

## Evaluation Of Arctic Char Marketing Arrangements Date of Report: 1985 Author: Thorne Stevenson & Kellogg Catalogue Number: 3-22-16

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Thome Stevenson & Kellogg Management Consultants

**Project Report** 

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EVALUATION OF ARCTIC CHAR

MARKETING ARRANGEMENTS

Prepared	for
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Northwest Territories Economic Development and Tourism Government of the Northwest Territories, Yellowknife XIA 209

Attn: Mr. S. Kirwan, Head, Renewable Resources Development

Prepared by

J.G. Fraser

February 1985



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#### **INTRODUCTION**

On October 31, 1984, Northwest Territories Economic Development and Tourism, Government of the Northwest Territories, commissioned Thorne Stevenson & Kellogg to conduct a project with the following objective:

#### To rationalize the marketing of Northwest Territories arctic char.

In this document we present the results of our evaluation of present arrangements for the marketing of arctic char. In the following chapter we present the highlights of our work, followed by a discussion of the supply and market characteristics. Finally, we consider various **alternatives** to the present marketing arrangement and present our recommendations to the Government of the Northwest Territories.

We received excellent cooperation and assistance from staff at the Freshwater Fish Marketing Corporation (FFMC) in Winnipeg and from staff at the Department of Fisheries and Oceans (DFO) in Yellowknife. Both groups provided valuable **data and interpretation** in the course of the study.

While most of the statistics on fish and seafood products are collected using metric measures most people in the industry still use imperial measures. For ease of communication, we have used imperial measures throughout this report. In addition, some distributors indicated to us that char was more correctly spelt using two rs, i.e. charr. However, this spelling seems to be the exception rather than the rule and we have continued in this report to use spelling provided in **your** terms of reference.

Thorne Stevenson & Kellogg first began working in the area of freshwater fish marketing back in 1978 with an assignment for the Freshwater Marketing Corporation. Five years later in 1983 we undertook an assignment for the Government of Alberta to evaluate alternative marketing arrangements for freshwater fish in the Province of Alberta. Our perspective reaching back over seven years has enabled us to observe trends and also to gain some insight to fish markets. We trust that the conclusions and recommendations which ensue from this report will be of some assistance to the Government of the Northwest Territories in deciding upon a future direction for the marketing of arctic char.

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#### HIGHLIGHTS

During the course of the study, we interviewed by telephone various brokers, distributors, and wholesalers in Alberta, Ontario and Quebec. We obtained information from Federal and Territorial Government officials in the Northwest Territories. We visited Calgary and met with market sources there to obtain first-hand information. We also received a good deal of information from staff at the FFMC. A list of organizations contacted is presented in Appendix A.

The market for arctic char is not healthy and buoyant. The fish is not well known outside the prairie provinces or more exactly outside of Alberta where it was first commercialized. Thus it has a small base market. Today, that market has a problem with arctic char. First it is priced too high compared to its competition. Secondly it is a frozen product in a market which more and more wants a fresh product. The superb image which arctic char once had is in danger of being lost.

The FFMC has been successful in increasing, since 1983, the return to the fishermen of arctic char. This increase runs counter to what has happened to the prices of other fish products.

However, this success is to some extent illusory because the price increases have been obtained at a cost. Sales have been decreasing annually and, at today's price to the distributor of \$5/lb., the market is in danger of disappearing altogether. Brokers and distributors, who traditionally handle the product, are simply not touching the product. The FFMC is being obliged to back off its list price. Today, it still has over one-half of the 1984 production on hand.

We believe that the total payment to the fishermen of \$3.23/lb. made for the 1983/84 production, represents a high which is unlikely to be bettered to any significant extent in the near future.

Fresh fish is being imported into Canada from all over the globe. Arctic char is being **hurt by this trend** at the white table cloth restaurants and better hotels, which have hitherto been its strength. Fresh product commands a premium over frozen. Fresh Norwegian farm trout, for example, is displacing frozen arctic char.

The fishermen's cooperatives and FFMC have to investigate again fresh fish shipments. The FFMC is currently having two major smokers in the U.S. test arctic char. You cannot continue to rely on the mystique of Canada's northern game fish to sell arctic char. The market has to be rebuilt.

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In addition, we believe that if the commercial export of arctic char has to double from 100,000 Ibs. to 200,000 Ibs. then the price to the distributor **would** need to decrease from \$4.25/lb. to \$3.50/lb.

We recommend that the best means of rebuilding the market's confidence is through the cooperation of the brokers and distributors who have traditionally handled the product. Some arrangement should be made with the FFMC which may mean some direct shipments of fresh fish, smoking of the product, and/or exclusive arrangements with selected brokers and distributors. We also discuss the possibility of seconding marketing personnel to FFMC.

You indicated that there are several plans on the boards for new plants and increased production of arctic char. We caution that, at present, the market cannot absorb the increased production at current prices. Youmay first wish to consider the returns which the fishermen will likely receive for the increased production, before proceeding with the planned expansion.

Finally, we suggest that the arctic char producers are fortunate to be able to take advantage of the **FFMC's** economy of scale to handle, store and sell arctic char. We see a continued role for the Freshwater Fish .Marketing Corporation and believe that, rather than setting up alternative agencies to intervene in the marketplace, a better future for arctic char can be assured through the cooperation of the FFMC, the Government of the Northwest Territories, and the local intermediaries in the marketplace.

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### SUPPLY AND PHYSICAL DISTRIBUTION OF ARCTIC CHAR

In this chapter we summarize briefly, information relating to the supply and physical distribution of arctic char. This information was not called for in our terms of reference. However, it is important to our subsequent evaluation of the effectiveness of FFMC marketing of arctic char and alternative schemes.

# A. THE PROOUCTION OF ARCTIC CHAR HAS FLUCTUATED OVER THE PAST TEN YEARS.

As indicated in your terms of reference, the bulk of the NWT commercial harvest of arctic char is of the anadromous variety taken during the upstream migration to spawning beds in river systems that flow into Hudson Bay, Foxe Basin, Queen Maude and the Coronation Gulf. The fishing begins in the first few weeks of July and carries on through to September.

In Exhibit III-1 we present the statistics provided by DFO (for details, see Appendix B) and FFMC regarding the commercial harvest, and FFMC annual purchases respectively.

Year	Commercial Harvest	<b>FFMC</b> Purchases	%
1975	300	72	24
1976	224	116	51
1977	335	283	84
1978	230	165	72
1979	269	172	64
1980	215	206	96
1981	215	167	<b>S</b> 8
1982	246	150	61
1983	269	114	42
Total	2,375	1,445	6196

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# **EXHIBIT III-1 Production** of arctic char and FFMC purchases ('000 lbs. - round equivalent weights)

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Over the past 10 years the commercial harvest of arctic char has varied between 200,000 and 300,000 lbs. Every other year the harvest appears to be at the high end of this range, and in the intervening year at the low end of this range. We were not able to obtain information on the 1984 harvest, but if the cycle is maintained we would expect it to be in the low 200,000 lbs.

As shown in Exhibit III-1, FFMC purchases of the annual production reached a peak in the late 1970's. In 1980 FF.MC purchased 96% of the commercial harvest. Since that year FFMC purchases have declined to around 50% of the annual production.

The bulk of the annual production is handled through the Cambridge Bay Co-operative. The balance comes from Rankin Inlet, Frobisher Bay and the McKenzie Delta. We understand that the reason for the decline in the later years has been because the Rankin Inlet operation ran into financial and economic difficulties. In 1984 the Rankin Inlet production started up again.

#### 9. THE LOGISTICS ARE DIFFICULT AND COSTLY

#### L The physical movement of arctic char and distribution channels

**Various** people in the industry in the the Northwest Territories impressed upon us the problems associated with moving arctic char from the river inlets to say the Cambridge Bay plant and then out again by air to Edmonton. Weather and geographic distance, **coupled** with a **limited** time **period**, are the principle reasons.

The Cambridge Bay plant services areas within the 100 mile radius of Cambridge Bay. Arctic char is flown in by light plane to Cambridge Bay, blast frozen and packed in cartons or igloos. Product for local consumption is either retailed by the plant itself or shipped to other customers in the Northwest Territories. Product for commercial export is flown to FFMC'splantin Edmonton. A small amount of the export shipments will be sold locally by the FFMC in Edmonton. The balance is trucked in pup containers to FF.MC'S main plant in Winnipeg.

The FFMC is endeavoring to supply the market on a continuous basis throughout the' year. Thus the main inventory remains in Winnipeg and is inspected regularly for quality deterioration. If necessary the product will be reglazed in Winnipeg.

The **FFMC** distributes the product to two main classes of customer. First they have brokers in various parts of North America who sell the product on a commission basis. Secondly they distribute to packers/ wholesalers/distributors such as Canada Packers, Gainers, the Grocery people, McDonald Consolidated (Safeway), Billingsgate, Bridge Brand, etc.

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**Outside** of the Province of Alberta, sales are made largely through brokers. Within the Province of Alberta, where sales constitute 40% of FFMC'S total, product is handled through the second category above --packers/whole-salers/distributors.

Finally the intermediaries sell the product to "white table cloth" restaurants and the better hotels.

#### 2. Distribution and selling costs

 $I_n$  Exhibit III-2 we present the distribution and selling costs which are incurred by arctic char, ex the Cambridge Bay plant.

		\$/lb.
	FFMC average selling price 1983	3.48
Less	FFMC inventory carrying, handling selling costs.	0.25
	Total payment to fishermen 1983 (FoB Winnipeg)	3.23
Less	Cartons & carton freight	0.10
	Cambridge Bay to Edmonton (PWA)	0.45
	Edmonton to Winnipeg	_0.06
		<u>\$0.61</u>
	Total payment to fishermen 1983 (ex cambridge Bay plant)	<u>\$2.62</u>

**EXHIBIT** III-2 Distribution and selling costs ex **Cambridge** Bay plant

After an initial payment for the 1983 production of \$2.4 0/lb. FOB Winnipeg, the FFMC made a final payment of \$0. 83/lb., to make a total payment to fishermen, FOB Winnipeg, of \$3.23/lb. FFMC'S average selling price for 1933 was \$3.48/lb.

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Of the final payment of \$3.23/lb. \$0.60/lb. was required to move the product from Cambridge 9ay to Winnipeg. The major portion of that cost is incurred in air freight between Cambridge Bay and Edmonton.

We calculate total payment to fishermen in 1933 ex the Cambridge Bay plant to be \$2.62/lb. We have not been able to ascertain the Cambridge Bay plant's costs for 1983 season. However, we suggest that they must exceed \$1.00/lb. and that therefore the fishermen themselves received around \$1.00/lb. for the 1983 production.

We understand that the carton (and carton freight costs) referred to in Exhibit III-2 above are now being shipped to Cambridge Bay by a different mode of transport and that the cost of 9.5¢/lb. has since been reduced to 5.8¢/lb.

In summary, the difference between **FFMC's** average selling price for 1983 of 3.48/lb. and the total payment to fisherman ex Cambridge Bay plant of 2.62/lb. is 0.86/lb. Of this difference, 0.54/lb. or 63?6 was spent in getting the product to Edmonton.

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#### THE MARKET FOR ARCTIC CHAR

#### A. FRESHWATER **FISH** MARKETING CORPORATION – AN OVERVIEW

The Freshwater Fish Marketing Corporation is a federal body established to assist fishermen in marketing their catch. The objective of the corporation is to maximize the return to the fishermen by serving as a central buying, processing and marketing agency. Federal and provincial legislation licenses the FFMC and its agents to sell freshwater fish. In the Northwest Territories fishermen are entitled to sell their fish directly through license cooperatives to final consumers. The **FFMC** has complete control over the commercial export of fish out of the Northwest Territories.

The FFMC is a marketing board **and consequently** has received its share of criticism from both producers and customers, as do all "marketing boards." It is criticized for not providing enough marketing support for the product range, for not taking advantage of specific local market opportunities, for not returning sufficient money to the fishermen, and for representing too large an overhead.

On the other hand the FFMC has a difficult task. It is obliged to purchase a large quantity of fish (in excess of 40 million lbs. annually) as and when produced. It must then convert that sporadic and seasonal supply into a continuous and rational marketing effort.

.Much of the product handled by the FFMC is treated as a commodity in the market place; it simply cannot support a large allocation of marketing dollars. Secondly the FFMC is allocating product to the most profitable markets, many of which are external to Canada. Consequently they may miss a specific local market opportunity (obvious to local fishermen), but take advantage of a larger market elsewhere. Thirdly, the FFMC faces competition both from U.S. freshwater fish and from saltwater products. What the market will bear is in many respects **out** of **FFMC's** control.

Indeed, the **FFMC** is accused by the market place of being too inflexible and too demanding in its pricing policy. From the market's point of view, FFMC does too good a job of protecting the fishermen's interests. On the other hand, the market is somewhat wary of dealing more directly with the fishermen. They have serious concerns about continuity of supply and quality control.

Prior to the establishment of the **FFMC** by the Federal Government in 1969, the freshwater fish market was dominated by brokers and wholesalers in North American cities such as Chicago, New York and Los Angeles, who exercised a very tight control over the flow of fish into their market and the prices at which they would purchase fish.

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#### B. CHARACTERISTICS OF MARKET FOR ARCTIC CHAR

.4rctic char is a red fleshed fish of the trout/salmon family. The fish is preferred by most people in the marketplace, to the Labrador char because of the latter's lighter coloured flesh.

The name arctic char has a certain mystique and romance associated with it. As indicated in the previous chapter, arctic char is sold to "white **table** cloth" restaurants and the better hotels. It competes with top end of the fish and seafood range -- salmon, lobster, crab, trout, prawns etc. We did encounter some instances of arctic char being sold through retail chain stores. However, these were very few and we know of no continuous retail program.

While arctic char has a special and unique image, it is not a well known fish. This is hardly surprising since Canadians consume annually in excess of 250 million Ibs. of fish and seafood products. They consume approximately 10 million Ibs. of freshwater products. Sales of arctic char outside the Northwest Territories have amounted to between 100,0000 and 150,000 lbs. over the last few years.

In Alberta for example, the largest commercial market for arctic char outside the Northwest Territories, freshwater fish sales amount to 800,000 lbs. per year. Arctic char sales to Alberta at around 65,000 lbs. constitute less than 10% of the freshwater market in Alberta.

Arctic char is sold in a head-on dressed frozen form. (Hence it does not pick **up any** processing costs at **FFMC's** Winnipeg plant). A number of wholesalers we spoke to indicated an interest in the product in its fresh form. They appreciated that the fish has a high fat content and that it will deteriorate rapidly. However, they felt that if the logistics of the situation permitted moving fresh fish, say into the Alberta market, then a premium could be commanded over and above the frozen prices.

**Several** brokers also expressed an interest in handling the fish in a smoked form. There again a premium **could** be commanded.

#### c. PRICE PERFORMANCE

In this section we examine the record of the FFMC with respect to its pricing of arctic char.

#### 1. Recently arctic char prices have risen dramatically

When we first surveyed the market for freshwater fish back in 1978 the selling prices generally for freshwater fish were very similar to the prices that FFMC is receiving today, seven years later. Some prices have even

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decreased. This is a phenomenon which is not peculiar to the freshwater fish market 'but common to all fish and seafood products across Canada. In Exhibit IV-1 we present payments to the fishermen since 1975 and FF.MC average selling price for the last three seasons.

Year	Payment to Initial	<u>) fishermen (FOB</u> Final	Winnipeg) Total	Average Selling Price
1975	1.35	0.23	1.58	
1976	1.85	0.32	2.17	
1977	1.90	0.14	2.04	N/A
1978	1.90		1.90	
1979	1.95	0.10	2.05	
1980	2.25	0.23	2.48	
1981	2.25		2.25	2.86
1982	2.25		2.25	2.94
1983	2.40	0.83	3.23	3.48
1984	3.00	N/A	N/A	N/A

EXHIBIT Iv-1 Payments to fishermen and average selling prices (Mb.)

Arctic char prices/payments to the fishermen remained fairly constant from 1975 through 1982. In 1983 the Freshwater Fish Marketing Corporation began a marketing program to lift arctic char out of its market position between trout and salmon to a level where it would compete directly with the top of the salmon range and other expensive seafood items. .4s a consequence the total payment to the fishermen to 1983 of \$3.23/lb. represented an increase of almost \$1.00/lb. from the 1982 final payment. We would anticipate that the total payment for 1984 will be substantially the same as the 1983 payment.

Following the 1978 study, we next surveyed the freshwater fish market 15 months a o ig 1983. FFMC was in the process of raising the price of arctic char from \$2.50/lb. to \$4.00/lb. Buyers were vociferous in their condemnation of the FFMC's pricing policy. They indicated that previously they had not been able to get enough of the product, but at \$4.00/lb. they would have severe difficulty in moving the product.

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However, the FFSAC positioned the product well with sales material advertising Canada's northern game fish, special menu planning, recipes and trade show displays. The FF.MC succeeded in moving the product and today \$4.00/lb. for arctic char is still considered high but not as outrageous as it once was.

The FFMC has been helped in establishing this new pricing policy by having a declining amount of arctic char to sell. .4s can be seen from Exhibit III-1 in the previous chapter FFMC'S purchases and sales of arctic char have steadily declined from 1980. We understand the 1984 level will be very similar to that pertaining in 1983.

Today however, FFMC list price for arctic char is \$5.00/lb. Very few of the buyers we spoke to are purchasing char at that price. Those that have, are regretting their purchase and having great difficulty in moving the product. One distributor still has 50% of this purchase in inventory after 3 months. One other major buyer was considering de-listing the product because of its price.

Thus while the FF!vlC has succeeded in changing the market's perception of arctic char, this has occurred during a period of declining supply. In order to move the 1984 production **FFMC** has backed off its list price of \$5.00/lb. and arctic char is available at \$4.25/lb. to wholesaler/distributors.

The market for arctic char has become smaller and more exclusive. At \$5.00/lb. arctic char is priced above the most expensive salmon variety (see next section). At that price the market is in danger of disappearing altogether.

At \$4.00/lb. the product will move, but barely. If production levels are to increase then either considerably more marketing effort is required or the price must decrease further.

#### 2. Arctic char is more expensive than its competitors

We show in Exhibit IV-2 a comparison of arctic char's current list price with other competing species. We have converted all prices to be based on head-on dressed fish for purposes of comparison. We have also endeavoured to **use** the same size ranges for each species.

.4rctic char is clearly head and shoulders above the other species in terms of price. Our market research would indicate **that it cannot support that** price. The spring salmon price quoted in Exhibit IV-2 is the price of troll-caught salmon, not net-caught salmon and, as such, represents a premium above the latter.

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Species	\$/lb.
Arctic Char	5.00
Coho Salmon	2.75
Sockeye Salmon	3.58
Spring Salmon (Chinook)	4.00
Labrador Char	2.00 to 3.89
Idaho Lake Trout	2.70
Japanese Rainbow Trout	2.05
Other Lake Trout	1.73

#### EXHIBIT IV-2 Prices to the distributor for competing species

We have not been able to find out a great deal of information about the Iabrador char fishery. However, we understand that it is small. and highly volatile. One source indicated that between 100,000 and 200,000 Ibs. is available for commercial consumption. We have not been able to verify that figure. Those buyers who know both products distinguish between the two and identify the arctic char variety as being superior. However, we did contact one buyer in the East who did not distinguish between the two products and who was consequently **buying labrador char because** of the lower prices.

#### 3. What do the current prices mean for the restaurant?

An **FFMC** price of \$5/lb. translates into a restaurant plate price of around \$13+. This is regarded by most buyers as being too high for even the white tablecloth restaurants to bear. A price of \$4/lb. translates into a restaurant plate price of between \$10 and \$11. Buyers consider this to be a maximum price for a plate with eight **ounces of arctic char**.

#### D. MARKETJNG EFFORT

Very few of the brokers and distributors were aware of any current marketing activities undertaken for arctic char by the FFMC. One distributor mentioned "Canada's northern game fish" sales material and recipes/menu planning.

All of the brokers and distributors to whom we spoke were preoccupied by the question of price. They were not at all bullish about the prospects of arctic

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char. The **product has**, in the past, been pulled onto the market by demand from restaurants and hotels catering to an affluent "high class" clientele. At \$5/lb., this demand, which was already shrinking because of a decline in production, is in danger of disappearing altogether.

The brokers we spoke to in the East and Ontario and Quebec, did not give a very high priority to arctic char. It is not a high volume item and, while profitable, is taking up space which could be occupied by faster moving items.

We found a much greater awareness of arctic char in Alberta, but again, a growing disenchantment with the product because of the current high prices. **Several** buyers indicate that arctic char was an overrated fish, and that it was more the mystique of Canada's Northern game fish which sold the product than anything else.

We are not aware of any FFMC marketing activities outside of Canada, but certainly within Canada, aw-areness of the product is not increasing and, if anything, is decreasing.

#### E. MARKET SIZE

The apparent competition for arctic char is Iabrador char. Combined, they appear to sell approximately 200,000 to 300,000 lbs. annually.

The real competition for the two chars is salmon, lobster, crab, etc., a market which is valued in the millions of dollars. We suggest that the producers of arctic char do not have the continuous supply and quantity of fish (nor consequently the marketing muscle) to make much of an impression on this market.

You indicated to us at the beginning of the study that the production of arctic char might be doubled. Our reaction was positive. However, that reaction was based on a knowledge of the market prior to 1983. FFMC's new prices of \$4/Ib. wrought a change in the market place. Buyers are no longer as enthusiastic about the product as they previously were. Some are not bothering with it any longer.

Thus, any discussion of market size turns **around the** question of price and supply.

Based on our interviews, we believe that at a price to the distributor of \$5/lb., the market for arctic char in Canada is less than 100,000 lbs. and may even be less than 50,000 lbs.

At a price of 4/15, we believe the market to be between 75,000 and 150,000 lbs.

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Finally, at 3.50 /lb., we suggest that the market ranges between 150,000 and 300,000 Ibs.

More importantly, to attain sales in excess of 150,000 Ibs., confidence must be restored in the marketplace. This involves minimizing the fluctuations in supply of fish and stabilizing the pricing of the product. It also means attracting back buyers who have given up on arctic char.

#### F. **FFMC –** OVERALL PERFORMANCE

The **FFMC** has succeeded dramatically in increasing the return to the fishermen by almost \$1/lb. since 1983. In this respect arctic char fishermen have done better than any other fishermen we know of and the FFMC can be said to have fulfilled their mandate to the fishermen.

However, you should appreciate why the FFMC have accomplished what they have and some of the consequences of this change.

The **FFMC** has obtained the new high prices because first it took a positive step in repositioning arctic **char at the top gourmet level** of fish and seafood products. Secondly however, the **FFMC's** purchases, and therefore sales of arctic char, have declined by 50% since 1980.

Thus, a small elite market has been prepared to pay the higher prices. However, now arctic char costs more than troll-caught spring salmon to put on the restaurant table. The small elite market for arctic char is in danger of disappearing altogether.

The FFMC, as mentioned earlier, has a reputation in the marketplace as being inflexible and tough with its pricing policy. Fortunately, it is large enough and controls a sufficiently large quantity of fish to be able to get away with such a policy some of the time. Fish producers should not necessarily believe that they could adopt the same stance in the marketplace. The FFMC presents a **united front for all** the **fishermen** in the prairie provinces and NWT. An **alternate supplier, or suppliers,** would provide buyers with the opportunity to create a **price** war, which could only reduce the return to the fishermen.

Therefore, we believe, credit must be given to the **FFMC** for maximizing the return to the fishermen of arctic char. Only a single supplier could have achieved such a change, given the state of the industry over the past ten years.

However, the downside risk is that the market for arctic char risks being seriously damaged unless lower and stable prices, a continuous supply, and some level of buyer support are re-established.

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# ALTERNATIVE MARKETING ARRANGEMENTS – CONCLUSIONS AND RECOMMENDATIONS

The **major** cost of selling arctic char is incurred in moving the arctic char out of the Northwest Territories. The FFMC'S own costs are very small and we suggest a more than reasonable proportion of the total cost. Thus, bypassing the **FFMC** is not, in and of itself, going to improve the return to the fishermen in **terms** of being more cost efficient. On the contrary, any alternative marketing arrangement is likely to be less cost efficient. The FF MC plant in Winnipeg handles in excess of 40 million lbs. of fish each year. The economies of scale, which enable the **FFMC** to handle such a volume, mean that it can handle, inventory and sell the arctic char production very inexpensively.

Thus, any alternative marketing arrangement must be justified in terms of increased volume or better selling price.

The following marketing arrangements are available:

- > **Opt** out of the FFMC and allow individual cooperatives to do their own marketing.
- **Opt out** of the FFMC and set up a Northwest Territory agency to handle and market arctic char.
- Work with the FFMC to consolidate the market for arctic char in the prairie provinces by making use of the existing infrastructure of brokers, distributors, and wholesalers.
- ► Maintain the status quo.

## Option 1. Opt out of the FFMC and allow individual cooperatives to do their own marketing

The benefits of this arrangement **would** be to eliminate the FF.MC'S costs and to create a better line of communication and understanding between the producers and **the** market. Bilateral arrangements could be set up to cater to specific market opportunities.

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The costs or disadvantages of this arrangement are as follows:

Unlike the retail trade, the food service trade consists of a large number of small organizations. Credit is a continual problem. Credit verification and debt collection from

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Cambridge Bay or Rankin Inlet would be an additional expense and nuisance for the cooperatives.

- The brokers and distributors are not obliged to buy arctic char. Thus, the cooperatives would have no guarantee that they could in fact sell their production. The brokers and distributors would undoubtedly play off one cooperative against another. The net result would be a lower price and conceivably inventory left on hand.
- ➤ Neither the brokers, distributors or food service trade are in the habit of inventorying product for ten months. Thus, the cooperatives would have to undertake that task in the absence of the FFMC. We understand from discussions with the main cooperative at Cambridge Bay that inventorying the product for ten months of the year would strain the capacity of the existing facilities.
- The food service trade is very unforgiving with respect to fish **quality.** They simply will not pay for a shipment of fish which is deteriorating in quality. The logistics of dealing with such commonplace problems from Cambridge Bay seem considerable.
- Sales representatives from distributors and packers can sometimes handle in excess of 3,000 product line items. The competition for the food service trade is fierce today. The weaker distributors are going to the wall. Cooperatives located in the Northwest Territories would have difficulty in ensuring that their product was receiving sufficient attention.

#### We do not recommend this option.

## Option 2. Opt out of the FFMC and **set** up a Northwest Territories agency to market arctic char

The benefit of this arrangement would be to have an agency which was solely dedicated to the marketing of arctic char. The effect of such an agency on the arctic char market would have to be to expand it. We have already seen that it is unlikely that the prices could be raised any further.

We assume that such an agency would be required to inventory arctic char as well as market it. If this was the case, then the agency **would** require **a** facility which would **handle** in, during a three month period, and store for the balance of the year, some 300,000 to 400,000 Ibs. of fish. The capital cost of such a facility would be approximately \$350,000. The operating costs would be in the order of \$150,000 to \$200,000. The operating costs would increase quickly

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if any significant market campaign was mounted. We suggest that unless the operation was subsidized, the fishermen would receive up to a dollar less for their fish than they do now.

A Northwest Territories marketing agency would introduce yet another bureaucratic entity into the market for fish. The agency would travel along the same learning curve as the **FFMC** has done. In today's competitive fish market, producers need more dialogue and help from the intermediaries and not the intervention of another marketing board.

We do not recommend this option. Another marketing **agency is** not the answer. The arctic char fishermen are already adequately represented by the **FFMC**.

#### **option** 3. Work with the **FFMC to consolidate the market for arctic char in the prairie provinces by making use of the existing infrastructure of brokers, distributors, and wholesalers**

The FF.MC handles millions of pounds of whitefish each year. White fish is sold through both the retail and food service trades. It is a low value fish and has resisted most attempts to have value added to it. Thus, **arctic** char **at** 100,000 Ibs. is not in the mainstream of FF.MC'S marketing activities. In its efforts to move **large quantities** of fish, the **FFMC** sometimes misses the local market mechanism which **could** move **smaller quantities of** fish.

Arctic char is relatively well known in the prairie provinces of Canada. We believe that the marketing effort for arctic char should be focused in these provinces. There are opportunities for commanding a premium for the product through the delivery of fresh fish and filleting and smoking of fish. Individuals sales contracts could be established with hotels in the Banff/Jasper area, with airlines, and with chains of restaurants/hotels.

We do not suggest that the fishermen will receive a greater return than they have hitherto done. However, we do believe that a more stable and reliable market could be established. It would mean that the arctic char producers in the Northwest Territories could eventually expand their production and find a market for it at a good price.

We suggest that the FFMC should continue to handle and distribute arctic char. They have the facilities and they can ensure that quality control is effected — a most important feature of fish marketing. Special arrangements however could be set up with southern distributors such as Billingsgate i n Calgary, whereby those distributors would be able to take direct shipments of arctic char and build a specific marketing program around the product.

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We believe that some facility which enables the FFMC and prairie brokers/distributors to work together, is by far the best means of ensuring a good future for arctic char.

The Government of the Northwest Territories is considering seconding a marketing person to the **FFMC**. This person would work for the **FFMC** but be dedicated to the marketing of Arctic Char.

While we feel that such an approach is certainly worthwhile, we recommend that the Government discuss with the FFMC how the dollar cost might best be spent.

First, it will take some time for the new person to get up to speed with the industry. Secondly, one year **would be** insufficient time to re-establish the market for arctic char. The market needs a continuous stable level of support. Thirdly, the solution is not necessarily cost effective.

We suggest you consider spending the dollars through the FFMC directly in the market itself. You could, for example, promote an annual Arctic Char Week and tie the promotion to the **CP** hotel chain. In this way, the product will receive some exposure which it is not currently receiving.

We recommend that you investigate further this option.

#### Option 4. Maintain the status quo

We believe that the arctic char producers have no cause for complaint with respect to the prices they are receiving for arctic char. However, if the production of char is planned to increase in the light of the existing prices being returned to fishermen, then we believe that there will be many disappointed fishermen. Distributors are not buying arctic char at 5/lb. Under the present marketing arrangement, fishermen will face a reduction in the price to the distributor of 1.50/lb. if they dramatically increase the production of arctic char.

**Thus, the maintenance of the status** quo is only acceptable if existing production levels are to be maintained.

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Appendix A LIST OF INTERVIEWS

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### Appendix A

### LIST OF COMPANIES INTERVIEWED IN MARKET SURVEY

Company	Individual
Bridge Brand Calgary	Mike Price
Billingsgate Fish Market Calgary	Frank <b>Faiwell,</b> Jr.
Canada Packers Edmonton	Don Beyrack
Gainers Edmonton	Laurier
Grocery People Edmonton	Dave <b>Littlefa</b> ir
Cloustons Toronto	Steve
Waldeman Fish Montreal	Morris Waldeman
Freshwater Fish Marketing Corporation Winnipeg, Edmonton	Peter Smith Syl Hucaluk Alex Drobot Bruce Popco Denis <b>Kork</b>
Department of Fisheries and Oceans	Don Dowler Brian Wong
Canadian Arctic COOp. Fed.	Andre Goussaert
Ikaluktutiak Coop.	Bill Lyell
Economic Development and Tourism	Larry Simpson

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### Appendix B

### DF05 STATISTICS ON THE COMMERCIAL HAWEST OF FISH SPECIES IN THE NORTHWEST TERRITORIES

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1971 245599 16117	1 1971814		62002		120048	98479	65773	

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Table 9(cont<sup>e</sup>d). Quota. and Hervest, including Test Fisheries, for 'the Northwest Territories.

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Waterbody	Veer	Species	Туре	Quota (kg round)	Hervest (kg round]
<b>Princess Mary</b> Lake <b>64-00N</b> 96=45w <b>reg.V</b> #61	1977	LWF, LTROUT	COM	22680	
Guoich River 64-00N 93-30W reg.V #	<b>1976</b> 1976	CHAR CANAO) LWF,LTROUT	TEST TEST		0
Ranger Seal Bay 63-45N 9104OW reg.V #63 14	1974 ( 7 <b>77</b> C 1978 1979 (	CHAR CANAO) HAR(ANAO) Char(Anad) Char{ Anad)	COM COM COM COM	11340 11340 11340 11340	113
Schultz Lake 6 44 SN 9730W <b>reg.V#68</b>	1975 1977	LAKE TROUT LWF,LTROUT	<b>сом</b> СОМ	18144	816
Steep Bank Bay 63-30N 91-37W reg.V # 7 \$	1977	CHAR (ANAD)	СОМ	454	
Tehek Lake 64-55N 95-38W reg.V #74	1977	LWF,LTROUT	COM	22680	
Unnemed Lake (Beker Lake Area) 64-18N 96-03w reg.V#	1969 1969 1970 1970 1971 1971 1982	LAKE TROUT L. WHFISH LAKE TROUT L. WHFISH LAKE TROUT L. WHFISH CTIAR(ANAOI	COM COM COM COM COM COM TEST	Soo	10954 12293 9067 10763 9253 10778
Whitehills Lake 64-50N 93-00W Peg. V #76 1	1977 979 ( 1979 1980	LWF, LTROUT Char (ANAD) LWF, LTROUT LWF, LTROUT	.COM COM COM COM	8165 8165 8165	114
LEAL CAMBRIDGE BAY					
9.03N 106-55W PEC. IV #4	1970 1970 1979 <b>1980</b>	LAKE TROUT Lo WH <b>FISH</b> LWF,LTROUT LWF,LTROUT	COM Com Com	1225 1225	11U3 567 NOT F
Cosey Lib7-50W reg.IV #5	1 9 7 4 1 9 7 7	LWF,LTROUT LWF,LTROUT	CDM COM	3402 3402	

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Waterbody	Year	Species	Туре	Ruota (kg round)	Hervest (kg round)
• • • • •					
Dease Point A maan 1040 cu maa TV #	1972	CHAR (ANAD)	COM		8888
00-224 104550 reg.1V #	1974	CHAR(ANAD)	COM		302
Ekelluk Like	1974	LWF, LTROUT	Cent	9072	
69-45N 104-30W reg.IV # 8	B 1977	LWF,LTROUT	COM	9072	
Ekalluk <b>Piver</b> ,	1960	CHAR (ANAD)	COM		1587
69-25N 106-17W reg.IV #	9 1962	CHAR (ANAD)	COM		5765
	1962	LAKE ROUT	COM		5101
	1963	CHAR (ANAD)	COM		13875
	1964	CHAR (ANAD)	COM		1 s 5 0 s
	1965	CHAR (ANAD)	COM		2986
	1966	CHAR (ANAD)	COM		1674
	1967	CHAR(ANAD)	COM		2767
	1968	CHAR (ANAD)	CUM		5429
	1969	CHAR (ANAD)	CUM		22041
	19/3	CHAR(ANAD)			9619
	19/4	CHARLANAUJ	COM	11340	12740
	1076	CHAR LANADY	COM		19690
	1970	CHAR(ANAU)	COM	11340	13020
	1971 2	CHAR(ANAD)	COM	18144	10740
	1979	CHAR (ANAD)	COM	14515	1264
	1980	CHAR (ANAD)	COM	14515	8406
	1981	CHAR (ANAD)	COM	14515	1428
	1982	CHAR(ANAO)	COM	14s00	14234
Ellice River		CHAR (ANAD)	COM		68(
00-05NI04-00ML68'IA #10'	1970 LA				14
···	1970	L. WHFISH	COM		10014
	19719	HAR LANAU )	CUM		12814
	1972	CHAR (ANAD)	CUM		12520
	1973	CHAR LANAUJ		11780	1235
	1075	CHAR (ANAU)	COM	11340	10250
	19/3 4 <b>874</b>	CHAR(ANAD)	CO		10330
	1077 /	CHAR (AMAD)	COM	17609	2079/
	1070	CHAR(ANAD)	CDM	13698	9118
	197A	WHFTSH	COM		584
	127/0		COM	9072	7177
	1980	CHAR (ANAD)	COM	9072	6629
	1980	L. WHFISH	C0M		295
	ian ēl		COM	0072	57/16

Table 9(cont'd). Guotes end Hervest, including Test Fisheries, for the Northwest Territories.

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Waterbody	Yeer	Species	Type	Quota (ka rou <u>n</u> d)	Harvest (kg (ound)
ا نہ ہو خانا ہے جاتے ہیں ہے کا پی پی کے بی پی کر اور اور اور اور اور اور اور اور اور او	1982 (	CHAR(ANAO)	СОМ	9100	8864
Elu Inlet 58-30N 106-05W reg.IV #	1977 1978	CHAR( ANAD) CHAR(ANAD)	COM COM		262
Gerauson Leke 9-25N 105-30Wrec. IV #1	1962 1962 1962 1963 1963 1963 1964 1964 1964 1965 1965 1965 1966 1966 1966 1968 1968 1974 1974 1975 1975	CHAR(ANAD) CISCO(SPP) AKE TROUT CHAR(ANAO) CISCO(SPP) LAKE TROUT CHAR (ANAD) AKE TROUT L.WHFISH CHAR(ANAO) LAKE TROUT L.WHFISH LAKE TROUT L.WHFISH LAKE TROUT CHAR(ANAD) AKE T@ OUT CHAR(ANAD) LAKE TROUT	COORDER MARKAN		i 926 .113 1253 258 147 4784 608 7813 aa8 .454 17237 ,136 6804 40652 1302 81 .435 1739
Flving Horse Lake 69-47N105-12Wreg.IV #12	1974 1977 1977 1980 1980	WF,LTROUT WF,LTROUT WF,LTROUT CHAR(LANDL) LWF,LTROUT	С О М О М С О М С О М С О М	4082 4082 4082 4082	NOT F NOT F
Foasy Bay 68-10N 105-00W reg.IV #	1972	CHAR (ANAD)	COM		48107
Gordon Bey 67-00N 107-15W reg.IV #	1979	CHAR (ANAD)	ĊOM		NOT F
Freiner River 49-10N105-00W reg.IV #	<b>1960</b> 1961	CHAR(ANAD) ( CHAR(ANAO)	сом Сом		2041 7546
Malovik River (Thirty Mile River) Malon 107-04W reg.IV #13	1968 1970	CHAR (ANAD) CHAR (ANAD)			2614 25855 26204

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Waterbody	Year	Species	Type	Quote (kg round)	Harves (kg (kg
	1?73 1976 <b>1977</b> <b>1978</b>	CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD)	COM COM COM COM	4536 4536	191 278 462 573
	<b>1979</b> <b>1980</b> 1981 1982	CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD)	COM COM COM	6804 6804 6804 <b>6800</b>	731 748 700 <b>684</b>
ones Loke 9-42N 107-15W reg.IV #15	1979 <b>1980</b>	LWF, LTROUT LWF, LTROUT	COM COM	8164 4082	
aglorvusk River 0-18N 11 1-24Wreg. IV #16	1979 1980	CHAR(ANAD) Char (Anad)	COM Com	4536 4536	NOT F
itica Lake 9-15N 105-15W res.IV #19	1967 1967 1974 1974	CHAR (ANAD) LAKE TROUT LWF, LTROUT LWF, LTROUT	COM COM COM COM	6033 6350	5a 4065
	1979 1?79 1981 1982	LWF, LTROUT LWF, LTROUT LWF, LTROUT		6350 6400 61100	40
ulaavuk River (Dease t.) 8-16N 105-03W reg.IV #20	1974 1977	ÇHAR(ANAD) Char(Anao)	COM Com	11340 11340	
Vuljuer R. (Mintc Dlet) 1-16N 116-48W reg.IV #21	1979 1980 1981 1982	CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD)	COM COM COM COM	680 680 680 600	NOT F. 45 NOT F
Puchlan River (Byron By) B-56N 108-30W reg.IV #22	1963 1970 1971 1972 1973	CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD)	COM COM COM COM		226 242 1905 2099 965
· · · · · · · · · · · · · · · · · · ·	1974 1977 1978 1979	CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD)		11340 6804 6804 9072 9072	812 151 853 1084 915
	1981 1982	CHAR (ANAD) CHAR (ANAD)	COM Com	0072 9100	872 891

Marel Doge	Year	Species	Type	Guote (kg	Harvest (kg
		• • • • •	یے دین ہے۔		
Me 🏳 k 1 ev. Lake	1968		COM		1093
69-45N 107-40W rec. IV # 2 4	1968	L. WHFISH	COM		367
	1?7°	CISCO(SPP)	COM		574
	1970	AKE TROUT	COM		5170
	1974	LWF,LTROUT	COM	54n3	3 3 2 .
	1977	LWF, LTROUT	COM	5443	
Palirvuak (Surrev	1968	CHAR (ANAD)	СОМ		6464
RÍVER) (D-JTN 10(040W 050 TN "	1970	CHAR (ANAD)			5878
69-2/N 106940W F89.1V #	2/ 19/0 1970	WHEISH	COM		2012/
	1971	AKE TROUT	ĊŌM		4990
	1971	L. WHFISH	COM		454
	1972	LAKE IRUUT			10270
	1078	CHAR (ANAU)	COM		3254
	\$979	CHAR (ANAD)	СОМ	907	2 11816
	1980	CHAR (ANAD)	COM	9072	7497
	1900	AKE TROUT	COM		102
	198 <u>1</u> 1982 (	CHAR(ANAD)	COM	9072 9100	8638 9045
Panatiun Lako	1070		CON	,	10/
69-42N 106-22W rec. IV #28	1979	L. WHFISH	COM		303
	1979	LWF, LTROUT	COM	1134	020
	1980	LWF, LTPOUT	COM	1134	NOT F
	1981	LWF,LTROUT	COM	1100	
Perry River	1077	CHAR (ANAR)	COM	11340	
47443N 102-10W Pegara #2	7.17(1		COM	11340	13649
	11978	CHAR (ANAD)		11340	8135
	1?/?	CHAR (ANAD)	COM	11340	3377
	1?80	. WHFISH	ČŌM	11010	377
	1981	ÇHAR (ANAD)	COM	6810	?836
<b>A</b> .' -	1982	CHAR (ANAD)	<b>L</b> UM	6800	NOT F
aneed Lake	1974	IWF.LTROUT	COM	4536	
		IWE I TROUT	COM	13608	
40N 108-24W reg. IV #3	1 1977				
**************************************	1 1977			8 E <b>T</b> /	

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Table	9(cont*	'd).	Guotas	and Harvest	<pre>/ncluding</pre>	Test	Fisheries,
			for_the	Northwest	Territories,	•	

Waterbody	Year	Species	Type	Quote (kg round)	He rves (kg
Unnamed River (Adelaide	1979	CHAR (ANAD)	COM	4536	NOT F
Ares,Nauyuak) 69-16N 102-00W reg.IV #1	1980 431981	CHAR(ANAD) Char(Anad)	COM	4536 4536	NOT F
	1979	CHAR (ANAR)	CON	4536	109/
Peningula)	1000	CHAR(ANAD)	ČOM	4536	NOTE
69-56N 101-25W reg.IV #1	441981	CHAR (ANAD)	COM	4536	NOT F
Unnamed River (Dease	197a	ÇHAR (ANAD)	COM	11340	
Pt.)	1976	CHAR (ANAD)	COM		992
68-10N104-58wreg. IV # 4	1 <b>1977</b>	CHAR (ANAD)	COM	9072	
UnnamedRiver (East	1974	CHAR (ANAD)	COM	11340	
Of Ellice River)	197S	CHAR (ANAD)	COM		1450
6 753N 103-07Wreg. IV #40	U 197s	LAKE TROUT	CUM		3
4 · · · - -	1975	CHAR(ANAD)	COM	11340	4
Unnamed River (Norway	1979	CHAR (ANAD)	COM	4536	
Çay)	1960	) <mark>Çhar(Anad)</mark>	СОМ	4S36	
-05N 1 04-33W reg. IV #	26 1981	CHAR (ANAD)	COM	4536	
Unnamed River(Jayco	1975	CHAR (ANAD)	CDM		823:
Agenta (Atelew ev # 1	1975	LAKE TROUT	CUM		943
et all toleton heg. IA # 1	- 19/8	LAKE TOOLT			9113
	1974	CHAR (ANAD)	COM COM	6804	13670
	1978	CHAR(ANAD)	COM	11340	813
	107a	LWF, LTROUT	COM	11010	6
	1979	CHAR (ANAD)	COM	136'08	1223
11	1980	CHAR (ANAD)	COM	13608	14471
5.	1980	LAKE TROUT	COM		139
	1981	CHAR(ANAD)	COM	13608	133?0
	190?	CHAR (ANAD)	COM	13600	5712
Tanburn Lake	1974	CHAR (ANAD)	COM		91
107-30W rec.IV #3	8 1974	CISCO(SPP)	COM		13(
	1974	LAKE TROUT	COM	1/1515	4309
	1974	LAF, LTROUT		1/515	
Nickung	14//	LWFALIKUUI	LUM	14313	
te den Lake	1974	LWF, LTROUT	COM	4082	
	9_1977	LWE, LTROUT	COM	g o g 2	•

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Wet e <b>rbody</b>	Ye	9 <b>n</b>		Ŝp	eC	i es	Туре	Quote (ka	Herves (kg
	<del>ب</del> <del>ب</del> ر 	•	ø 	<b>*</b>		Þ 		round)	[lonuq]
Unnamed River	19	974	Ç,		(A)	NAD)	COM	2268	
(ÉB)_ÉRCBISHER_BÂY		,,,	ι, r		(A)	NAUJ	LUM	2200	
Amad Jusk L. and Minco	1	98	0	ĆH/	R	ANAD	TEST	907	
Rjver 64-42N 71-52W rec. VI #									
Amedjuek Lake 65-00N 71-00w rec.VI#	19	77	ČH ČH		(AI R (	NAD) (ANAD)		9 0 7 2 9 0 7 2	28
	19 19	979 979	ÇH CH	AR IAR	( A I ( A I	VAD) VAD)	TEST COM	9072	<b>294</b> 3 4 0
	19 19	80 81	СН сн	AR AR	(A) (A)	NAO) ( AO) (	ТЕSТ сом	2268	87 Not F
	1	98	2	CHA	IR (	ANAD)	COM	9100	
63-35N 71-15W reg.VI # S	S 1	977	ב ז ק	HAR HA	R (	ANAD)	COM	<b>907</b> 907	
	19 1	979 98	CH 0	AR Cha	C/ R(	ANAO) Anadj	COM	1814	NOT F
Frobisher Bay general	19	58	Ç⊦	AR	(A)	NAD)	COM		376
reç.VI #	19 19	159	CH CH	i a r A R	(A) (A)	NAO) N <b>ad)</b>	сом		7 <b>84</b> 553
	19	961	CI	HAF	R ( A	NAO)	COM		4674
	1	962	6	CHA	< ( A A R (	ANAD]	COM		46S
▶Indo Lake 64-35N 72-10W reg.VI #	19	80	Ċ٢	AR	( 4 !	NAD)	TEST		(
Nettilling Lake	19	765	¢۲	AR	( 4 1	NAD)	COM		3224
	19	74 75	Ç		R ( A 9 / A	NAD)	COM	22680	275?(
	19	76	Ç	HÂR	A)	NÃDS			1122
	19	277	CH CH		( A ) ( A )		COM	25680	24700 NGT F
	19	982	C⊢	AR	(A)	NAD)	COM	22700	
Alegan Flord Area	19	77	ĊHA	R (	ΔN	AD )	COM	2268	
**************************************	30 19	97 <u>9</u>	Ċ٢	۱AR	(A)	VAD)	COM	5568	NUT F

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Table 9(cont'd). Quotas and Harvest, including Test Fisheries,

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•	Waterbody		Year	Spe	cies	Type	Quota (ko round)	Harvest (ka (ka
		ين ڪي ورود اندرو گي 74	1981 1982	CHAR (	ANAD) ANAD)	COM COM	2300	NOT F
Ga 63	<b>menirius</b> Lak <b>-15</b> N 64=33W	reg. VI #	1981 198?	CHAR ( CHAR	(ANAD)	TEST TEST	<b>1000</b> 1000	150
Qu 63	<b>1110stik</b> Lake -46N 65-07W	reg.VI#41	1977 <b>1978</b> 1979 1980	CHAR CHAR CHAR CHAR	ANAD) ANAD) ANAD) CANAO)	COM Com Com	680 680 680 <b>680</b>	703
			1981	CHAR(	ANAO)	COM	680	NOTF
62	enamed Leke 11N 66-OOW	rec.VI #	1959 1960 1961 1962 1963	CHAR ( CHAR ( CHAR ( CHAR (	ANAD) ANAD) ANAD) ANAD) ANAD)			10257 5532 11674 <b>4688</b> 4629
•			<b>1964</b> 1965 <b>1966</b> 1978	CHAR CHAR CHAR CHAR CHAR	ANAD) ANAD) ANAD)	COM COM COM TEST	680	3 8 2 4 5 5 8 8 4 6 S 8 <b>2 2</b>
Un 62	named Lake -04N 66-15W	rec.VI #	1978	CHAR (	ANAD)	TEST	680	
Ur 63	named Lake 1-48N 64-52W	res.VI #	1979	CHAR	ANAD)	TEST	680	
Ur 63	named Lake 3-44N 64-56W	rec.VI #	1979	CHAR	ANAD)	TEST	680	0
Un 63	named Lake 3-40N 64-33W	rea.VI #	1979	ĈHAR (	ANAD)	TEST	680	0
. U.	Mamed Lake 3-34N 64-38W	rea.VI #	1979	CHAR(	ANAO)	TEST	680	0
¥.	Named Lake (N Wiswell Inle 12N 65-35W	lorth t) rec.VI #	1981	CHAR (	ANAD)	TEST	ī000	
シャキ	Named Lake (N Niswell Inle 18N_65-38W	iorth et) rec.VI #	1981	ĈHAR (	ANAD)	TEST	1000	0

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Waterbody	Year	Species	Type	Quota (ka round)	Harves (kg round)
Unnamed Lake (Wiswell Inlet) 62-56N 65-35W rec.Vvi#	1981	CHAR (ANAD)	) TEST	500	
Unnamed Lakes 62-10N 66-05W rea.VI #	1978	CHAR (ANAD)	TEST	680	
Unnamed R. east of	1974	CHAR (ANAD)	COM	907	
Isleof Gods Merci	1977	CHAR (ANAD)	COM	907	
63-25N 71-30W reg.VI #51	1979	CHAR(ANAO)	COM	907	NOT F
<u>(FG) FÖPT GOOD HÖPE</u>					
Manuel Lake	1974	L. WHFISH	COM		90
67-00N 125-56W reg.I #18	1974	LWF,LTROUT	COM	4S36	
	1977	LWF / LTROUT		4536	NUTE
	1970	LWFALTROUT	COM	U536	NULF
	1981	LWF, LTROUT	COM		NOT F
Porev Lake 66-55N 128-25W reg.I #23	1977	LWF,LTPOUT	COM	4536	NOT F
IES) FORT SMITH					
Bennathy Lake 60-38N 110-33W rec.II #3	1982	LWF, LTROUT	СОМ	900	
Ceskenatlata Lake			CON		
\$8-55N 112-03W reg. II # 6	1971	LWF LINUUI	COM		
:	1971	L. WHFISH	ĊŎM		797
	1971	NTHN PIKE	COM		29
, . ,	197!	YW WALLEY	E COM	04040	371
	191 1978	4 LWF,LTRO		21319 04 <b>1</b> 4	27
	197	9 LWF,LTRO	UTCOM	3583	
	1980	LWF, LTPOUT	COM	10750	
su Like	1000		тгот	0.0.7	
36N 111-31W reg. II #	1980	LWF LIRUUT	IESI -	907	·-1-1111

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Waterbody		Year	Speci	es Type	Quota (kg round)	Harvest (kg _cound)
Ferguson River	reg. #	1980	CHAR (AN	AD) coM	13608	******
Keith Bav (Com Bav)	mittee	1973 <b>1974</b>	CHAR ( A CHAR ( A	NAD) COM NAD) COM	4536	120
65-13N 68-18W F	₽ <b>G.IV</b> #17	1977 1979 1980	CHAR (AN CHAR (AN CHAR (AN	AD) COM AD) COM AD) COM	<b>4536</b> <b>4536</b> 9072	3610 1097 1729
		1981 1982	CHAR (AN	AD) COM NAD) COM	4536 4500	1729
Kellett River 68-21N90-07Wre	c.IV #18 14	1970 9 <b>71 ÇHA</b> 1972 <b>1973</b>	CHAR(AI R CANA CHAR(AN CHAR(A	NAD) COM D) COM AD) COM NAD) COM		386 13645 2537 <b>8202</b>
		1974 1975 1977	CHAR (AN CHAR (A CHAR (A	NAD) COM NAD) COM NAD) COM	<b>11340</b> 1S876	2615 18S03 3668
		<b>1974</b> <b>1980</b> 1981	ÇHAR(AN Char(An Char (A	IAD) COM IAD) COM NAD) COM	15876 9072 9072	933 NOT F NOT F
Pelly Bav gene area	rel red.IV #	196 1969 197	7 CHAR( CHAR(AN O CHAR(AN	ANAD) COM AD) COM ANAD) COM		680 680 386
Sports River * 68-40N 90-30W	Tourist" rec.IV #	1979 1980	CHAR (AN CHAR (AN	AD) TEST AD) TEST	2948	752 285
Unnamed River 68-55N 90-34W	rep.IV #	1980	CHARCA	NAD)" Test	2948	
<u>ÎPGI PÂNGNIRIÛ</u>	NG	-				
Aktijartukan F 65-10N 63-50W	iord rec. VI #	1978	CHAR (A	NAD) TEST	907	
Aktijuartukan 65-13N 63-SOW	Lake reg.VI #	1979	CHARCAN	AD) TEST	907	
Avetaktoo 90-15N 67-18W	rec.VT #	1979	CHARCAN	AD) TEST	680	*

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Table 9(cont'd). Quotas and Harvest, including Test Fisheries,

Weterbody	Year	Species	Type	Guota (ka round)	Harvest (kg [ound]
Circle Lake	1 975 6		C O M		
66-32N 64-10W Pee', Vi #	8 1979 (	CHAR (LANDL)	сом	3402	3 S 8 3 3 6 3
Clearwater Flord 66-35N 67-30W rec. VI #	1968	CHAR (ANAD)	COM		1905
-	1970 (	CHAR CANAO)	COM		8842
Freshwater Lake 66-15N 68-00W rec.VI #17	<b>1974</b> 197a	CHÁ R(ANAD) Inconnu	COM COM	4536	
	1974	L/I KE TROUT	COM		.6 13
	1974 ( 1974 N	L. WHFISH			1086
• • • • • • • • • • • • • • • • • • •	1981	CHAR (ANAD)	COM		26 299
Ikalojuak Bay Area 66-25N 66-24W rec.VI #21	1972	HAR( ANAD)			2598
	1977	CHAR (ANAD)	COM	1361	2268
	1979	CHAR(ANAD) Char(ànad)		1361	NOT F
	1981 (	HAR(ANAO)	COM		590
kalui tLake	197?	CHAR (ANAD)	TEST		286
5-02N 6/40/W req.VI #	1981 Ç	HAR (ANAD)	TEST	907	
	1981	CHAR(ANAD)	TEST	1500	1560
kaluwarti Lake 5-43N 65-18w reg.VI #	1973 č	HARCANAO)	COM		343
rvine Inlet (McKeend	1977	CHAR (ANAD)	COM	4536	7-7-7
S-30N 68-00W reg vt #2	1979 C	HAR(ANAO)		4536	4536
	1981 Ç	HAR (ANAD)		4536 4536	28.27
•	1982 C	HAR (ANAD)	CDM	4s00	
Inanait Flord	1981 с	HAR (ANAD)	TEST	4500	
1.4	1982 CF	IAR(ANAU)	- U **	4500	
101sa lake 6=33N 67-57W rec.VI #20	1975 c 5 1976 c	HAR (ANAD)	IDM TEST		505
	1979 CI	AR (ANAD)	TEST	1361	737
		CHAR (ANAD)	EST	3600	
	1982 CH	AR(ANAD) I E IAR(ANAD) (	. <u>5</u>   M0	3600 1400	

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Wet e <b>rbody</b>		Yea 🖻	Spe	cies	Type	Quota (kg round)	Horves (kg round)
			* * 	, <b>*</b> 		******	
			<b>.</b> .				
Nedlukseek Fjo	rd .	1977	CHARC	ANAD)	COM	3629	
67-50N 66-30W	reg. VI #28	3 1?78 1979	CHAR (	ANAD]		3629	43
			-			1001	10
Okal ik Bay		1977	CHAR	ANAD)	COM	907	
64-02N 65-15W	rec.VI #33	1978	CHAR	ANADJ	COM	907	90 NOT 5
		1?79 (	CHAR C	ANADJ Anadj	COM	907	NUI F 20
		1982	CHAR(	ANAO)	COM	900	27
Opinaivik Lake		1978	CHAR	ANAD)	TEST	454	33
03-14N 0/-22M	LGH•AT %	1979	CHARI	ANAD)	TEST	907	96
		1981	CHARC	ANAD	COM	, , , ,	62
		1982	CHAR(	ANAO)	TEST	1000	
Padle Flord An		1977	CHART		COM	2620	
66-55N 63-25W	reg.VI #35	1978	CHAR	ANAD	COM	3629	
		1979	CHAR(	(ANAD)	COM	1361	NOT F
Pidia Pivan (K	in an it	1074			COM	2 ( 2 0	
F J oral)		1974	CHAR(	ANAUJ ANAD)	COM	3029	188
66-21N 64-22W	rec.VI #34	1977	CHARC	ANAD)	COM	3629	100
		1978	ÇHAR (	ANAD)	COM	3629	
		1979	CHAR(	ANAO)	COM	2268	
Pedloping Isle	nd	1977	ČHAR (	ANAD	сом	907	
Area		1978	CHA	R(ANAO)	COM	907	
6 703N 62-45W	<b>rec.VI</b> #36	<b>1979</b> C	CHAR(	ANAO)	COM	907	NOT F
Quasecialik		1048	CHAR'	ANAD) .	с о м		124
65-04N 66-14W	rec.VI #	1969	CHAR	ANAD)	COM		453
		1970	CHAR	CANAD	) COM		1652
Shark Flood		1087		TROUT	COM	1100	
66-31N 66-55W	rec.VI #	1405	20796	, 18001	LUM	1100	
Tasialatura	4 a					4500	0 5 0 4
66-40N AA-4AW	Pec.VT #17	1977	CHAR	CLANDL	JCOM	4536	256
	▖ᢏੁ≠⋼▼⊾ ╓╶╏						
Tessialuck Lak	e .	1979	CHARC	ANAD)	TEST	907	
#3-50N 63-53M	rec <sub>#</sub> V <u>I_</u> #		• • ·	• -		<b>₽</b> -	

Table 9(cont'd). Quotas and Harvest, including Test Fisheries,

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Waterbody	Year	= = \$p	ecie#	=0	0 =0=0 0, = Quota (kg round)	#arves (kg _ <b>r</b> ound
Unnemed 1 eke (Ikbit) 65-26N 67-38W reg. VI #	1972 1978	ĈHAR Char	(ANAD) (ANAD)	COM Test	907	16
Unnamed lake (I viravung) 66-43N 67-48W reg.VI #	1978 1979 1980 1981 1?81 1982	CHAR CHAR CHAR CHAR CHAR CHAR CHAR	(ANAD) (ANAD) (ANAD) (ANAD) (ANAD) (ANAD) (ANAD)	TEST TEST TEST TEST TEST tEST TEST	454 1363 1814 <i>5000</i> 131	20 132 Not F 126
Unnamed Fjord(Cumberland Sound Area) 65-43N 64-51W reg.VI #52	1974 1977 1977 1979 1980 1981 1982	ÇHAR ÇHAR CHAR CHAR CHAR CHAR	(ANAD) (ANAD) (ANAD) (ANAD) (ANAD) (ANAD)	COM COM COM COM COM COM	1361 1361 1361 \$361 1361 1400	242
Unnamed Lake (Chidliak Bay) 64-54N 66-53w reg.VI #	1981	CHAR	(ANAD)	TEST	1360	
Unnamed Lake (Eevic) 65-17N 64-05W reg. VI #	1979	ĊHAR	(ANAD)	TEST	907	
Unnamed Lake (Ptarmican Fi Opal) 64-35N 66-22W rec.VI #	1982	CHAR	(ANAD)	TEST		90
UnnemedRiver NE of Kekertclung Isl. 66-25N 66-30W reg.VI #53	1974 1977 3 <b>1979</b> 1980 1901	CHAR Char Char Char Cpa R	CANAO) CANAO) (ANAD) (ANAD) (ANAD)	COM COM COM COM	2268 2268 2268 2268 2268 2268	NOT F
LEIJ EOND INLEI		<b>..</b>		COM	(	
end River 71-24N 73-13W rea.VI #1	1977 1980 1981	CHAR Char Char	(ANAD) (ANAD) (ANAD)		680 1360 680	NOT F
Cape Adair Lake and River	1977	CHAR CHAR	(ANAD) (ANAD)	CCM COM	2268 <b>226</b> 8	NOT F

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Waterbody					
• • • • • • • •	Year	Species	Type	Quota (kg	Hervest (kg
					-tonud]
line and Lake (Thisse	1405	CHAR (ANAD)	COM	6800	
Lee Inlet) S=35N 89-45W reg VT #	<b>1980</b> 1981	<b>ÇHAR(ANAD)</b> CHAR(ANAO)	Те s т T E S T	4 5 4 4 5 U	
CRIJ_RANKIN_INLET	_				
Baker Foreland Lake	1979	CHAR (ANAD)	соМ	2244	
75-310 40-33N LGC 4 + ~	1980	CHAR(ANAD)	COM	2268	2192
	1982	C H Ar (A N A O)	СОМ	4536 2300	6128
anks Lake 3-10N 94-25W rec.V # 5	1974 <b>1977 LW</b>	LWF, LTROUT F, LTROUT C	сом О М	<b>8165</b> 8165	
igRiver (Bat&&up	1974	CHAR (ANAD)	еом		
av) 3-33N 92-27W rec.V # 9	1977	CHAR (ANAD)	COM	907?	2530 NOT F
	1978 1979 C	HAR(ANAO)	COM	9072 9072	
akely Lake	1974 i	WE I TROUT	сом		
-18N 94-55W rec.V #10	1977	LWF,LTROUT	COM	2268 2268	
Ing Lake	1974 LW	F,LTROUT c	оM	Ē	
=05N 95-45W Peter #14	1977 L	WF,LTROUT C	ОМ	5897	
	1982LW	F,LTROUT C	TEST OM	<u>1000</u>	
err Lake #1	197914	KE TROUT	Ггст	1000	
2-52N 92-10W rec.V #	1979 L	. WHFISH	TEST	1361	<b>20</b>
errLake #Z	1979 LA	KE TROUT T	EST		1
	1979 L	. WHFISH T	EST	1361	_ <b>9</b> 13
esterfield Inlet ish Baul	194 > <b>Ç</b>	HAR (ANAD) C	ΟM		1261
-18N 90-45Wrec.V #16	1965 CH 1969	HAR(ANAD) c ( Char(Anad)C	o M OM		6177
	1970 CH	R(ANAD) C O	М		1827 13622
	1971 <b>CH</b> 1974 CH	AR(ANAC) C@  AR(ANAO] C	0 M	2260	1678
	1975 CH	HAR (ANAD) C	0 M	2200	5707
1	977 CH	AR(ANAD) CI Ar(Anad) Ci	јм ]м	2268	9607
· · · · · · · · · · · · · · · · · · ·	278 CH	AR (ANAD) CO	M	2268	

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Table 9(cont'd). Quotas and Harvest, including Test Fisheries,

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Waterbody	Year	Species	Type	Quota (kg round)	Hervest (ka round)
	<b>1980</b> 1981 ( <b>1982</b> (	CHAR(ANAD) HAR(ANAD) CHAR(ANAO)	C 0 W c 0 "	2 2 6 8 <b>2 2 6 8</b> 2 3 0 0	136 454
Copper needle River 61-52N 93-37W red.V #20	1973 1974 1977 197? 1979 1951 ( 1982	CHAR (ANAD) CHAR (ANAD CHAR (ANAD CHAR (ANAD CHAR (ANAD) CHAR (ANAD) CHAR (ANAO)	C O M C DM C DM C O M C O M C O M	<b>4536</b> 11340 4536 <b>4536</b> <b>4536</b> <b>9000</b>	2304 2222 590 NOT F NOT F
Corbett Inlet 62-28N 92-20W reg.V #21.1	1 9 7 3 974 CH/ 1975 1976 1 ? 7 7 1 9 7 0 1979 1980 C 1982 (	CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD)		4S36 1.1340 9072 4536 4536 4500	4 2 9 9 4272 4680 4810 S 9 0 2595 2 0 0 0
Curtis River (Committee Bay) 67-12N 87-2reg.V #	1981	CHAR (ANAD)	Тест	4500	
Daly Bay (General area) 64-17N 89-53W reg.V #	<b>1964</b> 1965 1940 1981 C	CHAR(ANAD) Char(Anad) Char(Anad) Char (Anad)	COM ) COM Test ) Test	136; <b>454</b>	2 5 7 6 3 5 1 1
Diana Lake 62-58N 92-45W reg.V # 2 4	1969 1978 1979 1980 1981 1982 C	CHAR(ANAD) CHAR(ANAD) CHAR(ANAD) CHAR(ANAD) L.WHFISH HAR(ANAO	COM COM COM ) COM TEST ) COM	2 2 6 8 <b>4 5 3 6</b> <b>1 4 0 0</b> 2 3 0 0	11451 2918 4536
Diana River 62-50N 92-23W reg.V #	1 9 6 8 1970 1977 0 1978 0 1979 0 1980 0 1981 0 1982 0	LAKE TROU LAKE TROU HAR (ANAD) HAR (ANAD) HAR (ANAD) HAR (ANAD) HAR (ANAD) HAR (ANAD)	T COM T COM COM COM COM COM COM	34020 11340 11340 15\$76 12475 1 <u>1</u> 400	<b>218</b> 1683

		gr_the <del>-9-0-4</del>	<u></u> 0			9	
wet e	rbody	• · ·	Year	Specfes	Type	Quota (ka round)	Harvest (ka [ound]
East Po 63-44N	int 91-56W reg".	V # 2	<b></b> 1977 6	CHAR (ANA	D) COM	4 \$ 3 6	
Ferguso 62-04N S	n R <b>iver</b> 73-20W rec.V	#29	1 <b>962</b> 1963	ČËABŘ (ANA CHAR (ANA	d,86₩ D)com		12s3? 7?s9
			1965 1966 1972 1973	CHAR (ANA CHAR (ANA CHAR (ANAD CHAR (ANAD	D)COM D)COM D COM		6301 17373 13702 3921
			1974 ( 1975 1977 CH	HAR (ANAD CHAR (ANAD AR (ANAD)	СОМ СОМ СОМ	1s876 18144	7163 14008 14289
			1 9 7 9 1 ? 8 0 1 9 8 1	CHAR CANAD CHAR CANAD CHAR CANAD CHAR CANAD		18144 13608 13608	<b>1814</b> 10783 <b>14704</b>
Henwey La Inlet) 63-27N 9	ake (Chesterf 2-15W reg.V	ield 1 #	982 CI 981 CHAR	R <b>(ANAD)</b> T	E S T	13600 454	
Hanway R 63-33N	iver 92-2rès.v	#36	1974 сн 1977 1977	AR (ANAD) Char (Anad Har (Anad)	сом ) Сом сом	<b>4536</b> 2268	
Josephine 63-02N 90	River		1979 ČI 1979 ČH	HAR (ANAD)	)ČÖM coM	2268 2268 4536	a s 3 6
	TEG V	# 3 \$	1981 ( 1982 CH	HAR (ANAD) HAR (ANAD) AR (ANAO)	СОм СОМ	4536 4536 N 4500	225 0T F
(aminak L 52-10N 954	ake •00W Peel/	#ul <b>1</b>	1967 L. 1969 LAN 1969 L. 1970 LAK	WHFISH (E TROUT WHFISH (E TROUT	COM COM COM COM		1025 2268 6804 10205
		1	1970 L. 1971 LAK <b>1971</b> L. 1973 LAK	WHFISH E TROUT WHFISH E TROUT	COM COM COM		92181 12812 32250 856
· •	• • -	1 1 1	1973 L. 1974 LWF 1975 LAKE 1975	WHFISH ,LTROUT TROUT L. WHFIS	СОМ СОМ СОМ СОМ	22680	638 9575

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■ 009-00 - 0 00 wet e <b>rbody</b>	V w Year	Species	Type	Quota (kg round)	Harvest (kg round)
، چەنى رويىدە كەيلە كۈرۈ <del>بى يەنچە بۇ چەنچە كە «ك</del> وچە <b>ئالە ئۇ ھە كە</b>	1977 1982	LWF, LTROUT LWF, LTROUT	COM COM	22680 <b>22700</b>	
<b>Kaminuriak</b> Lake 62-55N 95-30W req. V #4	1972 1972 1973 1973 1974	LAKE TROUT L. WHFISH LAKE TROUT L. WHFISH CISCO(SPP)			22836 27279 16005 10793 497
	1970 <b>1974</b> 1974 1977	LAKE TROUT L. WHFISH LWF, LTROUT LWF,LTPOUT		4 s 3 6 0 4 5 3 6 0	1 0 5 9 2 4 5
Machum Leke 63-15N 92-35W reg.V #4	1977 3	LWF, LTROUT	COM	4536	
MecQuoid Lake 63-25N 94-40W reg.V # 4 4	1977 4	LWF, <b>LTROUT</b>	COM	5897	
Merle Harbour 63-42N 91-24W reg.V #48	1977 B 1978 <b>1979</b> 1980	CHAR(ANAD) CHAR(ANAO) CHAR(ANAD) CHAR(ANAO)	COM Com Com	<b>2268</b> 2268 2268 2268 2268	
Merles Lake 63-42N 91-22W rec.V #	1980	LWF,LTROUT	COM		3913
Mistake Bay 62-10N 92-57W reg.V #4	<b>1973</b> 9 1974 1977 <b>1978</b>	CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR (ANAD) CHAR CANAD)		2268 2268 <b>2268</b>	2 2 8 6 2 0 8 3
	1979 1980 1981	CHAR (ANAD) CHAR (ANAD) CHAR (ANAD)		2268	NOT F NOT F
D'Neil Lake	1982 1974	LWF,LTROUT	COM	<b>5300</b> 3175	
62-27N 95-17W rec.V #54	1977	LWF,LTROUT	COM	3175	
GIREF Lake A . 63-30N 95-15W rec.V #55	1974 1974 1974 1974 1977	CISCO(SPP) LAKE TROUT L. WHFISH LWF,LTROUT LWF,LTROUT		11340 1 <u>1</u> 340	131 1932 105

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W				99-9	00	0
Met erbody	•	Year	Species	Type	Quota (kg	Harves (kg
		· · · ·	,	ہے نہیں کی رینیا		<u> </u>
Parke; Lake <b>B</b>		1974 (	CISCO (SPP)	COM		13
63-17N 95-15W reg.V	<b># 5 6</b>	197a L	AKE TPOUT	COM		193
		197a	L. WHFISH	COM		19
		1974	WF / LTROUT		9072	
		1977	LWF,LTPUU	CUM	9072	
Peter Lake		1975	CHAR (ANAD)	COM		42
63-IIN <b>92-55rea.V</b>	#	197S I	AKE TROUT	COM		1
		1975	L.WHFISH	COM		
		1978 (	CHAR (ANAD)		2268	
		1979 1979	LWF , LTRUU	LOW TEST	7575	-
		1070	AKE TROUT	TEST		5
		1979	L.WHFISH	TEST	1361	2
		1981	Lo WHFISH	СОМ	2035	-
Pistol Bay		1962	CHAR CANAD	COM		77
62-28N 92-44W reg.V	# 5 <b>9</b>	1974	CHAR (ANAD)	COM	\$568	
		1977 (	CHAR (ANAD)		2268	
		19//	CHARCANAD'		5445	
		1979	CHAR (ANAD)	) COM	2268	
		1980	CHAR (ANAO)	COM	2268	31
		1981	CHAR (ANAD	COM	$\frac{1}{2}$ $\frac{1}$	NOT F
		1982 (	CHAR(ANAO)	COM	2300	
Rankin Inlet area .		1966	LAKE TROUT	COM		226
rec.V	#	1977	CHAR CANAD	COM	9071	
		1978 C	HAR(ANAO)	COM	11340	
		1979	CHAR(ANAO]	COM	1 13~0	
		1980	CHAR (ANAD)		11340	
					11340	
Rankin Inlet Bav		1974	CHAR (ANAD)	COM	4536	
62-45N 92-10W rec. V	#					
Richard Letke		1980	CHAR (ANAD)	TEST	1361	
63-53N 91-reg.V	#					
Robin Hood Bay		1974	CHAR (ANAD)	COM	6804	
63-uSN 92-02W rec.V	#65	1977 CI	HAR(ANAO)	COM	6804	
·!		1978	CHAR (ANAD)	COM	6804	~ O T - F -

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						- · · ·
Waterbody	4	Year	Species	Type	Quota (ka	Harvest (kg
	• • • •	· · • •	• • • • •			- Lõqüq
Ross Bev 66-54N 85-02W	req.v#	<b>1981</b> it	+ AII (ANAD)	TEST	4500	
Sandy Point		1972		COM		1892
61-45N 93-18W	rec.V #66	1973	CHAR (ANAD)	COM		2379
		1974	HAR (ANAO)		2268	25 <u>8</u> /
		1975	CHAR LANAU J			1918
		1977	CHAR(ANAD)	COM	907	100
		1979	CHAR (ANAD)	COM	907	
		1979			907	34:
		1979	I WHETSH	COM		L:
		1980	CHAR (ANAD)	COM	907	27
		1981	CHAR (ANAD)	COM		700
		1982 (	CHAR(ANAO)		900	
Savace Lake		1973	LAKE TROUT	COM		166
62-24N 95-20W	rec.V #67	1973	L. WHFISH	COM		
		1974	LWF, LTROUT		1588 1588	
		19//			1000	
Steeo Bank Bav		1977	CHAR(ANAD)	COM		454
6 3°36N <b>91-37₩</b>	rec.V #71	1978 C			4536	NOTE
			CHAR (ANAU)		4536	NULF
· • • •		1700		•••	1000	
StonyPt. Area	•	1974	CHAR (ANAD)	COM	6804	1 s 2 4
63-54N 92-45W	reg.V #/2 3	1975 CH 1976	AR(ANAO)	COM		3742
		1977	cHAR(ANAO)	COM	6804	7938
		197S C	HAR (ANAD)	COM	6804	
		1980	CHARCANAO)	COM	2268	
linknown Lakes	(3	1980	CHARCANAOI	TEST	907	
Saquacjuac Lak	es),					
64-44N 90-37W	rec.V #					
Innamed i ske		4070	I WUETQU	TEST	1361	
62-44N 92-26W	rec.V #	1979	C. MUL 194	0 !	1501	
•			•		1000	
Unnamed Lake		1981	CHAR (ANAD)	TEST	1000	
54-42N 85-24M	rec.v <del>T</del>		• • • •			

Table 9(cont'd). Quotas and Hervest, including Test Fisheries,

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Waterbody		Year	9	pec	ies	Type	Quote (ka round)	Harves (ka [cound]
Unnamed Lake (Ch		1981	ČHA		NAD)	TEST	680	
63-44N 92-35W reg.V	#							
Unnamed Lake (Ch		1981	ËHAF	R Ć A	NAD)	TEST	670	
<pre>● stepfleld Inlet] . 63-49N 93-11W reg.V</pre>	#							
Wallace River ,		1972	ČНА	RĊA	NAD)	COM		241
6 136N 93-40W Pec.V	#76	1974	CHAR	CA	NAO)	COM	2260	93
		1977 1978		R ( A 2 <b>( A</b>	NAD)		2268 <b>2268</b>	
		1979	СНА	R(A	NAD)	COM	2268	NOT F
		1980	CHA	R(A	NAD)		3175	NOT F
		1981 1982	СНА	R ( A	NAO)	COM	2300	NULL
Wheale Cove Aree		1960	ĊHA	RĊA	NAD)	COM		72
95-0AN 45-32M LGC'A #	77	1961	CHA I AKF	R ( A Ti	ROUT	COM		S9
		1962	CHA	R (A	NAD)	COM		499
		1963	ÇHA	RCA	NAD)	COM		1059
		1965	CHAR		NAO)			1598
		1970	СНА	R (A	NAO)	COM		230
		1972	CHA	RÌA	NAD)	CDM		392
		1973	CHAF		NAD)	COM		944
		1974 1975		R(A R(A	NAOI NAO)			1831 <b>1428</b>
		1976	СНА	R(A	NAD)	CDM		1 s 4 6
		1977	CHAR	ĊA	NAO)	COM	2268	41
		1979	CHAP	RCA	NAD)		2269	3 4 116
		1980	CHAI	RÇA	NAO)	COM	2268	NOT F
		1981	CHAI	R ( A	NAD)	CDM	2270	227
		1982	CHA	RCA	NAO)	COM	2300	
Wilson Bay		1974	CHA	R ( A	NAD)	COM	9072	
62-18N 92-53W rec.V	#79	1977	CHA	R(A	NAO)	COM	9072	81
		1978 1979	CHA	R (A R C A	NAD) NAO)	COM	9072	252
		1980	CHAI	R (A	NAC)	COM	9072	154
		1981	CHAI	R(A	NAD)	COM	9072	S 7 9
		1462		H T A	NADI	U D M	4100	

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