in 1990. A series of conceptual drawings illustrating the proposed development follow.

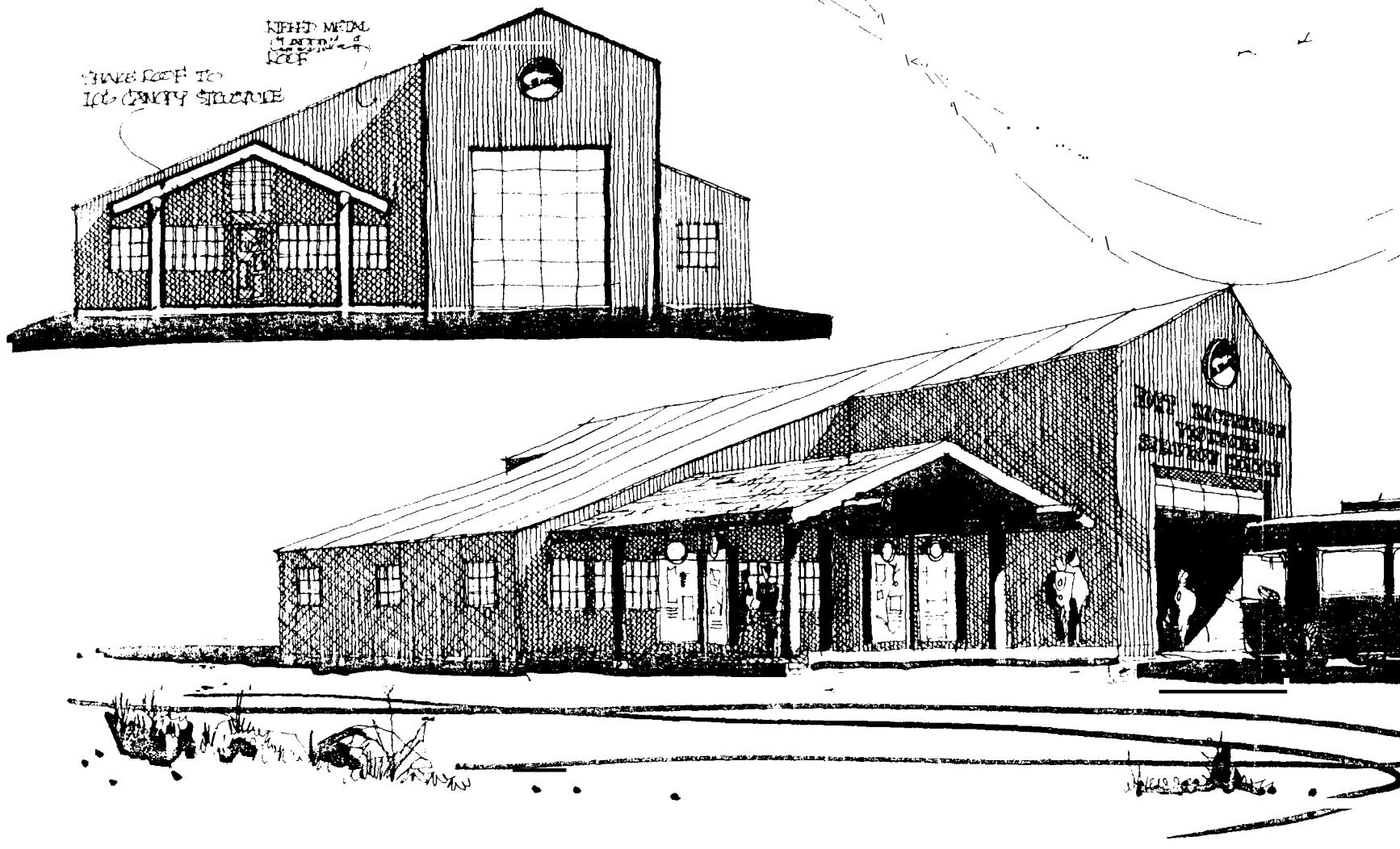
Q112000

# WESTERN ARCTIC

Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



2.5 Fort McPherson  
Visitor Service Area

Perspective

date 1987

scale not to scale

ELMAN PLANNING  
ELMAN ASSOCIATES ARCHITECTS  
DODSON TRAVEL MARKETING

Lavalin

# WESTERN ARCTIC

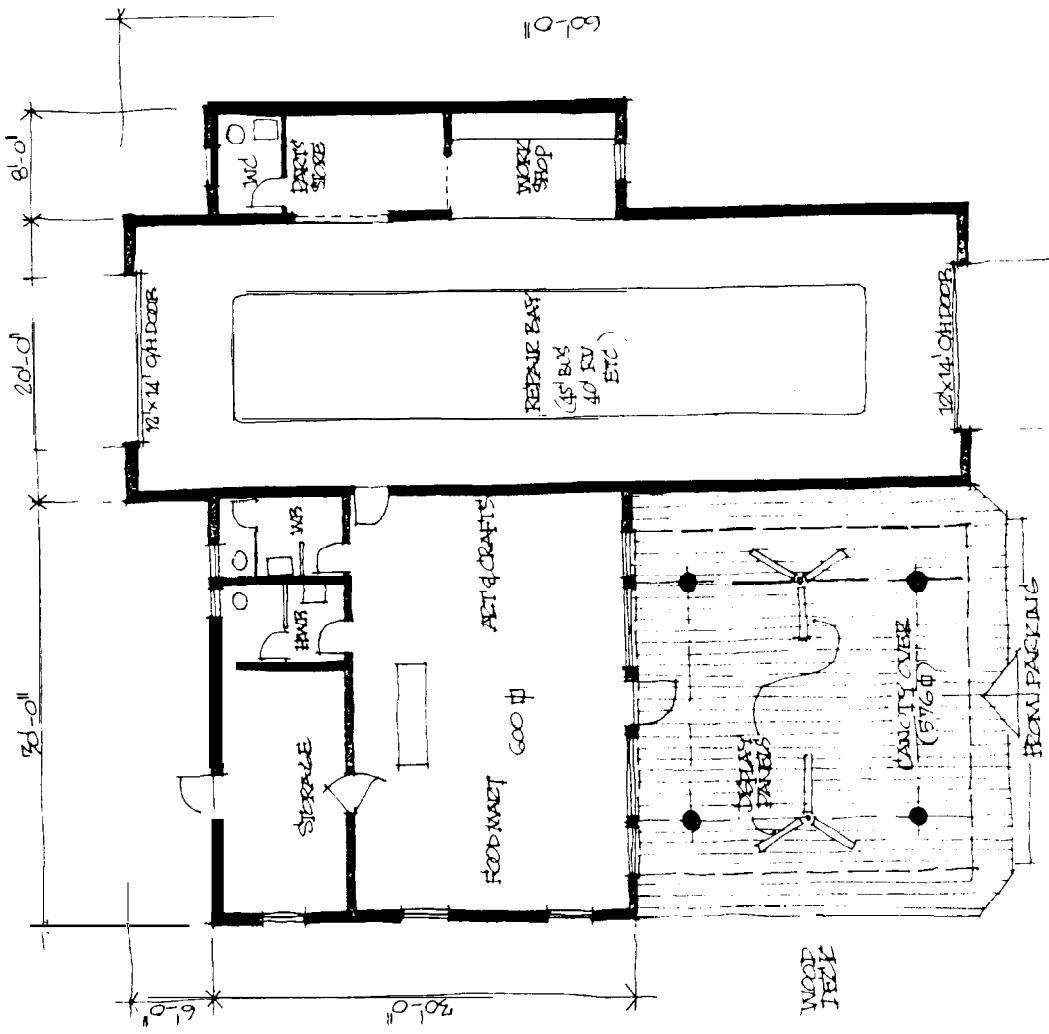
Tourism Strategy  
Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.

2.5 Fort McPherson  
Visitor Service Area

Plan

date 1987  
scale 1" = 8' - 0"



# Deep Water Lake Boat Ramp

2.6

DEEP WATER LAKE BOAT RAMP

Deep Water Lake situated 94 km from the Yukon/Northwest Territories border is easily accessible from the Dempster Highway. The development proposed at Deep Water Lake is intended to provide an opportunity for travelers to break their journey and enjoy fishing or **picnicing** at the lake. The facility also responds to the increasing number of tourists that are bringing their canoes and kayaks to the region.

2.6.1

Proposed Development

A 20 ft. wide access road is proposed to connect the highway and Deep Water Lake. At the lake a boat launching ramp, log timber dock and gravel parking area will be constructed. To allow travelers the opportunity to picnic by the lake, a picnic area complete with 6 picnic tables and 3 fire pits will also be provided.

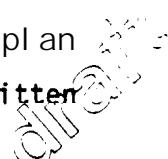
A pit privy and garbage container can be included in the proposed development. However, if installed, the facilities will require frequent maintenance.

2.6.2

Cost Estimates

ITEM	DESCRIPTION	COST
Site Preparation	Road widening, parking	\$ 45,000
Site Development	Dock, picnic tables, fire pits, etc.	8,000
Site Embellishments	Sig ns	10,000
Miscellaneous		5,000
	TOTAL	\$ 68,000

Construction is proposed to start in 1990. A **conceptual** plan illustrating the proposed development follows this **written** description.

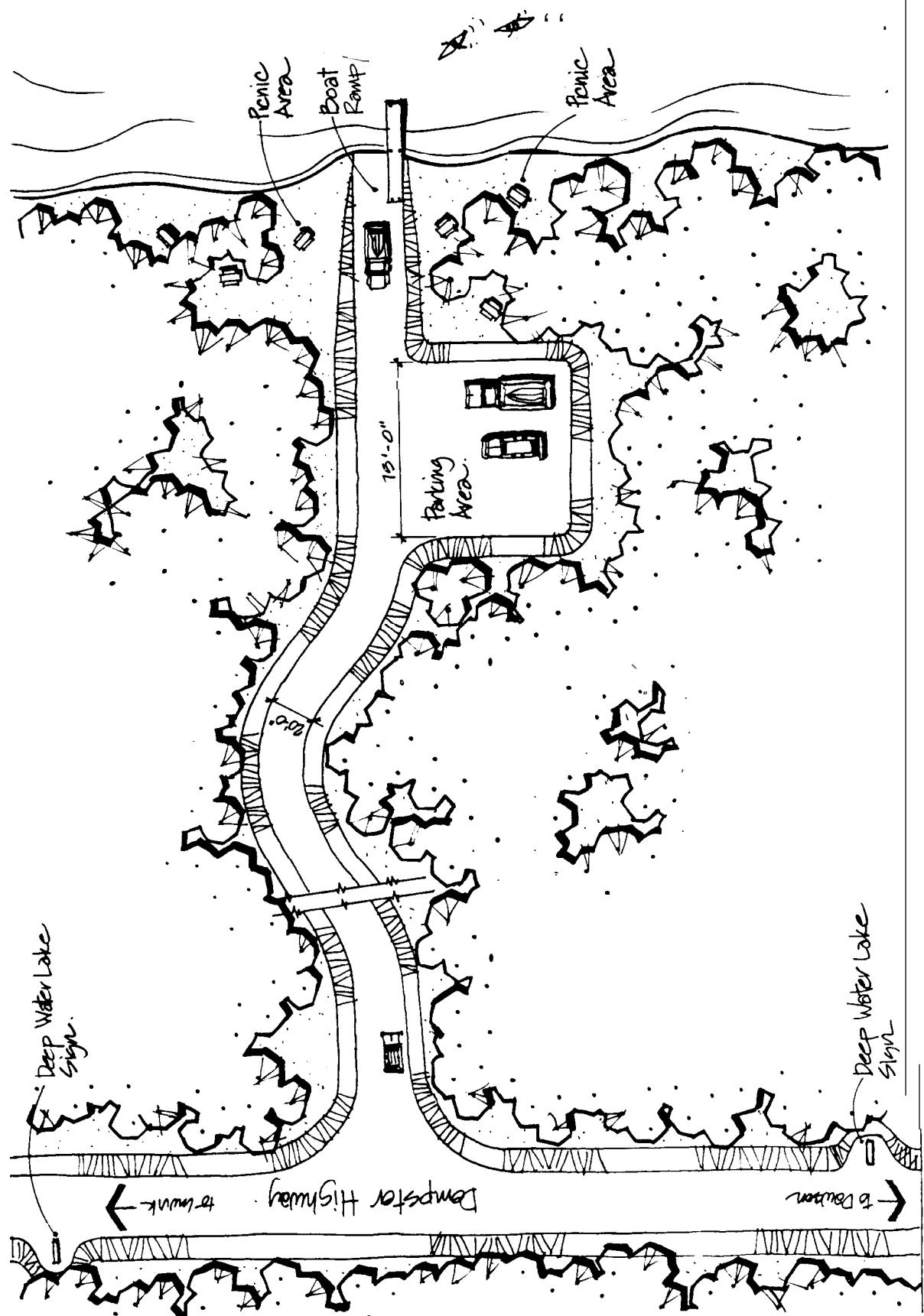


# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



2.6 Deep Water Lake  
Boat Ramp

Site Plan

date 1987  
scale 1" = 40'

MAP DRAWN BY NANCY KAHN  
PELMAN ASSOCIATES ARCHITECTS  
COMMERCIAL TRAFFIC MARKETING

Lavalin

# Arctic Red River Development

## 2.7

ARCTIC RED RIVER DEVELOPMENT

The proposed location for the Arctic Red River Development is at the junction of the **Arctic** Red and Mackenzie Rivers. Here, in summer, a ferry carries highway traffic across the Mackenzie River over to the small native **community** of Arctic Red River. The junction of the rivers and the location of the **community** combine to create a unique vista. In addition, all travelers on the highway must stop and wait for the ferry. Therefore, this location offers a unique opportunity for the development of tourist facilities.

## 2.7.1

Proposed Development

The proposed development contains the ferry waiting area, a campground and picnic area.

The proposed location of this development has been subject to flooding during **spring** breakup in the past. Therefore, prior to the construction of any permanent structures, investigations into the severity of the flooding must be undertaken. If the investigations reveal that a typical breakup would damage the proposed structures, the design of the structures must be modified to allow their removal and relocation annually.

FERRY WAITING AREA: All facilities proposed for this area are located on a gravel pad on the east side of the highway adjacent to the ferry landing ramp. The facilities include.

- o the ferry parking area capable of **accommodating** transport trucks and recreational vehicles;
- o a 770 **sq.ft.** building designed to accommodate local arts and crafts display and sales, dry fish sales, tourist information and **traveller** supply sales. As proposed, the facility will be

staffed by people from **Arctic Red River**, and the campground administration handled from this location; and  
o two pit privies and garbage cans.

**THE CAMPGROUND:** The proposed campground will be located across the highway from the ferry waiting area near the existing fish camps. The facility is based on a 16 ft. wide loop road system along which 5 sites with tent frames, 5 pull through sites and 16 back in sites are located.

Each site is equipped with a picnic table and fire pit. Two pit privies are located in the campground. Drinking water is provided on site in a storage tank supplied from Arctic Red River. In addition, fire wood is provided and garbage regularly collected and disposed of in the Arctic Red River landfill site.

**THE PICNIC AREA:** As proposed, the picnic area located near the banks of the Mackenzie River is intended to provide both the people waiting for the **ferry** and those staying in the campsite with the opportunity to picnic at the edge of the Mackenzie. The area contains a 700 **sq.ft.** screened picnic shelter complete with 4 picnic tables and stove on a gravel pad. In addition, 5 picnic tables and 3 fire pits are located in the area.

#### 2.7.2 Cost Estimates

ITEM	DESCRIPTION	COST
<b>FERRY WAITING AREA</b>		
Site Preparation	Road widening, development site	\$48,000
Arts & Crafts <b>Centre</b>	770 Sq. ft.	77,000
Site Embellishments	Pit privies, generator, sign	20,000
Miscellaneous		7,500
	SUBTOTAL	\$152,500

ITEM	DESCRIPTION	COST
<b>CAMPGROUND</b>		
Site Preparation	Roadway	\$ 45,000
Campsite Development	26 sites	40,000
Campsite Equipment	Picnics, picnic tables, water tank	30,000
Site Embellishments	Sig	5,000
Miscellaneous		7,500
		<b>SUBTOTAL</b>
		\$127,500
<b>PICNIC AREA</b>		
Site Preparation	Development site	\$ 10,000
Picnic Shelter	700 Sq. ft.	50,000
Site Embellishments	Picnic tables, fire pits	5,000
Miscellaneous		5,000
		<b>SUBTOTAL</b>
		\$ 70,000
		<b>TOTAL</b>
		\$350,000

Proposed construction will start in 1989. A series of conceptual drawings illustrating the proposed development follow this written description.

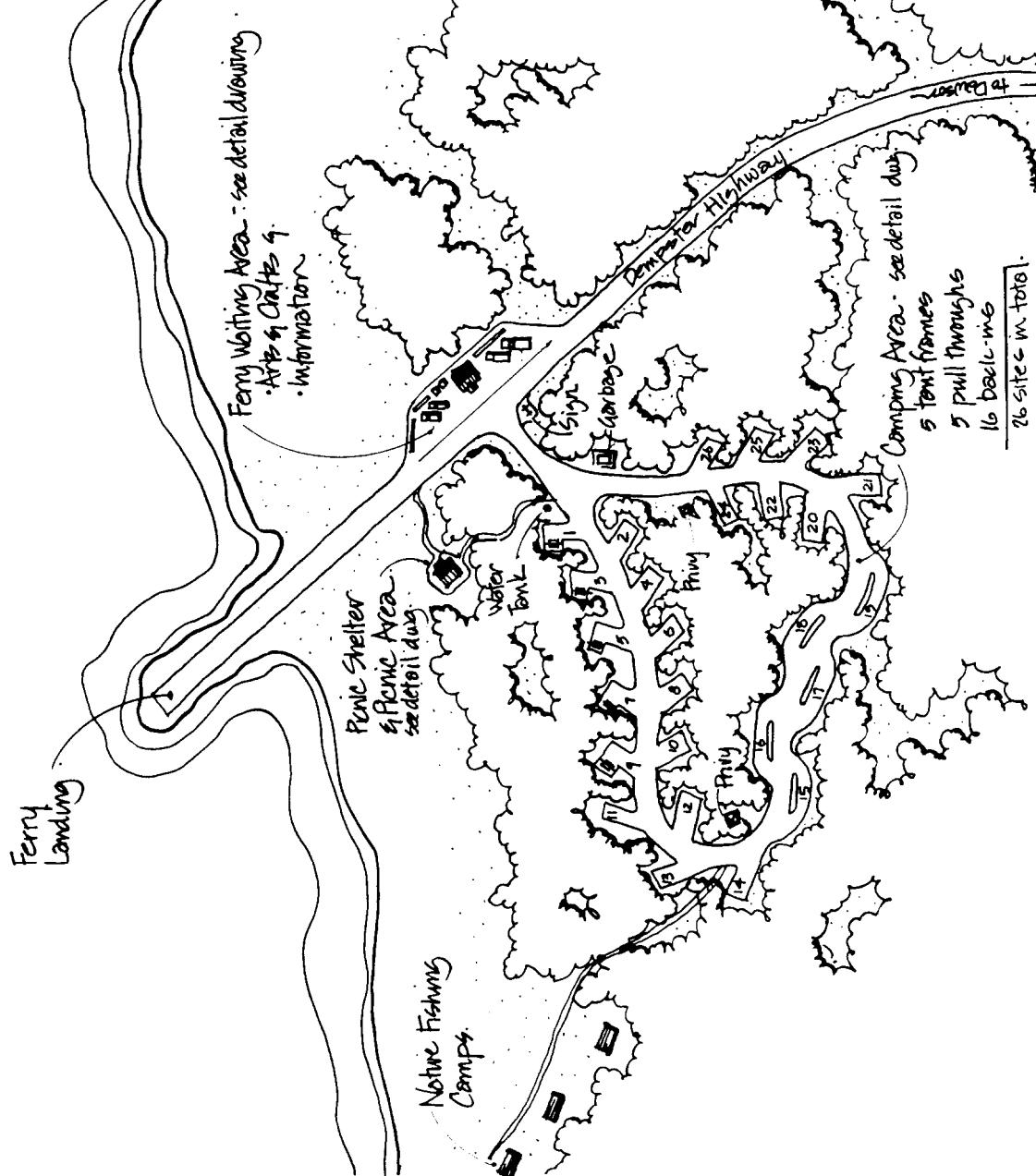
QFC

# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

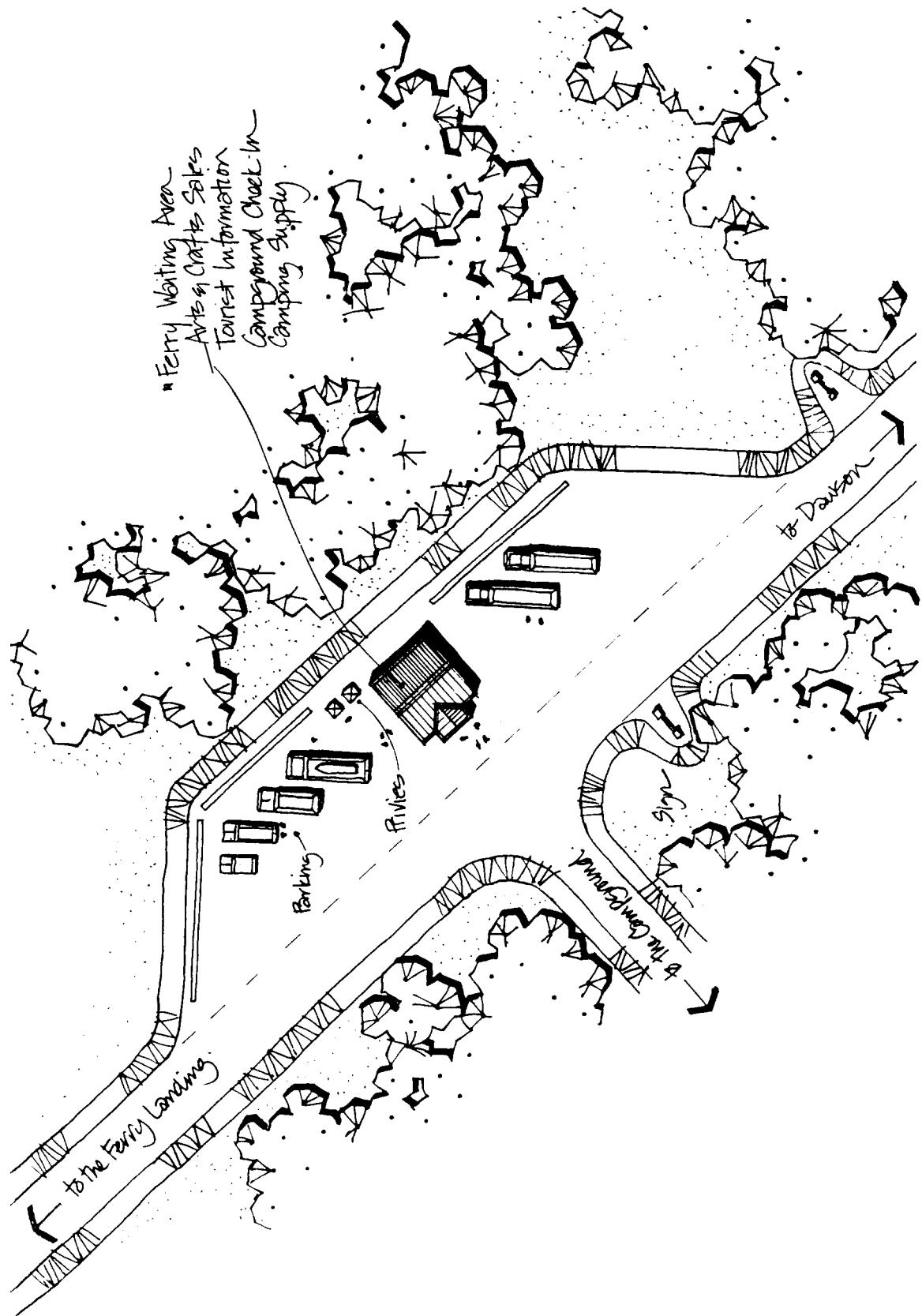
# Dempster Highway.

2.7 Arctic Red River  
Development

Ferry Waiting Area

date 1987  
scale 1" = 40'

MALDEN PLANCHARD  
PELMAN ASSOCIATES ARCHITECTS  
ARCTIC TRAVEL MARKETING  
Lavalit

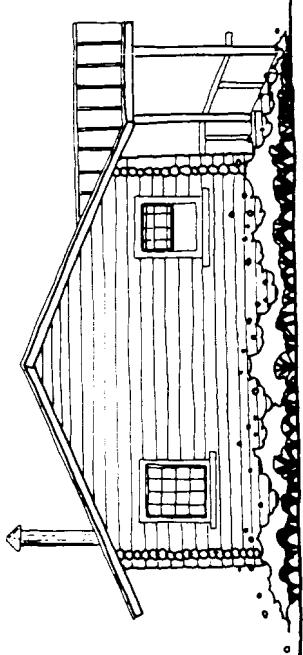


# WESTERN ARCTIC

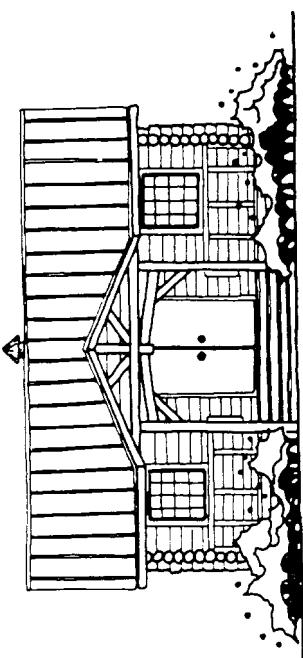
Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

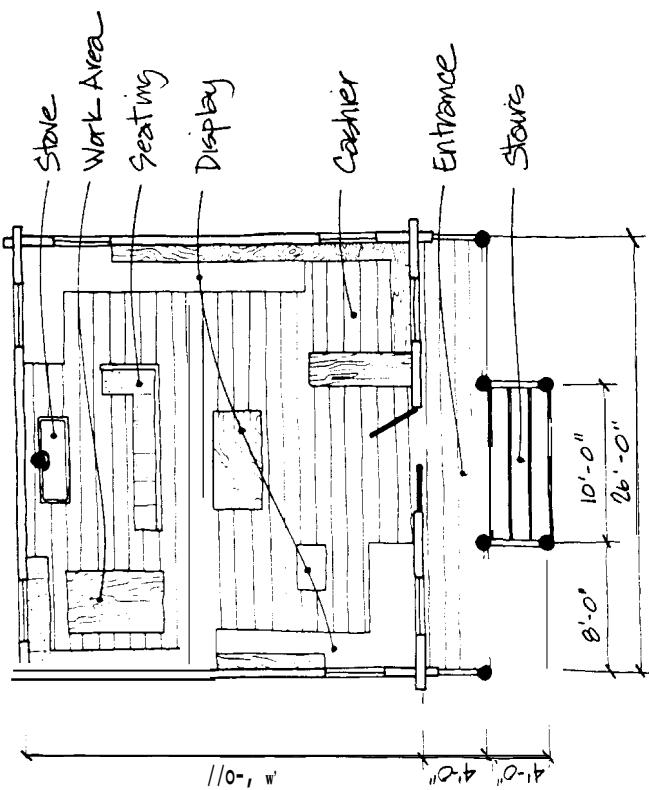
# Dempster Highway.



side elevation



front elevation



plan

## 2.7 Arctic Red River Development

Arts and Crafts Centre  
and Information Kiosk

date 1987  
scale 1/8" = 1' 0"

MCNAGHTEN & ASSOCIATES ARCHITECTS  
PELMAN ASSOCIATES ARCHITECTS  
ADONSON TRAVEL MARKETING

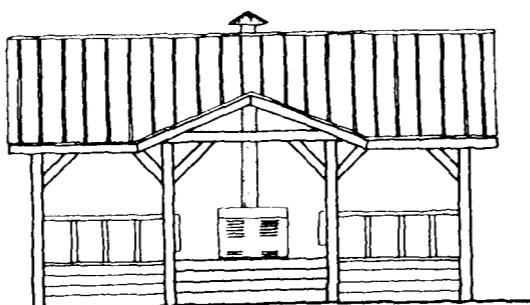
Lavalley

# WESTERN ARCTIC

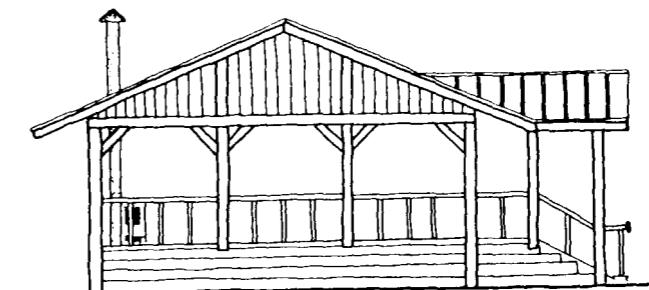
Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

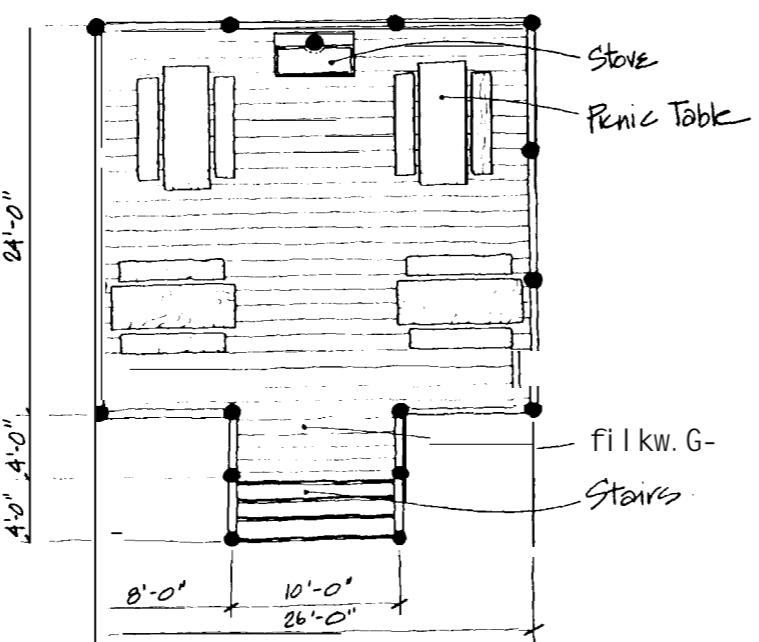
Dempster Highway.



front elevation



side elevation



plan

Arctic Red River  
Development

Picnic Shelter

date 1987

scale 1/8" = 1' - 0"

MALLAREN PLANNING  
PELMAN ASSOCIATES ARCHITECTS  
ADONSON TRAVEL MARKETING **Lavalin**

# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

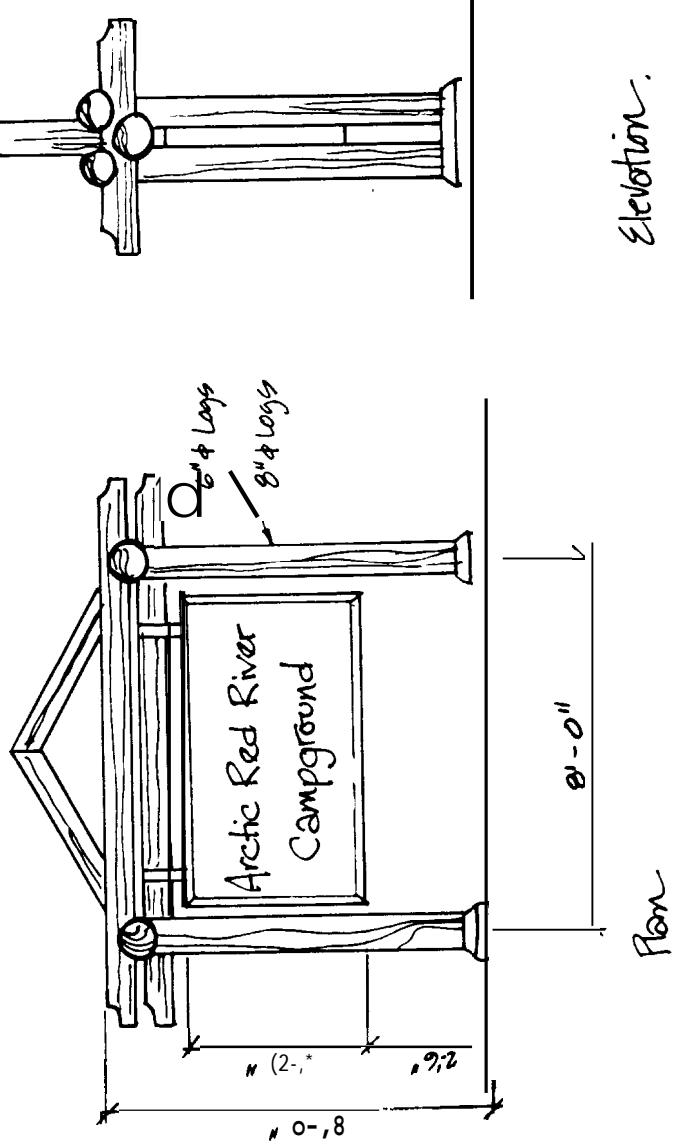
# Dempster Highway.

2.7 Arctic Red River  
Development

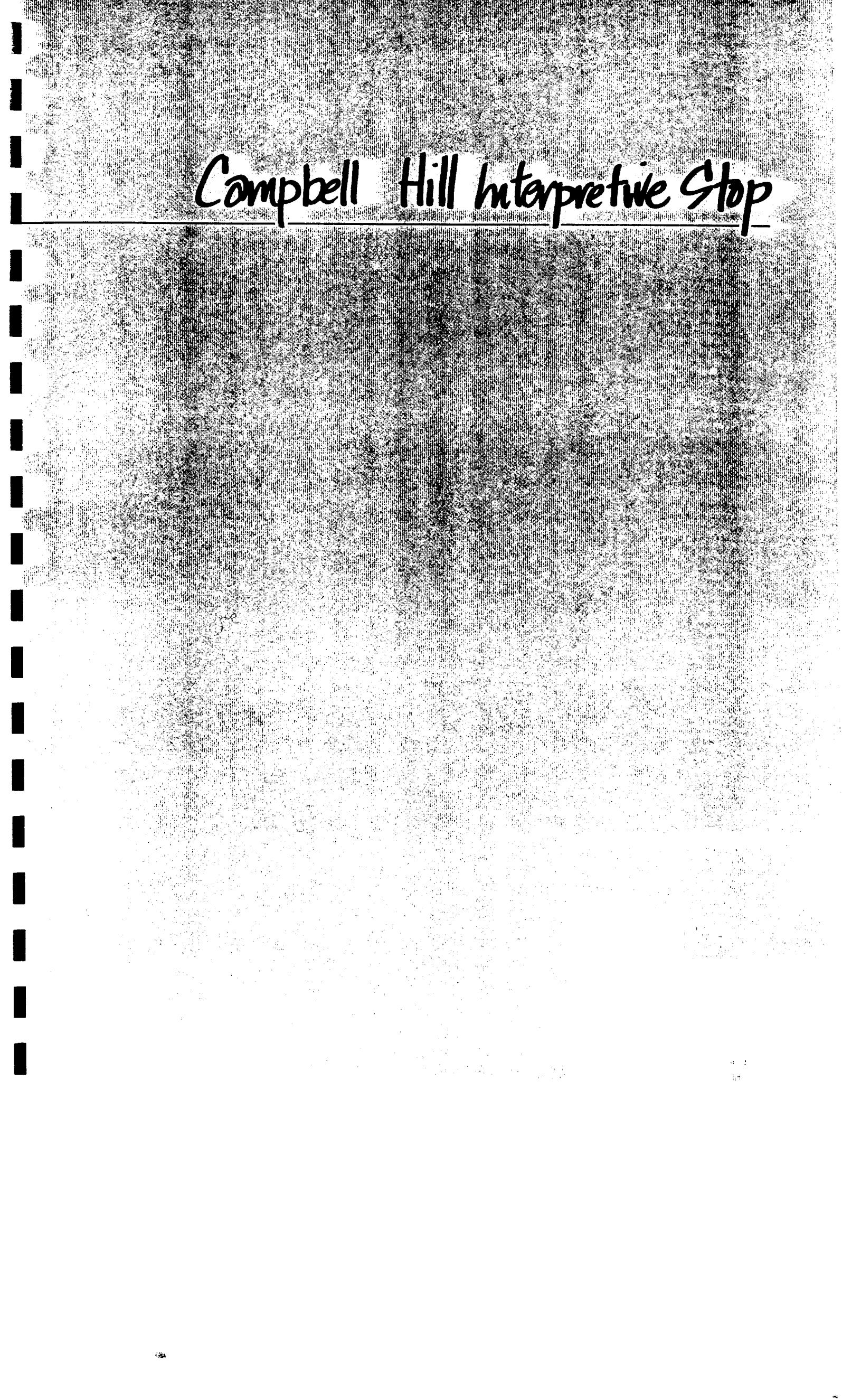
Signage

date 1987  
scale 1/4" :: 1'-0"

MILLARIN PLANNERS ARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADONSON TRAVEL MARKETING  
**Lavalii**



# Campbell Hill Interpretive Stop



## 2.8

CAMPBELL HILLS INTERPRETIVE STOP

The Campbell Hills area, approximately 30 km from Inuvik, is an area of spectacular topography **and** views. Near the highway is a major escarpment, from this escarpment the visitor can enjoy scenic views of Campbell Lake and the hills beyond.

## 2.8.1

Proposed Development

A gravel highway pull off large enough to **accommodate** recreational vehicles is proposed. The 500 **sq.ft.** open log structure with a metal roof will contain a series of six 4 x 8 ft. information panels. The panels present information on the natural history of the area, and the many attractions of the highway. To withstand the winter, the information kiosk will be enclosed annually with shutters. The proposed loop trail to the escarpment and includes a series of 4 benches located at natural view points.

If required, a pit privy and garbage container can be included in the proposed development. However, if installed, the facilities will require frequent maintenance.

## 2.8.2

Cost Estimates

ITEM	DESCRIPTION	COST
Site Preparation	Road widening, development site	\$ 18,000
Information Kiosk	500 <b>sq. ft.</b>	25,000
Trails	5 ft. wide x 1,500 foot long	3,000
Site <b>Embellishments</b>	sigs, benches	15,000
Miscellaneous		5,000
	TOTAL	\$ 66,000

As proposed construction will begin in 1991. The conceptual drawings illustrating the proposed development follow this **written** description.

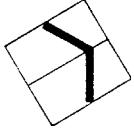


# WESTERN ARCTIC

## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

# Dempster Highway.



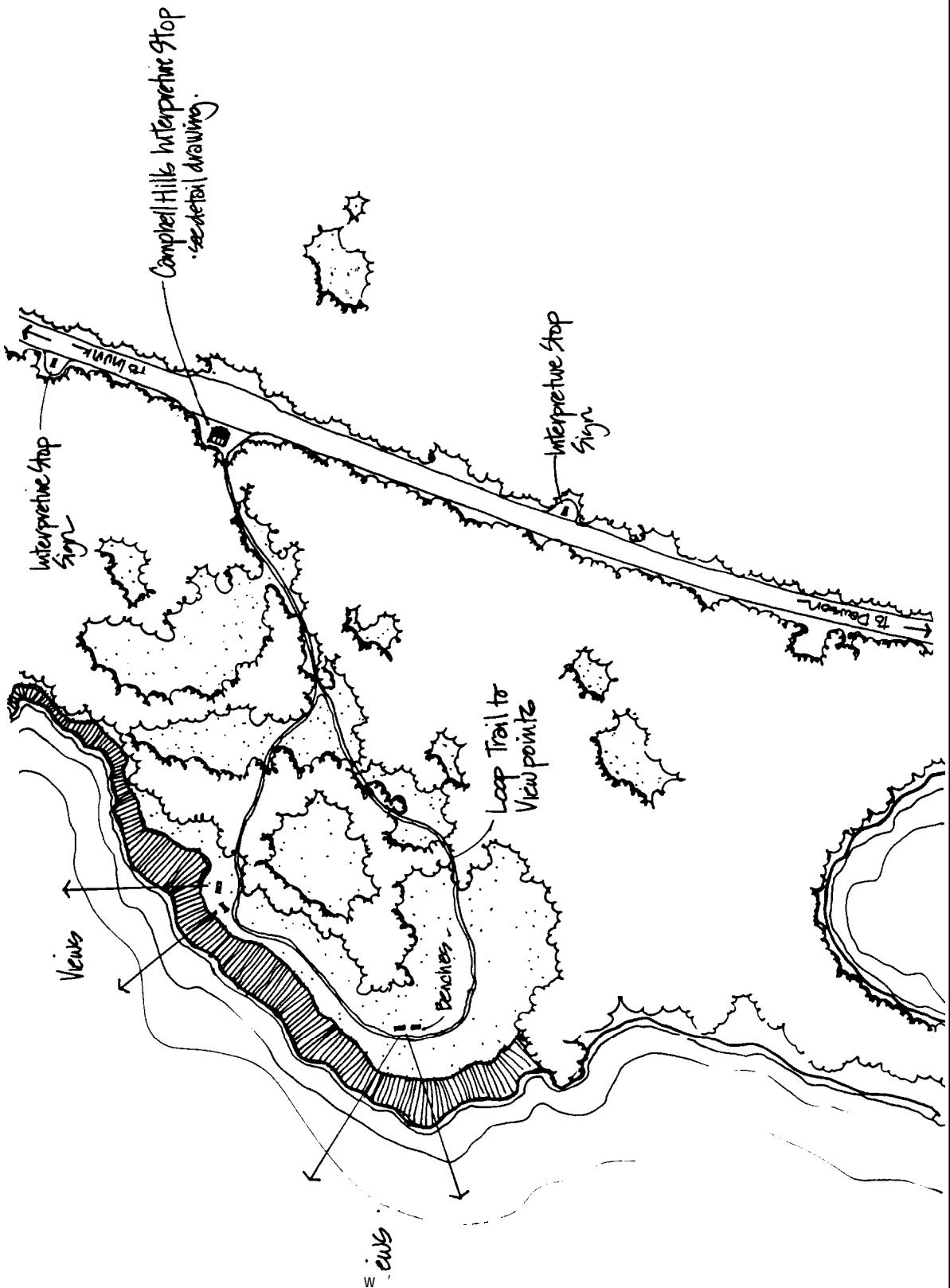
2.8 Campbell Hills  
Interpretive Stop

Site Plan

date 1987  
scale 1" = 200'

MCLEAREN PLANE ARCH  
PELMAN ASSOCIATES ARCHITECTS  
OFFICIAL TRAIL MAP EDITION

Lavalin

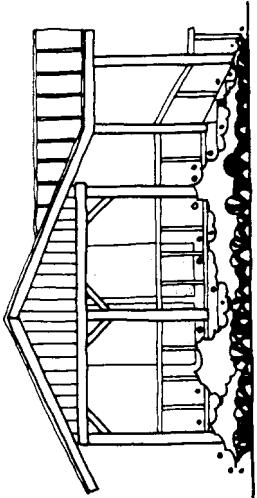


# WESTERN ARCTIC

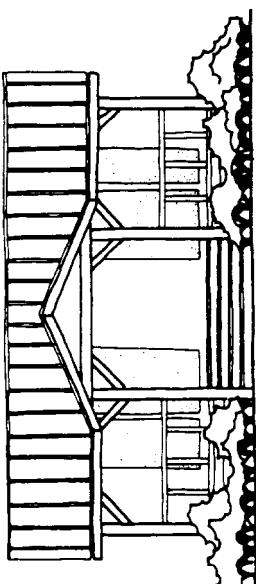
## Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism  
Government of the Northwest Territories

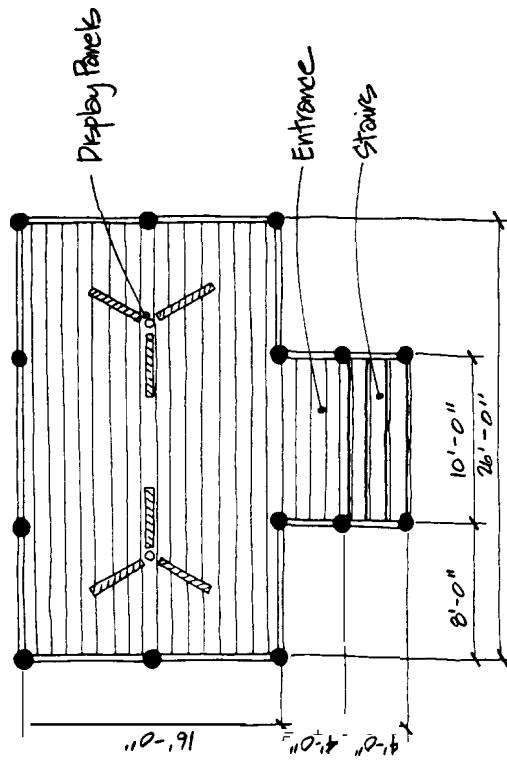
# Dempster Highway.



side elevation



front elevation



2.8 Campbell Hills  
Interpretive Stop

Interpretive Kiosk

date 1987  
scale 1/8" = 1'-0"

MARILYN PLANGE ARCH  
PELMAN ASSOCIATES ARCHITECTS  
ACORDON TRAVEL MARKETING  
**Lava n**

11-52-7



Northwest Territories Economic Development and Tourism

61 505 011

January 29, 1988

Marketing Section,  
Product/Parks Section,  
**Erik Val,**  
Planning and Program Development.

**Review of Western Arctic Tourism Strategy**

Please find attached the WAVA agenda for Friday, February 5th in Norman Wells and the "Table of Contents" for each of the six volumes of the strategy.

We currently have in circulation around the office, all six volumes.

Using the Tables of Contents as a guide, please review all sections relative to your areas of responsibility, interest or expertise.

I would appreciate constructive comments and direction/tasks for the consultant by Wednesday, February 3rd. Could the comments be in an 8½' X 11' format suitable for presentation to the consultant at the Norman Well's meeting. As these are working draft documents, margin notes are also encouraged.

Please be aware that this is our primary opportunity for substantive input and direction to this planning process. I would appreciate as thorough a review as your schedule permit.

Jo Ann Ingram will co-ordinate receipt of your comments and circulation of Volumes 1 - 6 from her work station"

Thank you in advance for your co-operation.

*P.N.*

Peter Neugebauer,  
Director, Planning and  
Program Development,  
Tourism and Parks.

**Attachment**

Government of the Northwest Territories Yellowknife NW1 Canada X1A 2L9 / Telex 034-45528

**WESTERN ARCTIC VISITORS ASSOCIA** Peter Neugel  
P.O. Box 1525, Inuvik, NWT XOE 0TO 403-979-3756 FAX 403-5 Travel Arctic

**Proposed Schedule and Draft Agenda**  
**WAVA Board & WATS Steering Committee Meeting**

Meeting scheduled for Norman Wells Council Chambers

Thu, Feb 4 - 4:00 pm Meeting Starts

7:00 pm Working Dinner at Mackenzie Valley Hotel with invited guests involved in Bear Area tourism

Fri, Feb 5 - 9:00 am Meeting reconvenes

1:30 pm Meeting concludes

1:00 pm Study workshop on Western Arctic Tourism Strategy  
4:00 pm Norman Wells/Visitors tour

Sat, Feb 6 - 9:00 am Study Workshop on Western Arctic Tourism Strategy

All WAVA actors or representatives are expected with full travel and accommodation expenses. Please make your own travel and accommodation arrangements.

Contact Dick Hill or Lyla Reid at the WAVA office at for Information,

**Draft Agenda**

1. Approval of agenda

2. Review minutes of previous meeting, 19 November 1987, Inuvik

3. Business arising from minutes of previous meeting

4. Western Arctic Tourism Strategy Study review.

Vol 1 Executive Summary ✓

Vol 2 Tourism Strategy ✓

Vol 3 Background Report ✓

Vol 4 Dempster Highway Development Plan ✓

Vol 5 Northern Arctics Visitor's Intercultural Development Plan ✓

Vol 6 Feasibility Studies ✓

5. Action Program for WATS Study

6. EDA Tourism Support Programs

7. NWT Tourism Initiatives-WAVA Hospitality Program

8. WAVA Financial Statements

9. TIA-NWT Directors Meeting, 26-27 February, Yellowknife

10. WAVA Membership Program

} 11. WAVA Law Review

12. Arrangements for WAVA Annual Meeting, Tuktoyaktuk, 15-16 March 1987

13. Bear Area Tourism Developments-13]xk Feather Tours, Canol Trail Program

14. New Business

15. Adjournment

# **Western Arctic**

Tourism Strategy

Volume 1

Executive Summary

---

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

BB01

40313

**Lavalin**

## TABLE OF CONTENTS

	<u>Page</u>
1. <u>INTRODUCTION</u>	1-1
1.1 STUDY HIGHLIGHTS AND FACTS.	1-1
1.2 STUDY METHODOLOGY	1-2
2. <u>TOURISM RESOURCES</u>	2-1
2.1 THE <b>WESTERN ARCTIC REGION</b>	2-1
2.2 COMMUNITY-BASED RESOURCES	2-3
3. <u>TOURISM MARKETS</u>	3-1
3.1 EXISTING MARKETS.	3-1
3.2 OTHER NORTHERN <b>DESTINATIONS</b>	3-2
3.3 <b>MARKET</b> POTENTIAL.	3-2
3.4 MARKET PROJECTIONS,	3-3
4. <u>DEVELOPMENT THEMES AND CONCEPTS</u>	4-1
4.1 THEMES.	4-1
5. <u>DEVELOPMENT CONCEPT</u>	5-1
5.1 COMMUNITY-BASED <b>THEMES</b> AND CONCEPTS	5-2
6. <u>DEVELOPMENT PRINCIPLES.</u>	6-1
7. <u>TOURISM DEVELOPMENT PROJECTS.</u>	7-1
7.1 MACKENZIE AREA.	7-1
7.2 MACKENZIE DELTA AREA.	7-2
7.3 ARCTIC OCEAN AREA	7-3
7.4 <b>DEMPSTER HIGHWAY.</b>	7-4
7.5 REGIONAL DEVELOPMENT PROJECTS	7-5
8. <u>MARKETING STRATEGY</u>	8-1
8.1 MARKETING OBJECTIVES.	8-1
8.2 <b>MAJOR</b> MARKETING EFFORTS	8-2
8.3 MARKETING COSTS	8-2
9. <u>IMPLEMENTATION</u>	9-1
9.1 FUNDING	9-1
9.2 <b>WESTERN ARCTIC VISITORS ASSOCIATION</b>	9-2
9.3 TRAINING REQUIREMENTS	9-3
10. <u>ECONOMIC IMPACT</u>	10-1
11. <u>CONCLUSION</u>	11-1

# **Western Arctic**

Tourism Strategy

Draft Volume 2

Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

BB01

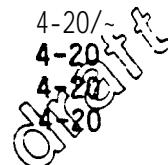
40313

**Lavalin**

TABLE OF CONTENTS

PAGE

	PAGE
1. <b>INTRODUCTION .....</b>	1-1
1.1     METHODOLOGY .....	1-3
1.1.1     The Steps .....	1-5
1.2     STUDY PRODUCTS .....	1-7
 2. TOURISM DEVELOPMENT THEME AND CONCEPT .....	2-1
2.1     OVERALL THEME .....	2-1
2.1.1     Subthemes .....	2-3
2.2     DEVELOPMENT PRINCIPLES .....	2-4
2.3     OVERALL DEVELOPMENT CONCEPT .....	2-12
2.3.1     Service Areas .....	2-13
2.3.2     Activity Areas .....	2-14
2.3.3     Staging Areas .....	2-16
2.3.4     Access Corridor .....	<b>2-17</b>
2.4     COMMUNITY-BASED ACTIVITY CONCEPT .....	2-18
 3.1 MCKENZIE RIVER AREA DEVELOPMENT OPPORTUNITIES	
3.2 MCKENZIE DELTA AREA DEVELOPMENT OPPORTUNITIES	
3.3 ARCTIC OCEAN AREA DEVELOPMENT OPPORTUNITIES	
 4. TOURISM MARKETING STRATEGY .....	4-1
4.1     OVERVIEW .....	4-1
4.1.2     Objectives .....	4-2
4.1.3     Context .....	4-2
4.1.4     Proposed Markets .....	4-3
4.1.5     Market Demographics and Geographies by Market Segment .....	4-4
4.1.6 <b>Adventure Traveller MAGAZINES</b> .....	4-6
4.2     CONSUMER MAGAZINES .....	4-8
4.2.1     Purpose .....	4-8
4.2.2     Description .....	4-8
4.3     BROCHURES .....	4-18
4.3.1     Directory .....	4-18
4.3.1.1     Purpose .....	4-18
4.3.1.2     Description .....	4-18
4.3.1.3     Distributing (Two Years) .....	4-19
4.3.2     Dempster Highway Brochure .....	4-19
4.3.2.1     Purpose .....	4-19
4.3.2.2     Description .....	4-19
4.3.2.3     Distribution (40,000 copies) .....	4-20
4.3.3     Product Brochures .....	4-20
4.3.3.1     Purpose .....	4-20
4.3.3.2     Description .....	4-20
4.3.3.3     Distribution .....	4-20



## Table of Contents - Cont'd

		PAGE
4. 4	COMMUNITY HANDOUTS/FLAT SHEETS	4-23
4. 4. 1	Purpose	4-23
4. 4. 2	Description	4-23
4. 4. 3	Distribution	4-23
4. 5	TOUR OPERATOR FAMILIARIZATION TOURS	4-25
4. 5. 1	Purpose	4-25
4. 5. 2	Objectives	4-25
4. 5. 3	Description	4-25
4. 6	CONSUMER TRAVEL SHOW	4-27
4. 6. 1	Purpose	4-27
4. 6. 2	Objectives	4-27
4. 6. 3	Description	4-27
4. 7	TRAVEL WRITERS	4-30
4. 7. 1	Purpose	4-30
4. 7. 2	Objectives	4-30
4. 7. 3	Description	4-30
4. 8	YUKON TRAVEL WRITER CO-OP	4-32
4. 8. 1	Purpose	4-32
4. 8. 2	Objectives	4-32
4. 8. 3	Description	4-32
4. 9	VIDEOS	4-34
4. 9. 1	Purpose	4-34
4. 9. 2	Objectives	4-34
4. 9. 3	Description	4-34
4. 10	INQUIRY FULFILLMENT	4-36
4. 10. 1	Purpose	4-36
4. 10. 2	Objectives	4-36
4. 10. 3	Description	4-36
4. 11	PLANNING LISTS	4-38
4. 11. 1	Purpose	4-38
4. 11. 2	Objectives	4-38
4. 11. 3	Description	4-38
4. 12	WAVA SPECIAL PROMOTIONS (MEDIA) EVENTS	4-40
4. 12. 1	Purpose	4-40
4. 12. 2	Objectives	4-40
4. 12. 3	Description	4-40
4. 13	IN-HOUSE PROMO/GIVE AWAYS	4-42
4. 13. 1	Purpose	4-42
4. 13. 2	Objectives	4-42
4. 13. 3	Description	4-42
4. 14	MARKETING SUPPORT	4-46
4. 14. 1	Purpose	4-46
4. 14. 2	Objectives	4-46
4. 14. 3	Description	4-46
4. 15	MARKETING RESEARCH	4-48
4. 15. 1	Purpose	4-48
4. 15. 2	Objectives	4-48
4. 15. 3	Description	4-48

**Table of Contents** Cent'd

	<u>PAGE</u>
5. <b>IMPLEMENTATION</b> *0. 0. . . . . * . **. . . . . **. . . . . * . . . . . 0.. e . . . . . * . ***. . . . .	5-1
5*1 ROLES AND RESPONSIBILITIES .....	5-1
5.1.1 <b>Western Arctic</b> Vil si tors Association .. . . . . 00...	5-3
5.2 TRAINING REQUIREMENTS .....	5-4

*draft*

# Western Arctic

## Tourism Strategy

Draft Volume 3  
Background Report

### Western Arctic Visitors Association Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHI TECTS  
ADDISON TRAVEL MARKETING

8801

40313

Lavalin

## **VOLUME** 3: BACKGROUND REPORT

draft

	<u>PAGE</u>
4. COMMUNITY RESPONSE TO TOURISM DEVELOPMENT . . . . .	4-1
4.1 INTRODUCTION ..... * . . * * C 9 0 . . . . .	4-1
4.2 MACKENZIE RIVER AREA . . . . . * * * * *00 . . . . .	4-2
4.2.1 Norman Wells ..... 00 * 0 C * 00 . . . . .	4-2
4.2.2 Fort Good Hope/Colville Lake . . . . .	4-3
4.2.3 Fort Norman . . . . .	4-4
4.2.4 Drum Lake ..... * . . * . . . . .	4-4
4.2.5 Fort Franklin . . . . .	4-5
4.3 MACKENZIE DELTA AREA ..... * * * . . . . .	4-7
4.3.1 Arctic Red River . . . . . . . . . . .	4-7
4.3.2 Fort McPherson . . . . . 00, . . . . .	4-8
4.3.3 Aklavik . . . . . . . . . . . . . . .	4-11
4.3.4 Inuvik . . . . . 0.00. . . . . 00.0 .	4-15
4*4 ARCTIC OCEAN AREA ..... . . . . . 0 . . . . .	4-20
4.4.1 Tuktoyaktuk ..... * . . * . . . . . . . . .	4-20
4.4.2 Paulatuk . . . . .	4-23
4.4.3 Sachs Harbour/Banks Island . . . . .	4-25
5. ECONOMIC IMPACT ANALYSIS . . . . . 0 . . . . .	5-1
5.1 CONTEXT AND CONDITIONS . . . . . . . . . . .	5-1
5.2 ASSUMPTIONS . . . . . . . . . . . 0.0 . . . . .	5-3
5.3 MULTIPLIER IMPACTS . . . . . * * * . . . . . . . . .	5-3
5.4 MODEL APPLICATION . . . . . . . . . . . . . . . . .	5-4
5.5 FINANCIAL AND ECONOMIC ANALYSIS . . . . . . . . . . .	5-5
5.6 PRESENT ECONOMIC VALUE . . . . . . . . . . . . . . .	5-6
5.7 COST AND BENEFIT APPROACH . . . . . * * * . . . . .	5-7
5.8 INCREMENTAL APPROACH . . . . . 00.0 . . . . .	5-8
5.9 TAXATION . . . . . . . . . . . . . . . . .	5-9
5.10 EMPLOYMENT IMPACT . . . . . 000 . . . . .	5-9

*draft*

# Western Arctic

Tourism Strategy

Draft Volume 4

Dempster Highway Development Plan

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES CHITECTS  
ADDISON TRAVEL MARKETING

8801

40313

**Lavalin**

## **VOLUME 4: DEMPSTER HIGHWAY DEVELOPMENT**

# Western **Arctic**

## Tourism Strategy

Draft Volume 5

Western Arctic Visitor's Centre Development Plan

### Western Arctic Visitors Association Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

8001

**40313**

**Lavalin**

**VOLUME 5: WESTERN ARCTIC VISITORS CENTRE DEVELOPMENT PLAN**

**PAGE**

1.	INTRODUCTION .....	1-1
1.1	OBJECTIVE .....	1-1
1.2	SITE .....	1-1
1.3	THE PROPOSED DEVELOPMENT .....	1-1
2.	PROJECT DESCRIPTION .....	2-1
2.1	BUILDING COMPONENTS .....	2-1
2.2	BUILDING CONSTRUCTION .....	2-3
2.3	SCHEDULE OF ACCOMMODATION - PHASE 1 .....	2-6
3.	PRELIMINARY COST ESTIMATES .....	3-1
3.1	BASIS OF ESTIMATE .....	3-2
3.2	DETAILED ESTIMATE .....	3-3

(C) 1992

# **Western Arctic**

Tourism Strategy

Draft Volume 6  
Prefeasibility Studies

---

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

© 1991

40313

**Lavalin**

## TABLE OF CONTENTS

	<u>PAGE</u>
1. INTRODUCTION .....	1-1
1.1 METHODOLOGY .. * *** * ** .. . ** * **** ** ..	1-3
1.1.1 The Steps ... ** .. . . . . C. *** .. ** .. *** ..	1-5
1.2 STUDY PRODUCTS .. . . . .	1-7
2. FORT MCPHERSON VISITORS SERVICE CENTRE .. . . . .	2-1
2.1 INTRODUCTION .. . . . . *** *	2-1
2.1.1 Background .. . . . .	2-1
2.1.2 Purpose .. . . . .	2-2
2.2 EXISTING FACILITIES AND SERVICES IN FORT MCPHERSON .. . . . .	2-3
2.3 EXISTING VISITOR SERVICE CENTRES/AREAS ON THE <b>DEMPSTER HIGHWAY</b> .. . . . . *	2-5
2.3.1 Dawson City/South End .. . . . .	2-5
2.3.2 <b>Inuvik/North End</b> .. . . . . *	2-6
2.4 MARKET ANALYSIS .. . . . .	2-7
2.4.1 volume .. . . . . *	2-7
2.4.2 Profile .. . . . .	2-10
2.5 PROPOSED PRODUCT .. . . . . *	2-13
2.6 FINANCIAL FEASIBILITY .. . . . .	2-15
3. FORT FRANKLIN FISHING LODGE .. . . . .	3-1
3.1 INTRODUCTION .. . . . . *	3-1
3.2 FORT FRANKLIN RESOURCES .. . . . .	3-1
3.2.1 Natural Resources .. . . . .	3-2
3.2.2 Community Resources .. . . . .	3-2
3.3 PRELIMINARY MARKET ANALYSIS .. . . . .	3-3
3.3.1 Sportfishing Tourism Market Trends .. *	3-4
3.3.2 Market Competition .. . . . .	3-5
3.3.3 Potential Market Share for a Proposed New Lodge .. . . . .	3-5
3.4 PROPOSED LODGE DEVELOPMENT CONCEPT .. . . . .	3-9
3.5 FINANCIAL ANALYSIS .. . . . .	3-16
4. INUVIK INBOUND OPERATOR .. . . . .	4-1
4.1 INTRODUCTION .. . . . .	4-1
4.1.1 Purpose .. . . . .	4-1
4.2 TOURISM MARKETPLACE ANALYSIS .. . . . .	4-2
4.2.1 Products .. . . . .	4-2
4.2.2 Market .. . . . .	4-3
4.2.3 Product/Market Matching Opportunities .. . . . .	4-4
4.3 ANALYSIS OF MARKETING MIX ALTERNATIVES FOR AN INBOUND OPERATOR .. . . . .	4-7
4.4 RECOMMENDATIONS .. . . . .	4-12
4.4.1 Product .. . . . .	4-13
4.4.2 Price .. . . . . *	4-14
4.4.3 Place/Distribution .. . . . .	4-14
4.4.5 Promotion .. . . . .	4-15
4.5 FINANCIAL ANALYSIS .. . . . .	4-15

DRAFT

Table of Contents - Cent'd

	<u>PAGE</u>
5. PACKAGE TOUR <b>DEVELOPMENT</b> .....	5-1
5.1 INTRODUCTION .....	5-1
5.2 REASON FOR PACKAGE TOURS .....	5-1
5.3 STEPS TO DEVELOP A TOUR PACKAGE .....	5-3

*draft*



Northwest Territories Economic Development and Tourism

61 505 011

January 29, 1988

Marketing Section,  
Product/Parks Section,  
Erik Val,  
Planning and Program Development.

Review of Western Arctic Tourism Strategy

Please find attached the WAVA agenda or Friday, February 5th in Norman Wells and the "Table of Contents--" for each of the six volumes of the strategy.

We currently have in circulation around the office, all six volumes.

Using the Tables of Contents as a guide, please review all sections relative to your areas of responsibility, interest or expertise.

I would appreciate constructive comments and direction/task<sup>s</sup> for the consultant by Wednesday, February 3rd. Could the comments be in an 8½' x 11' format suitable for presentation to the consultant at the Norman Well's meeting. As these are working draft documents, margin notes

Please be aware that this is our Primary opportunity for substantive input and direction to this planning process. I would appreciate as thorough a review as your permit.

Jo Ann Ingram will co-ordinate receipt of your comments and circulation of Volumes 1-6 'rem 'er work station.

Thank you in advance for your co-operation"

Peter Neugebauer,  
Director, Planning and  
Program Development,  
Tourism and Parks.

Attachment  
Government of the Northwest Territories Yellowknife NW1 Canada X1A 2L9 /Telex 034-45528

**WESTERN ARCTIC VISITOR ASSOCIATION** Peter Neugebauer  
P.O. Box 1525, Inuvik, NWT XOE 1O0 403-979-3756 FAX 403-517-1111

**Proposed Schedule and Draft Agenda**  
**WAVA Board & WATS Steering Committee Meeting**

Meeting scheduled for Norman Wells Council Chambers

- Thu, Feb 4 - 4:00 pm Meeting Starts  
7:00 pm Working Dinner at Mackenzie Valley Hotel with invited guests involved in Bear Area tourism
- Fri, Feb 5 - 9:00 am Meeting reconvenes  
1:30 am Meeting concludes  
1:00 pm Study workshop on Western Arctic Tourism Strategy  
4:00 pm Norman Wells Visitors tour
- Sat, Feb 6 - 9:00 am Study Workshop on Western Arctic Tourism Strategy

All WAVA Directors or representatives are expected with full travel and accommodation expenses. Please make your own travel and accommodation arrangements.

Contact Dic Hill or Lyla Reid at the WAVA office at for information.

**Draft Agenda**

1. Approval of agenda
2. Review minutes of previous meeting, 19 November 1987, Inuvik
3. Business arising from minutes of previous meeting
4. Western Arctic Tourism Strategy Study review,  
    Vol. 1 Executive Summary  
    Vol. 2 Tourism Strategy  
    Vol. 3 Background Report  
    Vol. 4 Dempster Highway Development Plan ✓  
    Vol. 5 Northern Arctic Visitor's Centre Development Plan ✓  
    Vol. 6 Feasibility Studies
5. Action Program for WATS Study
6. EDA Tourism Support Programs
7. NWT Tourism Initiatives-WAVA Hospitality Program
8. WAVA Financial Statements
9. TIA-NWT Directors Meeting, 26-27 February, Yellowknife
10. WAVA Membership Program
11. WAVA Bylaw Review
12. Arrangements for WAVA Annual Meeting, Tuktoyaktuk, 15-16 March 1987
13. Bear Area Tourism Developments-Black Feather Tours, canoe] Trail Program
14. New Business
15. Adjournment

# **Western Arctic**

Tourism Strategy

Volume 1

Executive Summary

---

## Western Arctic Visitors Association Economic Development and Tourism

19

**MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING**

BB01

40313

**Lavalin**

## TABLE OF CONTENTS

	<u>Page</u>
1. INTRODUCTION . . . . .	1-1
1.1 STUDY HIGHLIGHTS AND FACTS. . . . .	1-1
1.2 STUDY METHODOLOGY . . . . .	1-2
2. TOURISM RESOURCES . . . . .	2-1
2.1 THE WESTERN ARCTIC REGION . . . . .	2-1
2.2 COMMUNITY-BASED RESOURCES . . . . .	2-3
3. TOURISM MARKETS . . . . .	3-1
3.1 EXISTING MARKETS. . . . .	3-1
3.2 OTHER NORTHERN DESTINATIONS . . . . .	3-2
3.3 MARKET POTENTIAL. . . . .	3-2
3.4 MARKET PROJECTS. . . . .	3-3
4. DEVELOPMENT THEMES AND CONCEPTS . . . . .	4-1
4.1 THEMES. . . . .	4-1
5. DEVELOPMENT CONCEPT . . . . .	5-1
5.1 COMMUNITY-BASED THEMES AND CONCEPTS . . . . .	5-2
6. DEVELOPMENT PRINCIPLES. . . . .	6-1
7. TOURISM DEVELOPMENT PROJECTS. . . . .	7-1
7.1 MACKENZIE AREA. . . . .	7-1
7.2 MACKENZIE DELTA AREA. . . . .	7-2
7.3 ARCTIC OCEAN AREA . . . . .	7-3
7.4 DEMPSTER HIGHWAY. . . . .	7-4
7.5 REGIONAL DEVELOPMENT PROJECTS . . . . .	7-5
8. MARKETING STRATEGY. . . . .	8-1
8.1 MARKETING OBJECTIVES. . . . .	8-1
8.2 MAJOR MARKETING EFFORTS . . . . .	8-2
8.3 MARKETING COSTS . . . . .	8-2
9. IMPLEMENTATION. . . . .	9-1
9.1 FUNDING . . . . .	9-1
9.2 WESTERN ARCTIC VISITORS ASSOCIATION . . . . .	9-2
9.3 TRAINING REQUIREMENTS . . . . .	9-3
10. ECONOMIC IMPACT . . . . .	10-1
11. CONCLUSION. . . . .	11-1

# **Western Arctic**

Tourism Strategy

Draft Volume 2

Tourism Strategy

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
**ADDISON TRAVEL MARKETING**

8801

**40313**

**Lavalin**

## TABLE OF CONTENTS

	<u>PAGE</u>
<b>1. INTRODUCTION . . . . . *.*.....***=*.....*.....*.....*.....*</b>	1-1
1.1     METHODOLOGY . . *.*.....***.....****.....*.*.....*.....*	1-3
<b>1.1.1     The Steps . . 0*. ****0 . . . . . **. do.**. ***. *</b>	1-5
1.2     STUDY PRODUCTS . . . . . . . . . . . . . . . . . . . . . . . . . . .	1-7
<b>2. TOURISM DEVELOPMENT THEME AND CONCEPT . . . . . 0*0. . . . 0*.</b>	2-1
2.1     OVERALL THEME . . . . . . . . . . . . . . . . . . . . . . . . . . . .	2-1
2.1.1     Subthemes . . . . . *0. . . . * . * . * . **** . * . . . . .	2-3
2.2     DEVELOPMENT PRINCIPLES . . . . . . . . . . . . . . . . . . . . . . . .	2-4
2.3     OVERALL DEVELOPMENT CONCEPT .0.** .0. . . . e*. ****000*.000	2-12
2.3.1     Service Areas . . * . . . . . . . . . . . . . . . . . . . . . . .	2-13
2.3.2     Activity Areas . . . . . . . . . . . . . . . . . . . . . . . . . .	2-14
2.3.3     Staging Areas . . . . . * . . . . . . . . . . . . . . . . . . . .	2-16
2.3.4     Access Corridor . . . . . . . . . . . . . . . . . . . . . . . . .	2-17
2.4     COMMUNITY-BASED ACTIVITY CONCEPT . . . . . . . . . . . . . . . . .	2-18
<b>3.1 MACKENZIE RIVER AREA DEVELOPMENT OPPORTUNITIES</b>	
<b>3.2 MACKENZIE DELTA AREA DEVELOPMENT OPPORTUNITIES</b>	
<b>3.3 ARCTIC OCEAN AREA DEVELOPMENT OPPORTUNITIES</b>	
<b>4. TOURISM MARKETING STRATEGY . . . . .</b>	4-1
4.1     OVERVIEW . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .	4-1
4.1.2     Objectives . . . . . . . . . . . . . . . . . . . . . . . . . . . .	4-2
4.1.3     Context . . . . . . . . . . . . . . . . . . . . . . . . . . . . .	4-2
4.1.4     Proposed Markets . . . . . . . . . . . . . . . . . . . . . . . . .	4-3
4.1.5     Market Demographics and Geographies by Market Segment . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .	4-4
4.1.6     Adventure Traveller . . . . . . . . . . . . . . . . . . . . . . . .	4-6
4.2     CONSUMER MAGAZINES . . . . . . . . . . . . . . . . . . . . . . . . .	4-8
4.2.1     Purpose . . . . . . . . . . . . . . . . . . . . . . . . . . . . .	4-8
4.2.2     Description . . . . . . . . . . . . . . . . . . . . . . . . . . . .	4-8
4.3     BROCHURES . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .	4-18
4.3.1     Directory . . . . . . . . . . . . . . . . . . . . . . . . . . . . .	4-18
4.3.1.1     Purpose . . . . . . . . . . . . . . . . . . . . . . . . . . .	4-18
4.3.1.2     Description . . . . . . . . . . . . . . . . . . . . . . . . . .	4-18
4.3.1.3     Distribution (Two Years) . . . . . . . . . . . . . . . . . . .	4-19
4.3.2     Dempster Highway Brochure . . . . . . . . . . . . . . . . . . .	4-19
4.3.2.1     Purpose . . . . . . . . . . . . . . . . . . . . . . . . . .	4-19
4.3.2.2     Description . . . . . . . . . . . . . . . . . . . . . . . . .	4-19
4.3.2.3     Distribution (40,000 copies) . . . . . . . . . . . . . . . .	4-20
4.3.3     Product Brochures . . . . . . . . . . . . . . . . . . . . . . .	4-20,?
4.3.3.1     Purpose . . . . . . . . . . . . . . . . . . . . . . . . . .	4-20
4.3.3.2     Description . . . . . . . . . . . . . . . . . . . . . . . . .	4-20
4.3.3.3     Distribution . . . . . . . . . . . . . . . . . . . . . . . . .	4-20

## Table of Contents - Cent'd

Table of Contents - Cent'd

PAGE

<b>5. IMPLEMENTATION</b>	.....*	.....*	.....**	.....0..0..	.....0..0..*	.....***	.....*	5-1
5.1 ROLES AND RESPONSIBILITIES	.....	.....	.....	.....	.....	.....	.....	5-1
5.1.1 <b>Western Arctic</b> Visitors Association	.....	.....	.....	.....	.....	.....	.....	5-3
5.2 TRAINING REQUIREMENTS	.....	.....	.....	.....	.....	.....	.....	5-4

*(draft)*

# Western Arctic

## Tourism Strategy

Draft Volume 3  
Background Report

### Western Arctic Visitors Association Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

8801

40313

**Lavalin**

	<u>PAGE</u>
1. INTRODUCTION .....	1-1
1.1 METHODOLOGY .....	1-3
1.1.1 The Steps .....	1-5
1.2 STUDY PRODUCTS .....	1-7
2. TOURISM RESOURCES AND OPPORTUNITIES .....	2-1
2.1 MACKENZIE RIVER AREA .....	2-1
2.1.1 Fort Franklin .....	2-1
2.1.2 Norman Wells .....	2-2
2.1.3 Fort Norman .....	2-3
2.1.4 Fort Good Hope .....	2-4
2.1.5 <b>Colville</b> Lake .....	2-6
2.2 MACKENZIE DELTA AREA .....	2-7
2.2.1 Fort McPherson .....	2-7
2.2.2 Arctic Red River .....	2-9
2.2.3 <b>Inuvik</b> .....	2-10
2.2.4 <b>Aklavik</b> .....	2-12
2.3 ARCTIC OCEAN AREA .....	2-14
2.3.1 Tuktoyaktuk .....	2-14
2.3.2 Sachs Harbour .....	2-16
2.3.3 <b>Paulatuk</b> .....	2-17
2.4 DEMPSTER HIGHWAY CORRIDOR .....	2-19
2.5 INVENTORY/ANALYSIS OF FACILITIES .....	2-21
3. MARKET ANALYSIS .....	3-1
3.1 INTRODUCTION .....	3-1
3.2 EXISTING MARKETS .....	3-2
3.2.1 <b>Tourism</b> Markets to the Northwest Territories .....	3-2
3.2.2 Tourism Markets to the <b>Western Arctic</b> .....	3-3
3.2.3 Review of Tourism Markets to Other Northern Destinations .....	3-16
3.2.4 Tourism Markets to Adjacent N.W.T. Regions .....	3-18
3.3 COMPETITION .....	3-19
3.3.1 The <b>Yukon</b> Territory .....	3-20
3.3.2 Alaska .....	3-23
3.3.3 Big River/Northern Frontier .....	3-24
3.4 EXISTING MARKETING PROGRAMS .....	3-25
3.4.1 <b>Western Arctic</b> Marketing Programs .....	3-25
3.4.2 Collaborative Marketing .....	3-26
3.4.3 Marketing by the Competition .....	3-27
3.5 MARKET POTENTIAL .....	3-28
3.5.1 Pleasure Travelers .....	3-28
3.5.2 Hunters .....	3-31
3.5.3 Anglers .....	3-32
3.5.4 Canoeing/Zodiacs/River Boating - <b>Wildlife</b> Viewing .....	3-33
3.6 MARKET PROJECTIONS .....	3-33
3.6.1 Growth Projections Rational .....	3-34
3.6.2 Summary .....	3-39

*draft*

	<u>PAGE</u>
4. COMMUNITY RESPONSE TO TOURISM DEVELOPMENT ... o...o**o***o...	4-1
4.1 INTRODUCTION .o*o e o *o o *o e *9* ****. **o. o*.*....*****	4-1
4.2 MACKENZIE RIVER AREA ***. ***. ....o.****. *** ..	4-2
4.2.1 Norman <b>Wells</b> ****. *****. * ****. *****	4-2
4.2.2 Fort Good <b>Hope/Colville</b> Lake .. . . . .	4-3
4.2.3 Fort Norman ..... 00000. . . . .	4-4
4.2.4 Drum Lake ..... . . . 0. 0. . . .	4-4
4.2.5 Fort Franklin .. . . . .	4-5
4*3 MACKENZIE DELTA AREA .. . . . .	<b>4-7</b>
4.3.1 Arctic Red River .. . . . .	<b>4-7</b>
4.3.2 Fort <b>MacPherson</b> .. . . . .	4-8
4.3.3 <b>Aklavik</b> .. 0 0 . 0 . 0 . . . . .	4-11
4.3.4 <b>Inuvik</b> ..... 0000. .... 00. .... . *	4-15
4.4 ARCTIC OCEAN AREA .... 0. 0. . 0. 0. . . . .	4-20
4.4.1 Tuktoyaktuk .. 0. .... 00000. .... .	4-20
4.4.2 <b>Paulatuk</b> .. 0. 0. .... . . . .	4-23
4.4.3 Sachs Harbour/Banks Island .. . . . .	4-25
5. ECONOMIC IMPACT ANALYSIS ..... 0.....00 . . . . .	5-1
5.1 CONTEXT AND CONDITIONS .. 00. .... . 0.	5-1
5.2 ASSUMPTIONS .. 000. .... . 00. 0. .... .	5-3
5*3 MULTIPLIER IMPACTS .. . . . . . . . . . .	5-3
5.4 MODEL APPLICATION .. * . ***. .... . . . . .	5-4
5.5 FINANCIAL AND ECONOMIC ANALYSIS .. . . . . .	5-5
5.6 PRESENT ECONOMIC VALUE .. . . . . . . . . .	<b>5-6</b>
5.7 COST AND BENEFIT APPROACH .. . . 00. 0. .... .	5-7
5.8 INCREMENTAL APPROACH .. . . 0. 00. .... .	5-8
5.9 TAXATION .. . . . . . . . . . .	5-9
5.10 EMPLOYMENT IMPACT .. 0. .... . . . . .	5-9

*draft*

# **Western Arctic**

Tourism Strategy

Draft Volume 4

Dempster Highway Development Plan

Western Arctic Visitors Association  
Economic Development and Tourism

MaCLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
**ADDISON TRAVEL MARKETING**

8801

40313

**Lavalin**

## VOLUME 4: DEMPSTER HIGHWAY DEVELOPMENT

PA6E

# **Western Arctic**

Tourism Strategy

Draft Volume 5

Western Arctic Visitor's Centre Development Plan

---

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

8801

40313

**Lavalin**

**VOLUME 5: WESTERN ARCTIC VISITORS CENTRE DEVELOPMENT PLAN**

# **Western Arctic**

## **Tourism Strategy**

Draft Volume 6  
Prefeasibility Studies

---

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES Architects  
ADDISON TRAVEL MARKETING

2001

40313

**Lavalin**

## TABLE OF CONTENTS

	<u>PAGE</u>
<b>1. INTRODUCTION . . . . . * . * . . . . * . . . . *</b>	<b>1-1</b>
1.1 METHODOLOGY . . . . . e* . . e* . . . . . *	1-3
1.1.1 The Steps . . . . . * . . . . . *	1-5
1.2 STUDY PRODUCTS . . . . .	1-7
<b>2. FORT MCPHERSON VISITORS SERVICE CENTRE . . . . .</b>	<b>2-1</b>
2.1 INTRODUCTION . . . . . 0 . . . . . 0 . . . . .	2-1
2.1.1 Background . . . . . * . 0 0 . . . . . ** . * . . . . . *	2-1
2.1.2 Purpose . . . . .	2-2
2.2 EXISTING FACILITIES AND SERVICES IN FORT MCPHERSON . . . . .	2-3
2.3 EXISTING VISITOR SERVICE CENTRES/AREAS ON THE DEMPSTER HIGHWAY . . . . . *	2-5
2.3.1 Dawson City/South End . . . . .	2-5
2.3.2 Inuvik/North End . . . . . ** . * . . . . . *	2-6
2.4 MARKET ANALYSIS . . . . .	2-7
2.4.1 volume . . . . .	2-7
2.4.2 Profile . . . . .	2-10
2.5 PROPOSED PRODUCT . . . . .	2-13
2.6 FINANCIAL FEASIBILITY . . . . .	2-15
<b>3. FORT FRANKLIN FISHING LODGE . . . . .</b>	<b>3-1</b>
3.1 INTRODUCTION . . . . .	3-1
3.2 FORT FRANKLIN RESOURCES . . . . .	3-1
3.2.1 Natural Resources . . . . .	3-2
3.2.2 Community Resources . . . . .	3-2
3.3 PRELIMINARY MARKET ANALYSIS . . . . .	3-3
3.3.1 Sportfishing Tourism Market Trends . . . . .	3-4
3.3.2 Market Competition . . . . .	3-5
3.3.3 Potential Market Share for a Proposed New Lodge	3-5
3.4 PROPOSED LODGE DEVELOPMENT CONCEPT . . . . .	3-9
3.5 FINANCIAL ANALYSIS . . . . .	3-16
<b>4. INUVIK INBOUND OPERATOR . . . . .</b>	<b>4-1</b>
4.1 INTRODUCTION . . . . .	4-1
4.1.1 Purpose . . . . .	4-1
4.2 TOURISM MARKETPLACE ANALYSIS . . . . .	4-2
4.2.1 Products . . . . .	4-2
4.2.2 Market . . . . .	4-3
4.2.3 Product/Market Matching Opportunities . . . . .	4-4
4.3 ANALYSIS OF MARKETING MIX ALTERNATIVES FOR AN INBOUND OPERATOR . . . . .	4-7
4.4 RECOMMENDATIONS . . . . .	4-12
4.4.1 Product . . . . .	4-13
4.4.2 Price . . . . .	4-14
4.4.3 Place/Distribution . . . . .	4-14
4.4.5 Promotion . . . . .	4-15
4.5 FINANCIAL ANALYSIS . . . . .	4-15

dRAFT

## Table of Contents - Cent'd

*draft*

**WESTERN ARCTIC VISITORS ASSOCIATION** Peter Neugebauer  
P.O. Box 1525, Inuvik, NWT XOE 0TO 403-979-3756 FAX 403-5 Travel Arctic

**Proposed Schedule and Draft Agenda**  
**WAVA Board & WATS Steering Committee Meeting**

Meeting scheduled for Norman Wells Council Chambers

Thu, Feb 4 - 4:00 pm Meeting Starts

7:00 pm Working Dinner at Mackenzie Valley Hotel with invited guests involved in Bear Area tourism

Fri, Feb 5 - 9:00 am Meeting reconvenes

1:30 am Meeting concludes

1:00 pm Study workshop on Western Arctic Tourism Strategy

4:00 pm Norman Wells Visitors tour

Sat, Feb 6 - 9:00 am Study Workshop on Western Arctic Tourism Strategy

All WAVA Directors or representatives are expected with full travel and accommodation expenses. Please make your own travel and accommodation arrangements.

Contact Dick Hill or Lyla Reid at the WAVA office at for information.

**Draft Agenda**

1. Approval of agenda
2. Review minutes of previous meeting, 19 November 1987, Inuvik
3. Business arising from minutes of previous meeting
4. Western Arctic Tourism Strategy Study review.  
    Vol 1 Executive Summary ✓  
    Vol 2 Tourism Strategy ✓  
    Vol 3 Background Report ✓  
    Vol 4 Dempster Highway Development Plan ✓  
    Vol 5 Western Arctic Visitor's Centre Development Plan ✓  
    Vol 6 Prefeasibility Studies ✓
5. Action Program for WATS Study
6. EDA Tourism Support Programs
7. NWT Tourism Initiatives-WAVA Hospitality Program
8. WAVA Financial Statements
9. TIA-NWT Directors Meeting, 26-27 February, Yellowknife
10. WAVA Membership Program
11. WAVA Bylaws Review
12. Arrangements for WAVA Annual Meeting, Tuktoyaktuk, 15-16 March 1987
13. Bear Area Tourism Developments-Black Feather Tours, Canol Trail Program
14. New Business
15. Adjournment

# Western **Arctic**

Tourism Strategy

Volume 1

Executive Summary

---

## Western Arctic Visitors Association Economic Development and Tourism

MaCLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHI TECTS  
ADDI SON TRAVEL MARKETI NG

**8801**

**40313**

**Lavalin**

## TABLE OF CONTENTS

		<u>Page</u>
1.	<u>INTRODUCTION</u>	1-1
	1.1 STUDY HIGHLIGHTS AND FACTS	1-1
	1.2 STUDY METHODOLOGY	1-2
2.	<u>TOURISM RESOURCES</u>	2-1
	2.1 THE <b>WESTERN ARCTIC REGION</b>	2-1
	2.2 COMMUNITY-BASED RESOURCES	2-3
3.	<u>TOURISM MARKETS</u>	3-1
	3.1 EXISTING MARKETS	3-1
	3.2 OTHER NORTHERN DESTINATIONS	3-2
	3.3 MARKET POTENTIAL	3-2
	3.4 MARKET PROJECTIONS	3-3
4.	<u>DEVELOPMENT THEMES AND CONCEPTS</u>	4-1
	4.1 THEMES	4-1
5.	<u>DEVELOPMENT CONCEPT</u>	5-1
	5.1 COMMUNITY-BASED <b>THEMES</b> AND CONCEPTS	5-2
6.	<u>DEVELOPMENT PRINCIPLES</u>	6-1
7.	<u>TOURISM DEVELOPMENT PROJECTS</u>	7-1
	7.1 MACKENZIE AREA	7-1
	7.2 MACKENZIE DELTA AREA	7-2
	7.3 ARCTIC OCEAN AREA	7-3
	7.4 <b>DEMPSTER HIGHWAY</b>	7-4
	7.5 REGIONAL DEVELOPMENT PROJECTS	7-5
8.	<u>MARKETING STRATEGY</u>	8-1
	8.1 MARKETING OBJECTIVES	8-1
	8.2 MAJOR MARKETING EFFORTS	8-2
	8.3 MARKETING COSTS	8-2
9.	<u>IMPLEMENTATION</u>	9-1
	9.1 FUNDING	9-1
	9.2 WESTERN ARCTIC VISITORS ASSOCIATION	9-2
	9.3 TRAINING REQUIREMENTS	9-3
10.	<u>ECONOMIC IMPACT</u>	10-1
11.	<u>CONCLUSION</u>	11-1

# **Western Arctic**

Tourism Strategy

Draft Volume 2

Tourism Strategy

---

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

**8801**

**40313**

**Lavalin**

## TABLE OF CONTENTS

## Table of Contents - Cent'd

	<u>PAGE</u>
4. 4 COMMUNITY HANDOUTS/FLAT SHEETS .....	4-23
4. 4.1 Purpose . . . . . 00.....*	4-23
4. 4.2 Description . . . . .	4-23
4. 4.3 Distribution . . . . .	4-23
4. 5 TOUR OPERATOR FAMILIARIZATION TOURS .....	4-25
4. 5.1 Purpose . * . . . *	4-25
4. 5.2 Objectives . * . . . *	4-25
4. 5.3 Description . . . . *	4-25
4. 6 CONSUMER TRAVEL SHOWS .....	4-27
4. 6.1 Purpose . . . . . 00.....***	4-27
4. 6.2 Objectives . . . . *	4-27
4. 6.3 Description . . . . .	4-27
4. 7 TRAVEL WRITERS .....	4-30
4. 7.1 Purpose . . . . *	4-30
4. 7.2 Objectives . . . . *	4-30
4. 7.3 Description . . . . 0***. *	4-30
4. 8 YUKON TRAVEL WRITER CO-OP .....	4-32
4. 8.1 Purpose . . . . . 0.....*	4-32
4. 8.2 Objectives . . . . . 0.....***.*****	4-32
4. 8.3 Description . . . . . 0.....*	4-32
4. 9 VIDEOS .....	4-34
4. 9.1 Purpose . . . . . 00.....*	4-34
4. 9.2 Objectives . . . . . 0.....*****	4-34
4. 9.3 Description . . . . .	4-34
4. 10 INQUIRY FULFILLMENT .....	4-36
4. 10.1 Purpose . . . . . *	4-36
4. 10.2 Objectives . . . . . *	4-36
4. 10.3 Description . . . . .	4-36
4. 11 MAILING LISTS .....	4-38
4. 11.1 Purpose . . . . *	4-38
4. 11.2 Objectives . . . . . 0..0.*.....*	4-38
4. 11.3 Description . . . . . 0.....**. *	4-38
4. 12 WAVA SPECIAL PROMOTIONS (MEDIA) EVENTS .....	4-40
4. 12.1 Purpose . . . . . 0.**	4-40
4. 12.2 Objectives . . . . . *	4-40
4. 12.3 Description . . . . . 0.....***. - * .	4-40
4. 13 IN-HOUSE PROMO/GIVE AWAYS .....	4-42
4. 13.1 Purpose . . . . . *	4-42
4. 13.2 Objectives . . . . . *	4-42
4. 13.3 Description . . . . . *	4-42
4. 14 MARKETING SUPPORT .....	4-46
4. 14.1 Purpose . . . . . *	4-46
4. 14.2 Objectives . . . . . 0* . . . *0.*****	4-46
4. 14.3 Description . . . . .	4-46
4. 15 MARKETING RESEARCH .....	4-48
4. 15.1 Purpose . . . . . 0.....*	4-48
4. 15.2 Objectives . . . . . *	4-48
4. 15.3 Description . . . . . *	4-48

148  
Draft

## Table of Contents Cent'd

PAGE

5.	IMPLEMENTATION . . . . . *.. 0* . . . 0. ......... . . . 0. * 0 * . . . **. . .	5-1
5. 1	ROLES AND RESPONSIBILITIES . . . . .	5-1
5. 1. 1	Western Arctic Visitors Association . . . . .	5-3
5. 2	TRAINING REQUIREMENTS . . . . .	5-4

*draft*

# Western Arctic

## Tourism Strategy

Draft Volume 3

Background Report

---

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

8801

40313

**Lavalin**

## **VOLUME** 3: BACKGROUND REPORT

	PAGE	
<b>1.</b>	<b>INTRODUCTION .m. *...*. **.. *****. *, *. *. *....**. *</b>	<b>1-1</b>
1.1	METHODOLOGY .....	1-3
1.1.1	The Steps .....	1-5
1.2	STUDY PRODUCTS .....	1-7
 <b>2.</b>	 TOURISM RESOURCES AND OPPORTUNITIES .....	 2-1
2.1	MACKENZIE RIVER AREA .....	2-1
2.1.1	Fort Franklin .....	2-1
2.1.2	Norman Wells .....	2-2
2.1.3	Fort Norman .....	2-3
2.1.4	Fort Good Hope .....	2-4
2.1.5	<b>Colville</b> Lake .....	2-6
2.2	MACKENZIE DELTA AREA .....	2-7
2.2.1	Fort McPherson .....	2-7
2.2.2	Arctic Red River .....	2-9
2.2.3	<b>Inuvik</b> .....	2-10
2.2.4	<b>Aklavik</b> .....	2-12
2.3	ARCTIC OCEAN AREA .....	2-14
2.3.1	Tuktoyaktuk .....	2-14
2.3.2	Sachs <b>Harbour</b> .....	2-16
2.3.3	<b>Paulatuk</b> .....	2-17
2.4	DEMPSTER HIGHWAY CORRIDOR .....	2-19
2.5	INVENTORY/ANALYSIS OF FACILITIES .....	2-21
 <b>3.</b>	 MARKET ANALYSIS .....	 3-1
3.1	INTRODUCTION .....	3-1
3.2	EXISTING MARKETS .....	3-2
3.2.1	Tourism Markets to the Northwest Territories .....	3-2
3.2.2	Tourism Markets to the <b>Western</b> Arctic .....	3-3
3.2.3	Review of Tourism Markets to Other Northern Destinations .....	3-16
3.2.4	Tourism Markets to <b>Adjacent N.W.T.</b> Regions .....	3-18
3.3	COMPETITION .....	3-19
3.3.1	The <b>Yukon</b> Territory .....	3-20
3.3.2	Alaska .....	3-23
3.3.3	Big River/Northern Frontier .....	3-24
3.4	EXISTING MARKETING PROGRAMS .....	3-25
3.4.1	Western Arctic Marketing Programs .....	3-25
3.4.2	Collaborative Marketing .....	3-26
3.4.3	Marketing by the Competition .....	3-27
3.5	MARKET POTENTIAL .....	3-28
3.5.1	Pleasure Travellers .....	3-28
3.5.2	Hunters .....	3-31
3.5.3	Anglers .....	3-32
3.5.4	Canoeing/Zodiacs/River Boating - Wildlife Viewing .....	3-33
3.6	MARKET PROJECTIONS .....	3-33
3.6.1	Growth Projections Rationale .....	3-34
3.6.2	Summary .....	3-39

*draft*

*draft*

# **Western Arctic**

Tourism Strategy

Draft Volume 4

Dempster Highway Development Plan

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

8801

40313

**Lavalin**

**VOLUME 4: DEMPSTER HIGHWAY DEVELOPMENT**

**PAGE**

1.	INTRODUCTION ... ••••• o *O*.....****...*...****.....*..*..	1-1
2*	<b>HIGHWAY DEVELOPMENTS .....</b>	2-1
2.1	<b>DEMPSTER HIGHWAY VISITOR CENTRE .....</b>	2-2
2.1.1	Proposed Development ..... 00=0=.	2-2
2.1.2	Cost Estimates .....	2-3
2.2	<b>YUKON/NORTHWEST TERRITORIES BORDER .....</b>	<b>2-4</b>
2.2.1	Proposed Development .....	2-4
2.2.2	Cost Estimates .....	2-5
2.3	<b>MIDWAY LAKE CAMPGROUND .....</b>	<b>2-6</b>
2.3.1	Proposed Development .....	2-6
2.3.2	Cost Estimates .....	2-8
2.4	<b>PEEL RIVER LOOKOUT. ....*..**.*****..***</b>	2-9
2.4.1	Proposed Development .....	2-9
2.4.2	Cost Estimates ..... 000. ...	2-9
2.5	FORT MCPHERSON VISITOR SERVICE AREA .....	2-10-
2.5.1	Proposed Development .....	2-10"
2.5.2	Cost Estimates .....	2-11
2.6	<b>DEEP HATER LAKE BOAT RAMP .. * *** . * ..</b>	2-12
2.6.1	Proposed Development .....	2-12
2.6.2	Cost Estimates ..... 0.00. .... 0.00 .. .	2-12
2.7	<b>ARCTIC RED RIVER DEVELOPMENT .. *.* 0..000. ....</b>	2-13
2.7.1	Proposed Development .. .... =. *	2-13
2.7.2	Cost Estimates .. .... .*	2-14
2.8	<b>CAMPBELL HILLS INTERPRETIVE STOP .. . . . . . . .</b>	2-16
2.8.1	Proposed Development .. .... 0. .... .*	2-16
2.8.2	Cost Estimates ..... 0. .... . ...	2-16

*(dr@5)*

# **Western Arctic**

Tourism Strategy

Draft Volume 5

Western Arctic Visitor's Centre Development Plan

Western Arctic Visitors Association  
Economic Development and Tourism

MacLAREN PLANSEARCH  
PELMAN ASSOCIATES ARCHITECTS  
ADDISON TRAVEL MARKETING

8%01

**40313**

**Lavalin**

**VOLUME 5: WESTERN ARCTIC VISITORS CENTRE DEVELOPMENT PLAN**

	<u>PAGE</u>
1. INTRODUCTION .....	0000 .....
1.1 OBJECTIVE .....	1-1
1.2 SITE .....	1-1
1.3 THE PROPOSED DEVELOPMENT .....	1-1
2. PROJECT DESCRIPTION .....	2-1
2.1 BUILDING COMPONENTS .....	2-1
2.2 BUILDING CONSTRUCTION .....	2-3
2.3 SCHEDULE OF ACCOMMODATION - PHASE 1 .....	2-6
3. PRELIMINARY COST ESTIMATES .....	** 3-1
3.1 BASIS OF ESTIMATE .....	3-2
3.2 DETAILED ESTIMATE .....	3-3

(C) 1992  
GlobeNet